

Each of our activities must benefit and add value to the common wealth of our society. We firmly believe that, in the final analysis we are accountable to each of the constituencies with whom we interact; namely: our employees, our customers, our business associates, our fellow citizens and our shareholders.

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# CORPORATE INFORMATION

#### **BOARD OF DIRECTORS**

#### **ASFRahman**

Chairman & Managing Director

#### Salman F Rahman

Vice-Chairman

#### **Iqbal Ahmed**

Director

#### **M A Qasem**

Director

#### O K Chowdhury

Director

#### **ABSRahman**

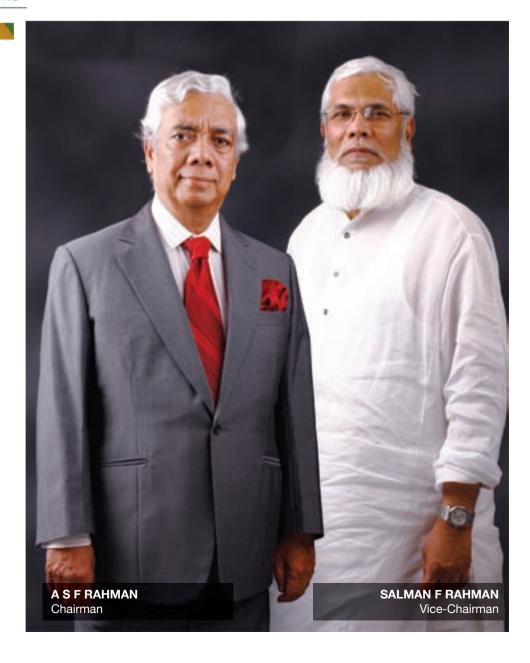
Director

#### **Dr. Abdul Alim Khan**

Director

#### **Mohammad Asad Ullah, FCS**

Executive Director & Company Secretary



#### **KEY OFFICERS**

O K Chowdhury
Syed Naved Hussain
Parvez Hassan
Syed Samiul Wadood
Anil Kumar Maheshwari
Ajay Pratap Singh
Md. Luthfor Rahman
Azahar Uddin Ahmed

Director, Group Finance & Corporate Affairs
CEO, Textile Division
CEO, Real Estate & Fisheries Division
CEO, IT Division
Head of MIS, Textile Division
CFO, Textile Division
Group Financial Controller
Head of Internal Audit

Bangladesh Export Import Company Ltd.

#### **Auditors:**

M/s. M. J. Abedin & Co., National Plaza (3<sup>rd</sup> Floor) 109, Bir Uttam C. R. Datta Road, Dhaka 1205

#### M/s. Wellers:

Registered Auditor, Accountants Stuart House, 55 Catherine Place, London, SW1E6DY

#### **Legal Advisers:**

M/s. Huq & Co., 47/1, Purana Paltan, Dhaka 1000

#### Bankers:

Sonali Bank Ltd. Rupali Bank Ltd. Jananta Bank Ltd. Agrani Bank Ltd. IFIC Bank Ltd.

#### **Registered Office:**

House No. 17, Road No. 2 Dhanmondi R/A Dhaka 1205.



#### Notice of 39th Annual General Meeting

Notice is hereby given that the THIRTY-NINTH ANNUAL GENERAL MEETING of the Shareholders of Bangladesh Export Import Company Ltd. will be held on Saturday, the 29th September, 2012 at 11:00 a.m. at Beximco Industrial Park, Sarabo, Kashimpur, Gazipur to transact the following business:

- 1. To receive, consider and adopt the Audited Financial Statements of the Company for the year ended 31st December, 2011 together with reports of the Auditors and the Directors thereon.
- 2. To elect Directors.
- 3. To declare 25% Stock Dividend.
- 4. To appoint Auditors for the year 2012 and to fix their remuneration.

By order of the Board

Dated, Dhaka 28 August, 2012 (MOHAMMAD ASAD ULLAH, FCS)
Executive Director & Company Secretary

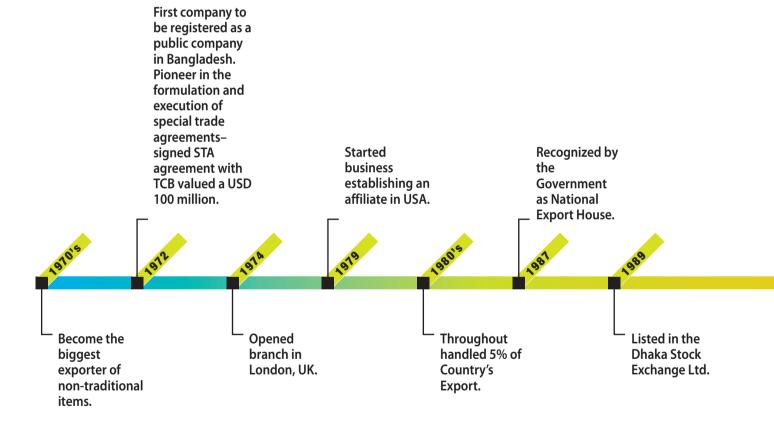
#### Notes:

- (1) The Shareholders whose names were appeared in the Share Register of the Company or in the Depository Register on the record date i.e. 23 July, 2012, will be entitled to attend at the Annual General Meeting and to receive the dividend.
- (2) A member entitled to attend and vote at the General Meeting may appoint a Proxy to attend and vote in his/her stead. The Proxy Form, duly stamped, must be deposited at the Registered Office of the Company not later than 48 hours before the time fixed for the meeting.
- (3) Admission to the meeting room will be strictly on production of the attendance slip sent with the Notice as well as verification of signature of Member(s) and/or Proxy-holder(s).
- (4) No gift or benefit in cash or kind shall be paid to the holders of equity securities in terms of Clause (c) of the Notification No.SEC/SRMI/2000-953/1950 dated 24 October 2000 for attending the AGM of the Company.













Received President's Export Trophy 6 times.

Merged with Shinepukur Holdings Limited and Beximco Fisheries Limited. Acquired 100% of Dhaka-Shanghai Ceramics Limited (DSCL) by issue of new shares to DSCL shareholders.

1912.1993

2005

2009

20

Direct listing of its subsidiary Shinepukur Ceramics Limited by selling part of Beximco Limiteds' ownership shares to public through Stock Exchanges in Bangladesh. Merged with Bangladesh Online

Limited

Merged with BEXTEX Limited

Acquired 100% of Shinepukur Ceramics Limited (SCL) by issue of new shares to SCL shareholders.

### চেয়ারম্যানের প্রতিবেদন

#### ষ্ট্রিয় মেয়ার মেঞ্চারগণ,

কোম্পানীর ৩৯৩ম বার্ষিক সাধারণ সভায় পরিচালক পর্বদের পক্ষ থেকে আমি আপনাদের সকলকে স্বাগত জানাচ্ছি এবং একই সাথে কোম্পানীর ৩৯শে ডিসেম্বর ২০৯৯-এ সমান্ত বছরের নিরীক্ষিত হিসাব এবং সাথে নিরীক্ষিক ও পরিচালকবৃন্দের প্রতিবেদন উপস্থাপন করাছি।

আমি আবারও অতি আনন্দের সাথে নিশ্চিত করিতেছি যে, ২০১১ সালে অনুষ্ঠিত অতিরিক্ত সাধারণ সভায় আমাদের শেয়ারহোন্ডারগন কর্তৃক অনুমোদিত একশ্রীকরণ প্রস্তাবটি সুপ্রীম কোর্টের মাননীয় হাইকোর্ট বিভাগ অনুমোদন করেছেন।

এ প্রক্রীয়াটি কার্য্যকর করায় আমরা কাঙ্খিত ফল লাভ করেছি, যা আমার গত বছরের প্রতিবেদনে উল্লেখ করা হয়েছিল। এর অর্থ এই যে, আমরা এখন অর্থনৈতিক ও অন্যান্য ব্যবস্থাপনা জটিলতা মোকাবেলা করার জন্য যথেষ্ট সক্ষমতা সম্পন্ন একটি শক্তিশালী কোম্পানী। মুনাফা বৃদ্ধির লক্ষ্যে যখনই মুযোগ দেখা দেয়, আমাদের বিনিয়োগকৃত শেয়ারগুলির নগদায়নের মাধ্যমে মূলধনী মুনাফা অর্জনের প্রক্রিয়া আমরা অন্ত্যাহত ভাবে চালু রেখেছি।

অর্থনীতি উর্ধমুখী সত্ত্বেও বাজারে ঋণ প্রবাহ হ্রাস অব্যাহত থাকার সাথে সাথে তারল্য সংকটও অপরিবর্তিত আছে যা থেকে আমরাও মুব্দ নই।

বিদ্যুৎ ও গ্যাস সমস্যা এখনও বিরাজমান, তার মধ্য থেকে আমরা যা কাটিয়ে উঠার জন্য কাজ করার সর্বান্তক প্রচেষ্টা অব্যাহত রাখছি। ২০৯২ সালটি বেশ কঠিন বছর বলেই প্রতীয়মান হচ্ছে কেননা যে কোন বছরের তুলনায় এ বছর বাংলাদেশ আরও তীব্রভাবে বিশ্ব মন্দার কবলে পড়েছে।

বছরের পর বছর যাবত সযত্নে অর্জিত সুযোগ গুলি যাতে এই কঠিন সময়ে হারিয়ে না যায় সেটা নিশ্চিত করার প্রচেন্টা অব্যাহত রাখছি এবং আমরা অতি বিশ্বাসী যে, বিশ্ব দৃশ্যপটের অগ্রগতি হলে আপনার কোম্পানী এর থেকে পরিপূর্ণ সুবিধা নিতে সক্ষম হবে।

#### সামাজিক প্রতিশ্রুতি

বেজ্রিমকো লিমিটেড-এ আমাদের কর্মকাড সমাজের প্রতি দায়িত্ববোধ দৃষ্টিকোন থেকে আমরা পরিচালনা করছি বলে বিশ্বাস করি। সেজন্য আমাদের সকল কার্যক্রম প্রধানত সমাজের মঙ্গলের দিকে লক্ষ্য রেখেই সম্পাদিত হয়ে থাকে। সামাজিক অঙ্গীকারের অংশ হিসাবে কোম্পানী সামাজিক গুরুত্ব সম্পন্ন অনুষ্ঠানাদি উপলক্ষে ক্রোড়পশ্র প্রকাশনায় সহযোগিতা করে থাকে। বিভিন্ন প্রতিষ্ঠান ও পেশাদারিত্ব প্রতিষ্ঠানের আর্থ–সামাজিক ও সাংস্কৃতিক উন্নয়ন কার্যক্রমে আমরা একান্ত সহযোগিতা ও সমর্থন যুগিয়ে থাকি।

#### কৃতজ্ঞতা শ্বীকার

আমি আমাদের সম্মানিত ক্রেতা, বিক্রেতা, ব্যাংকার, সরকারী সংশ্লাসমূহ, বিধিবদ্ধ প্রতিষ্ঠান এবং আমাদের ব্যবসা পরিচালনার সাথে যারা জড়িত তাদের সকলকে আন্তরিক ধন্যবাদ জ্ঞাপন করছি। আমি কোম্পানীর শেয়ারহোন্ডারদের প্রতি কৃতজ্ঞ, যাদের সার্বন্ধণিক মূল্যবান সহযোগিতা এবং সমর্থন কোম্পানীকে আজকের এই অবস্থানে এনেছে। আমরা যে সাফল্য অর্জন করেছি, তা সকলের সম্মিলিত প্রচেষ্টারই ফল।

আমি আবারো আমাদের সকল শুঙাকাঙ্খীকে আন্তরিক ধন্যবাদ জানাই এবং ডবিষ্যতে তাদের অব্যাহত সমর্থন ও সহযোগিতা আশা করি।

x. l. P. Lalma.

এ এস এফ রহমান চেয়ারম্যান

#### Chairman's Statement

Dear Shareholders.

I take this opportunity to welcome you on behalf of the Board of Directors to this 39th Annual General Meeting of your Company and to present you the Audited Accounts for the year ended 31st December 2011 and Auditors' and Directors' report thereon.

Once again I am very happy to confirm that The High Court division of Supreme Court has approved our amalgamation Scheme which you, our shareholders have approved in the EGM in 2011.

This has given us the desired result, which we had executed and mentioned to you in my last year's statement. This means we are now a much stronger company having much higher capability to withstand economic & other management difficulties. To increase our returns we are continuing to look actively to en-cash capital gains from our holdings whenever opportunities arise.

Despite higher growth in the economy credit squeeze & liquidity crisis in the market continues unabated and this has not spared us also.

Power and gas problem are still continuing and we are also trying our best to work around it. 2012 is proving to be much more difficult year as Bangladesh has been affected by the global recession more acutely than before.

We are continuing our efforts to ensure that we do not loose advantages carefully built up over the years during these difficult times, and we are confident that as soon as the global scenario improved your company will be able to take full advantage of that.

#### **Social Commitment**

In Beximco, we believe in our responsibilities towards the society we operate in. All our activities are therefore directed to the well being of the society in general. As part of the social commitment, the company sponsors news supplements on important social occasions. We also provide active cooperation and support to different organizations and professional institutions in their socio-cultural development programs.

#### **Acknowledgement**

I take this opportunity to express my sincere thanks to our customers, bankers, suppliers, government agencies, regulatory bodies and everyone with whom the company interacted in conducting its business. We are grateful to you the shareholders for extending at all times, your valuable support and cooperation to bring the company to the level it has reached today. The success we have achieved so far was only possible because of the collective efforts of all concerned.

Once again, I convey my heartiest thanks to all our stakeholders and look forward to their continued support and cooperation in future.







# STATEMENT OF CORPORATE GOVERNANCE

The maintenance of effective corporate governance remains a key priority of the Board of Bangladesh Export Import Company Limited. Recognizing the importance of it, the board and other senior management remained committed to high standards of corporate governance.

The maintenance of effective corporate governance remains a key priority of the Board of Bangladesh Export Import Company Limited. Recognizing the importance of it, the board and other senior management remained committed to high standards of corporate governance. To exercise clarity about directors' responsibilities towards the shareholders, corporate governance must be dynamic and remain focused to the business objectives of the Company and create a culture of openness and accountability. Keeping this in mind, clear structure and accountabilities supported by well understood policies and procedures to guide the activities of Company's management, both in its day-today business and in the areas associated with internal control have been instituted.

#### INTERNAL FINANCIAL CONTROL

The Directors are responsible for the Company's system of internal financial control. Although no system of internal control can provide absolute assurance against material misstatement and loss, the Company's system is designed to provide the directors with reasonable assurance that problems are timely identified and dealt with appropriately. Key procedures to provide effective internal financial control can be described in following heads:

**Management structure** - The Company is operating through a well defined management structure headed by Managing Director under whom there are CEOs, Executive Directors, General Managers for various departments and according to hierarchy, various senior and mid level management staffs. The Managing Director and the CEOs, Executive Directors, General Managers meet at regular intervals represented also by finance, marketing and personnel heads.

**Budgeting** - There are comprehensive management reporting disciplines which involve the preparation of annual budgets by all operating departments. Executive management reviews the budgets and actual results are reported against the budget and revised forecasts are prepared at regular intervals.

**Asset management** - The Company has sound asset management policy, which reasonably assures the safeguarding of assets against unauthorized use or disposition. The Company also follows proper records and policy regarding capital expenditures.

**Functional reporting** - In pursuance with keeping the reliability of financial information used within the business or for publication, the management has identified some key areas which are subject to monthly reporting to the chairman of the board. These include monthly treasury operations and financial statements. Other areas are also given emphasis by reviewing on a quarterly basis. These include information for strategy, environmental and insurance matters.

### STATEMENT OF DIRECTORS' RESPONSIBILITIES FOR PREPARATION AND PRESENTATION OF THE FINANCIAL STATEMENTS

The following statement is made with a view to distinguishing for shareholders the respective responsibilities of the directors and the auditors in relation to the financial statements. The Companies Act, 1994 requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company as at the end of the financial year and of the profit for the year to that date. In preparing those financial statements, the directors:

- select suitable accounting policies and then apply them in a consistent manner;
- make reasonable and prudent judgments and estimates where necessary;
- state whether all applicable accounting standards have been followed, subject to any material departures disclosed and explained in the notes to the financial statements;
- take such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities;
- ensure that the Company keeps accounting records which disclose with reasonable accuracy the financial position of the Company;
- ensure that the financial statements comply with disclosure requirements of the Companies Act, 1994 and the Securities and Exchange Rules, 1987; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

#### **BOARD COMMITTEES**

**The board** - The board is responsible to the shareholders for the strategic development of the company, the management of the Company's assets in a way that maximizes performance and the control of the operation of the business.

The board of directors is responsible for approving Company policy and is responsible to shareholders for the Company's financial

and operational performance. Responsibility for the development and implementation of Company policy and strategy, day-to-day operational issues is delegated by the board to the management of the Company.

**Board structure and procedure** - The membership of the board during the year end as on 31st December 2011 stood at seven directors. All directors are equally accountable as per law to the shareholders for the proper conduct of the business.

The Company's board currently comprises the Chairman, Vice-Chairman and other five directors. Other five directors are nominated by Beximco Holdings Limited. The name of the directors appears on page 2. The quorum for the board is at least three directors present in person.

#### **GOING CONCERN**

After making enquires, the directors, at the time of approving the financial statements, have determined that there is reasonable expectation that the Company have adequate resources to continue operation for the foreseeable future. For this reason, the directors have adopted the going concern basis in preparing the financial statements.

#### **RIGHTS AND RELATIONS WITH SHAREHOLDERS**

**Control rights of shareholders** - At annual general meeting, shareholders have rights of participation. They have the right to ask questions on and request from information from the board regarding item on the agenda to the extent necessary to make an informed judgment of the Company's' affairs.

**Relations with shareholders** - The annual general meeting are used as an important opportunity for communication with both institutional and general shareholders. In addition, the Company maintains relations with its shareholders through the corporate affairs secretarial department. The following information can be addressed through the secretarial department:

- Dividend payment enquires;
- Dividend mandate instruction;
- Loss of share certificate/dividend warrants;
- · Notification of change of address; and
- · Transfer of shares.

The Board believes that it is important to respond adequately to all the queries of both institutional and general shareholders. At the AGM, the shareholders are offered an opportunity to raise with the board any specific question they have concerning the Company. In addition, meetings are also held between individual directors and institutional shareholders at various times during the year.



# DIRECTORS' REPORT TO THE SHAREHOLDERS

For the year ended December 31, 2011

#### Dear Shareholders,

The Directors have pleasure in submitting hereunder their report together with the Audited Accounts of the company for the year ended on 31st December, 2011 and Auditors' Report thereon:

#### **WORKING RESULTS**

The Directors are pleased to report that the working results of the company for the year 2011 are as follows:

Taka in million

|   | For the year 2011 | For the year 2010 |
|---|-------------------|-------------------|
| Net profit before tax                           | 7,793.01          | 6,949.14          |
| Less: Provision for income tax                  | 628.79            | 320.04            |
| Net profit after tax                            | 7,164.22          | 6,629.10          |
| Add: Balance brought forward from previous year | 9,244.20          | 3,442.50          |
| Profit available for appropriation              | 16,408.42         | 10,071.60         |
| APPROPRIATION RECOMMENDED                       |                   |                   |
| Stock Dividend (Bonus Share) at 25%             | 908.91            | 827.40            |
| Balance carried forward                         | 15,499.51         | 9,244.20          |
|   | 16,408.42         | 10,071.60         |

#### DIVIDEND

The Board of Directors has recommended a stock dividend (Bonus share) @ 25% per share of Tk. 10 each for the year 2011, subject to the approval of the Shareholders in the AGM.

#### **DIRECTORS**

Mr. O K Chowdhury and Dr. Abdul Alim Khan, Directors of the Company retire by rotation as per Articles 123 and 124 of the Articles of Association of the Company and being eligible offer themselves for re-election as Directors of the Company.

#### **BOARD MEETING AND ATTENDANCE**

During the year 12 (twelve) Board Meetings were held. The attendance record of the Directors is as follows:

| Name of Directors   | Meetings attended |
|---------------------|-------------------|
| Mr. A S F Rahman    | 12                |
| Mr. Salman F Rahman | 12                |
| Mr. Iqbal Ahmed     | 12                |
| Mr. M A Qasem       | 12                |
| Mr. O K Chowdhury   | 12                |
| Mr. A B S Rahman    | 12                |
| Dr. Abdul Alim Khan | 12                |

#### **BOARD AUDIT COMMITTEE**

The Company has an Audit Committee, which met four times in 2011 to consider its Annual Financial Statements for the year ended 31st December 2010, 1st quarter ended 31st March 2011, half year ended on 30th June 2011 and 3rd quarter ended on 30th September, 2011.

#### CORPORATE AND FINANCIAL REPORTING

The Directors are pleased to confirm that:

- (a) The financial statements together with the notes thereon have drawn up in conformity with the Companies Act 1994 and Securities and Exchanges Rules 1987. These statements presents fairly the Company's statement of affairs, the result of its operation, cash flow and statement of changes in equity.
- (b) Proper books of accounts of the company have been maintained.
- (c) Appropriate Accounting Policies have been consistently applied in preparation of the financial statements and that the accounting estimates are based on reasonable and prudent judgment.



#### Directors' report

(Continued from previous page)

- (d) The International Accounting Standards, as applicable in Bangladesh, have been followed in preparation of the financial statements.
- (e) Internal Control System is sound in design and has been effectively implemented and monitored.
- (f) No significant doubts about the ability of the Company to continue as a going concern.
- (g) There is no significant deviations in operating result compared to last year.
- (h) The summarised key operating and financial data of last five preceding years is annexed as "Comparative Statistics" in the Annual Report.
- (i) The Pattern of shareholding is as followings:

|       | Name  | Shares held |
|-------|---|-------------|
| (i)   | Parent/Subsidiary/Associated Companies and other related Parties:                                       |             |
|       | Beximco Holdings Ltd.   | 10,594,857  |
|       | New Dacca Industries Ltd.   | 5,134,334   |
|       | Beximco Engineering Ltd.  | 540,800     |
|       | Esses Exporters Ltd.  | 137,901     |
|       | Beximco Pharmaceuticals Ltd.  | 69,640      |
|       | Shinepukur Ceramics Ltd.  | 1,981,432   |
|       | Beximco Apparels Ltd.   | 175,493     |
| (ii)  | Directors, Chief Executive Officer  |             |
|       | Company Secretary, Chief Financial Officer, Head of Internal Audit and their spouse and Minor children: |             |
|       | Mr. A S F Rahman, Managing Director   | 22,772,169  |
|       | Mr. Salman F Rahman, Director   | 25,482,828  |
|       | Chief Executive Officer, Spouse and minor children  | Nil         |
|       | Company Secretary, Spouse and minor children  | Nil         |
|       | Chief Financial Officer, Spouse and minor children  | Nil         |
|       | Head of Internal Audit, Spouse and minor children   | Nil         |
| (iii) | Executives  | Nil         |
| (iv)  | Shareholders holding 10% or more Voting interest in the company   | Nil         |

#### CORPORATES GOVERNANCE COMPLIANCE STATUS REPORT

In accordance with the requirement of the Securities and Exchange Commission, "Corporate Governance Compliance Status Report" is annexed.

#### **AUDITORS**

The Directors hereby report that the existing Auditors M/s. M. J. Abedin & Co., Chartered Accountants, National Plaza (3<sup>rd</sup> floor), 109, Bir Uttam C R Datta Road, Dhaka-1205 who appointed as Auditors of the Company in Thirty-eighth Annual General Meeting carried out the audit for the year ended on 31 December, 2011.

M/s. M. J. Abedin & Co. , Chartered Accountants, Auditors of the Company, retire at this meeting and have expressed their willingness to continue in the office for the year 2012.

On behalf of the Board of Directors.

A S F Rahman

Chairman

Dated: 28 April, 2012

V. l. D. Le lind

## **COMPLIANCE REPORT**

#### **Compliance Report on SEC's Notification**

Status of Compliance with the conditions imposed by the SEC's Notification No. SEC/CMRRCD/2006-158/Admin/02-08 dated 20th February,2006 issued under Section 2CC of the Securities and Exchange Ordinance, 1969: (Report under Condition No. 5.00)

| Condition Title     |  | Compli   | ance status   | Explanation for non-compliance |  |
|---------------------|--|----------|---------------|--------------------------------|--|
|                     |  | Complied | Not complied  | with the condition             |  |
| 1.1                 | Board Size                               | J        |               |                                |  |
| 1.2(i)              | Independent Director                     | j        |               |                                |  |
| 1.2(ii)             | Independent Directors' Appointment       | j        |               |                                |  |
| 1.3                 | Chairman & Chief Executive               | j        |               |                                |  |
| 1.4(a)              | Directors Report on Financial Statements | j        |               |                                |  |
| 1.4(b)              | Books of Accounts                        | j        |               |                                |  |
| 1.4(c)              | Accounting Policies                      | j        |               |                                |  |
| 1.4(d)              | IAS applicable in Bangladesh             | j        |               |                                |  |
| 1.4(e)              | System of Internal Control               | j        |               |                                |  |
| 1.4(f)              | Going Concern                            | j        |               |                                |  |
| 1.4(g)              | Deviation in Operating Results           | j        |               |                                |  |
| 1.4(h)              | Key Operating & Financial Data           | j        |               |                                |  |
| 1.4(i)              | Declaration of Dividend                  | j        |               |                                |  |
| 1. <del>4</del> (j) | No. of Board Meetings                    | j        |               |                                |  |
| 1.4(k)              | Pattern of Shareholdings                 | j        |               |                                |  |
| 2.1                 | CFO,HIA & Company Secretary Appointment  | 1 1      | <u>.</u><br>I |                                |  |
| 2.2                 | Board Meeting Attendance                 | J        |               |                                |  |
| 3.00                | Audit Committee                          | 1 1      | İ             |                                |  |
| 3.1(i)              | Composition of audit Committee           | J        |               |                                |  |
| 3.1(ii)             | Audit Committee Members Appointment      | J        |               |                                |  |
| 3.1(iii)            | Terms of service of Audit Committee      | J        |               |                                |  |
| 3.2(i)              | Chairman of audit Committee              | J        |               |                                |  |
| 3.2(ii)             | Audit Committee Chairman's Qualification | J        |               |                                |  |
| 3.3.1(i)            | Reporting to the Board of Directors      | J        |               |                                |  |
|                     | Report of Conflicts of Interest          | J        |               |                                |  |
| 3.3.1(ii)(b)        | Defect in the Internal Control System    | J        |               |                                |  |
|                     | Suspected infringement of Laws           | 1        |               |                                |  |
|                     | Any other matter                         | J        |               |                                |  |
| 3.3.2               | Reporting to the Authorities             | J        |               |                                |  |
| 3.4                 | Reporting to the Shareholders            | 1        |               |                                |  |
| 4.00(i)             | Appraisal or Valuation Services          | 1        |               |                                |  |
| 4.00(ii)            | Financial Information System             | J        |               |                                |  |
| 4.00(iii)           | Book Keeping or other services           | J        |               |                                |  |
| 4.00(iv)            | Broker dealer services                   | J        |               |                                |  |
| 4.00(v)             | Actuarial services                       | J        |               |                                |  |
| 4.00(vi)            | Internal Audit services                  | 1        |               |                                |  |
| 4.00(vii)           | Any other services                       | J        |               |                                |  |



## FINANCIALS



#### **AUDITORS' REPORT**

TO THE SHAREHOLDERS ON THE CONSOLIDATED FINANCIAL STATEMENTS OF

#### BANGLADESH EXPORT IMPORT COMPANY LIMITED AND ITS SUBSIDIARIES

#### Introduction

We have audited the accompanying consolidated financial statements of Bangladesh Export Import Company Limited and its subsidiaries (the Group) which comprise the statement of financial position as at 31 December 2011 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes in which are consolidated the financial statements of the same period of its subsidiary companies Shinepukur Ceramics Ltd. and Beximco USA Limited in compliance with the requirements of Bangladesh Accounting Standard 27: Consolidated and Separate Financial statements.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards (IFRSs), Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

#### **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA) and Bangladesh Standards on Auditing (BSA). Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessment, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the consolidated financial statements prepared in accordance with International Financial Reporting Standards (IFRSs) and Bangladesh Financial Reporting Standards (BFRSs), give a true and fair view of the state of the Group's affairs as at 31 December, 2011 and of the results of its operations and cash flows for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

#### We also report that

- (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) In our opinion, proper books of account as required by law have been kept by the company and its subsidiaries so far as it appeared from our examination of these books:
- (c) the statement of financial position (balance sheet) and statement of comprehensive income (profit and loss account) dealt with by the report are in agreement with the books of account; and
- (d) the expenditure incurred was for the purposes of the business of the company and its subsidiaries.

Dated, Dhaka 28 April 2012 M. J. ABEDIN & CO
Chartered Accountants



#### **CONSOLIDATED STATEMENT OF FINANCIAL POSITION**

as at 31 December 2011

|   | NOTES             | AMOUN   | Γ IN TAKA   |
|---|-------------------|---|---|
|   | NOTES             | 31-Dec-11   | 31-Dec-10   |
|   |                   |   |   |
| ASSETS<br>Non - Current Assets  |                   | 29,779,687,183  | 7,909,782,922   |
| Property, Plant and Equipment<br>Investment In Shares<br>Deferred Assets<br>Capital Work in Progress                        | 5<br>6            | 26,533,072,120<br>2,416,476,475<br>12,246,845<br>817,891,743      | 4,504,114,739<br>3,040,798,689<br>24,493,691<br>340,375,803     |
| Current Assets  |                   | 45,339,106,305  | 22,659,992,465  |
| Inventories Debtors Advances, Deposits and Pre-Payments Cash and Cash Equivalents   | 7<br>8<br>9<br>10 | 5,787,165,141<br>22,301,349,217<br>16,991,382,503<br>259,209,444  | 4,406,964,821<br>11,686,784,943<br>6,269,158,960<br>297,083,741 |
| Total Assets  |                   | 75,118,793,488  | 30,569,775,387  |
| SHAREHOLDERS' EQUITY, NON-CONTROLLING INTEREST AND LIABILITIES Shareholders' Equity   |                   | 44,079,962,117  | 17,843,954,106  |
| Issued Share Capital<br>Reserve<br>Retained Earnings  | 11                | 3,535,208,570<br>23,625,786,188<br>16,918,967,359                 | 1,654,795,800<br>5,662,834,348<br>10,526,323,958                |
| Non-Controlling (Minority) Interest In Subsidiaries<br>Long Term Loan<br>Deferred Tax Liability                             | 12<br>13<br>14    | 1,350,281,988<br>5,220,136,740<br>9,965,449                       | 1,246,083,596<br>1,078,512,573<br>13,892,058                    |
| Current Liabilities   |                   | 24,458,447,194  | 10,387,333,054  |
| Short Term Loan From Banks and others<br>Long Term Loan - Current Portion<br>Trade and other Payables<br>Income Tax Payable | 15<br>16<br>17    | 7,379,102,594<br>3,424,619,599<br>12,588,303,879<br>1,066,421,122 | 1,931,589,855<br>879,519,277<br>7,149,621,863<br>426,602,059    |
| Total Equity and Liabilities  |                   | 75,118,793,488  | 30,569,775,387  |

The notes are an integral part of the Financial Statements.

Approved and authorised for issue by the board of directors on 28 April, 2012 and signed for and on behalf of the board:

A S F RAHMAN

X. R. P. Lahnd

Chairman

**SALMAN F RAHMAN** 

Vice Chairman

M A QASEM Director

Per our report of even date.

M. J. ABEDIN & CO.
Chartered Accountants

Date: 28 April, 2012

Dhaka.

#### **CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**

For the year ended 31 December 2011

|  | NOTES    | AMOUN'  | AMOUNT IN TAKA                     |  |  |
|--|----------|---|------------------------------------|--|--|
|  |          | 2011  | 2010                               |  |  |
|  |          |   |                                    |  |  |
| Revenue (Turnover) from net Sales<br>Cost of Goods Sold                                      | 18<br>19 | 29,339,932,714<br>(16,260,877,280)              | 18,980,964,619<br>(10,715,521,890) |  |  |
| Gross Operating Profit   |          | 13,079,055,434                                  | 8,265,442,729                      |  |  |
| Operating Expenses   |          | (1,450,826,746)                                 | (253,072,253)                      |  |  |
| Administrative Expenses Selling and Distribution Expenses Exchange Loss                      | 20<br>21 | (1,365,536,627)<br>(75,169,915)<br>(10,120,204) | (177,621,212)<br>(75,451,041)      |  |  |
| Operating Profit Financial Expenses  | 22       | <b>11,628,228,688</b> (3,219,854,322)           | <b>8,012,370,476</b> (633,592,074) |  |  |
| Net Profit Before Cont. to WPWF Contribution to Workers' Profit Participation / Welfare Fund |          | <b>8,408,374,366</b> (400,398,779)              | <b>7,378,778,402</b> (15,253,704)  |  |  |
| Net Profit Before Income Tax<br>Income Tax Expenses  | 23       | <b>8,007,975,587</b> (674,985,413)              | <b>7,363,524,698</b> (379,328,727) |  |  |
| Net Profit after Tax<br>Non-Controlling (Minority) Interest in Income                        |          | <b>7,332,990,174</b> (84,384,072)               | <b>6,984,195,971</b> (126,623,714) |  |  |
| Net Profit after Non-Controlling (Minority) Interest Other Comprehensive Income              |          | 7,248,606,102                                   | 6,857,572,257                      |  |  |
| Revaluation Surplus on Property, Plant & Equipments Fair Value Gain on Investment in Shares  |          | 7,601,395,496<br>86,202,955                     | ///:                               |  |  |
| Total Comprehensive Income after minority interest   |          | 14,936,204,553                                  | 6,857,572,257                      |  |  |
| EPS (Par Value of Share Tk. 10/=) (Adjusted EPS of 2010)                                     | 24       | 20.50   | 19.40                              |  |  |

The notes are an integral part of the Financial Statements.

Approved and authorised for issue by the board of directors on 28 April, 2012 and signed for and on behalf of the board:

A S F RAHMAN

X. R. P. Lahnd

Chairman

**SALMAN F RAHMAN** 

Vice Chairman

Director

Per our report of even date.

Date : 28 April, 2012

Dhaka.

M. J. ABEDIN & CO.
Chartered Accountants



#### **CONSOLIDATED STATEMENT OF CHANGES IN EQUITY**

For the year ended 31 December 2011

|  |                  |                      |                 | AMOUNT IN TAKA  |
|--|------------------|----------------------|-----------------|-----------------|
|  | Share<br>Capital | Retained<br>Earnings | Reserve         | Total           |
| At 31 December 2010  | 1,654,795,800    | 10,526,323,958       | 5,662,834,348   | 17,843,954,106  |
| Net Profit after Tax and Non-Controlling (Minority)Interests for the Year              | -                | 7,248,606,102        |                 | 7,248,606,102   |
| Capital Reserve on Acquisition of Bextex Ltd.  | - ·              | -                    | 11,596,705,546  | 11,596,705,546  |
| Other Comprehensive Income:  |                  |                      |                 |                 |
| Revaluation Surplus on Property, Plant & Equipments                                    | -                | -                    | 7,601,395,496   | 7,601,395,496   |
| Fair Value Gain on Investment in Shares  Transactions With Shareholders:               |                  | -                    | 86,202,955      | 86,202,955      |
| Issue of Share Capital on Acquisition of Bextex Ltd.                                   | 1,072,829,190    | 1 1 1 1 2            | 9//             | 1,072,829,190   |
| Issue of Bonus Shares for the prior Year (2010)  | 827,397,900      | (827,397,900)        | -               | -               |
| Adjustment for Shinepukur Ceramics Ltd.'s Investment with Beximco Ltd.                 | (19,814,320)     | 1/1/-                | -               | (19,814,320)    |
| Adjustment for Dhaka-Shanghai Ceramics Ltd., as Investment held for sale (Note - 2.08) | · ·              | (28,564,801)         | (1,321,352,157) | (1,349,916,958) |
| As on 31 December 2011   | 3,535,208,570    | 16,918,967,359       | 23,625,786,188  | 44,079,962,117  |

Approved and authorised for issue by the board of directors on 28 April, 2012 and signed for and on behalf of the board:

**ASFRAHMAN** Chairman

Date: 28 April, 2012

Dhaka.

X. R. P. Lahnd

SALMAN F RAHMAN Vice Chairman

Per our report of even date.

**MAQASEM** 

Director

M. J. ABEDIN & CO.

**Chartered Accountants** 

#### **CONSOLIDATED STATEMENT OF CASH FLOWS**

For the year ended 31 December 2011

AMOUNT IN TAKA

2011 2010

#### **Cash Flows From Operating Activities:**

Collection from turnover and other income Payments for cost and expenses including interest & tax

Net cash Generated From Operating Activities Cash Flows From Investing Activities :

Capital Work-In-Progress Property, Plant and Equipment acquired

Net Cash Used In Investing Activities Cash Flows From Financing Activities :

Long term loan decreased

**Net Cash Used In Financing Activities** 

Increase in Cash And Cash Equivalents
Cash And Cash Equivalents at Beginning of the year

Cash And Cash Equivalents at End of the year

24,241,051,836 (22,476,226,663)

476,226,663) (8,013,344,579)

1,764,825,173

941,158,400

8.954.502.979

(477,515,940) (479,208,993) (167,555,177) (318,605,100)

(486,160,277)

(956,724,933)

(845,974,537) (313,961,959)

(845,974,537)

**141,036,164** 156,047,577

297,083,741 **259,209,444** 

297,083,741

(313,961,959)

Approved and authorised for issue by the board of directors on 28 April, 2012 and signed for and on behalf of the board:

**ASFRAHMAN** 

X. R. P. Lalud

Chairman

**SALMAN F RAHMAN** 

Vice Chairman

M A QASEM

Director

Per our report of even date.

Date: 28 April, 2012

Dhaka.

M. J. ABEDIN & CO.

**Chartered Accountants** 



#### NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

#### 1.00 The background and activities of the Company

#### 1.01 Status of the Company

Bangladesh Export Import Company Limited (the Company) was incorporated in Bangladesh in 1972 under the Companies Act, 1913 as a public Limited Company and commenced its commercial operation in the same year. The company listed its shares with Dhaka Stock Exchange in 1989 and with Chittagong Stock Exchange in 1995 on its debut.

On 31-12-2011, the Company holds 50% shares (50% shares on 31-12-2009) of Shinepukur Ceramics Ltd., a company of Beximco Group engaged in manufacturing and marketing of ceramics tableware.

The company has a branch at London which has a subsidiary in USA named Beximco USA Ltd.

The company has its registered office and operational office at Beximco Corporate Head quarters, 17, Dhanmondi Residential Area, Road No.2, Dhaka - 1205. The London Branch is situated at 12 Barkat House, 116-118 Finchley Road, London NW3 5HT, UK and Beximco USA Ltd. is located at 310, Selviddge Street, Delton, Georgia – 30722, USA.

#### 1.02 Principal Activities

The business activities include investment operation, agency and trading in other commodities and produces and is engaged in manufacturing and marketing of yarn that are consumed by weaving mills of Bangladesh including its own weaving mills producing and marketing of high quality fabric, that are eventually consumed by the export oriented garments industries of Bangladesh including the garments factories of Beximco Group.

#### 2.00 Bases of Financial Statements-Its Preparation and Presentation

#### 2.01 Measurement bases

The financial statements have been prepared on the Historical Cost basis as modified to include the revaluation of certain fixed assets which are stated at revalued amount.

Accordingly, historical cost is employed to determine the monetary amounts at which the elements of the financial statements are to be recognized and carried in the statement of financial position and statement of comprehensive income.

Under the Historical Cost, assets are recorded at the amount of cash equivalents paid or the fair value of the consideration given to acquire them at the time of their acquisition. Liabilities are recorded at the amount of proceeds received in exchange for the obligation, or in some circumstances (for example, income taxes), at the amounts of cash or cash equivalents expected to be paid to satisfy the liability in the normal course of business.

#### 2.02 Consolidated Financial Statements of the Group (Parent and Subsidiaries)

#### (a) Shinepukur Ceramics Ltd. and Beximco USA Ltd. (subsidiaries) and Bangladesh Export Import Co. Ltd. (the Parent)

The financial statements of subsidiaries have been consolidated with those of Bangladesh Export Import Co. Ltd. in accordance with BAS: 27 Consolidated and Separate Financial Statements. In respect of the subsidiary undertakings, financial statements for the year ended 31 December 2011 have been used to draw up these financial statements.

#### (b) Subsidiary

Subsidiary is an entity controlled by the parent company. Control exists when the parent company has the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities.

#### (c) Transactions eliminated on consolidation

Intra-group balances, and any unrealised income and expenses arising from intra-group transactions have been eliminated while preparing the consolidated financial statements. Unrealised gains arising from transactions with equity account of investees have been eliminated against the investment to the extent of the parent company's interest in the investee. Unrealised losses were eliminated in the same way as unrealised gains, but only to the extent that there was no evidence of impairment.

#### (d) Non-Controlling Interest (Minority Interest)

The issued and Paid-up Share Capital of Shinepukur Ceramics Ltd. and Beximco USA Ltd. are Tk. 1,111,274,530 (111,127,453 Shares of Tk. 10/= each) and Tk.18,301,480 (22,600 Shares of US \$ 10/= each) respectively.

#### 2.03 Reporting Framework and Compliance thereof

The financial statements have been prepared in compliance with the requirements of the Companies Act 1994, the Securities & Exchange Rules 1987, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable, and in accordance with the applicable Bangladesh Financial Reporting Standards (BFRSs) including Bangladesh Accounting Standards (BASs) adopted by the Institute of Chartered Accountants of Bangladesh (ICAB) based on International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs).

#### NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

#### 2.04 Presentation of Financial Statements

The presentation of these financial statements is in accordance with the guidelines provided by BAS: 1 Presentation of Financial Statements.

The Financial Statements Comprises:

- (a) a statement of financial position as at the end of the year 2011;
- (b) a statement of comprehensive income for the year 2011;
- (c) a statement of changes in equity for the year 2011;
- (d) a statement of cash flows for the year 2011; and
- (e) notes, comprising a summary of significant accounting policies and other explanatory information.

#### 2.05 Reporting Period

The financial statements cover one calendar year from 01 January 2011 to 31 December 2011.

#### 2.06 Authorisation for Issue

The financial statements have been authorized for issue by the Board of Directors on 28 April 2012.

#### 2.07 Functional and Presentation Currency

The financial statements are prepared and presented in Bangladesh Currency (Taka), which is the company's functional currency. All financial information presented has been rounded off to the nearest Taka except where indicated otherwise.

#### 2.08 Comparative Information

Comparative information has been disclosed in respect of the year 2010.

The comparative information of 2010 is not comparable with 2011 as the 2011 includes the amounts of Bextex Ltd. merged with the Company in 2011; and excludes the amounts of Dhaka-Shanghai Ceramics Ltd. held for sale in 2011 (in terms of paragraph 6 of IFRS 5: Non-Current Assets Held for Sale and Discontinued Operations) but included as a subsidiary in 2010.

#### 2.09 Use of Estimates and Judgments.

The preparation of financial statements in conformity with Bangladesh Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses, and disclosure requirements for contingent assets and liabilities during and at the date of the financial statements.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected as required by BAS 8: Accounting Policies, Changes in Accounting Estimates and Errors.

In particular, significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements include depreciation, inventory valuation, accrued expenses and other payables.

#### 2.10 Statement of Cash Flows

The Statement of Cash Flows has been prepared in accordance with the requirements of BAS 7: Statement of Cash Flows.

The cash generating from operating activities has been reported using the Direct Method as prescribed by the Securities and Exchange Rules, 1987 and as the benchmark treatment of BAS 7 whereby major classes of gross cash receipts and gross cash payments from operating activities are disclosed.

#### 2.11 Related Party Disclosures

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis.

The information as required by BAS 24: Related party Disclosures has been disclosed in a separate note to the accounts.

#### 2.12 Events after the Reporting Period

In compliance with the requirements of BAS 10: Events After the Reporting Period, post statement of financial position events that provide additional information about the company's position at the statement of financial position date are reflected in the financial statements and events after the statement of financial position date that are not adjusting events are disclosed in the notes when material.

#### 3.00 Significant Accounting Policies

#### 3.01 Revenue Recognition

In compliance with the requirements of BAS 18: Revenue, revenue from receipts from customers against sales is recognized when products



#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

are dispatched to customers, that is, when the significant risk and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

Cash dividend income on investment in shares is recognized on approval of said dividend in the annual general meeting / Board meeting of relevant company. Stock dividend income (Bonus Shares) is not considered as revenue.

#### 3.02 Property, Plant and Equipment

#### 3.02.1 Recognition and Measurement

Property, plant and equipment are capitalized at cost of acquisition and subsequently stated at cost or valuation less accumulated depreciation in compliance with the requirements of BAS 16: Property, Plant and Equipment. The Cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the assets to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.

#### 3.02.2 Pre-Operating Expenses and Borrowing Costs

In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalized. Expenses capitalized also include applicable borrowing cost considering the requirement of BAS 23: Borrowing Costs.

#### 3.02.3 Subsequent Expenditure

The company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred, it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the item can be measured reliably. Expenditure incurred after the assets have been put into operation, such as repairs and maintenance is normally charged off as revenue expenditure in the period in which it is incurred. In situation where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefit expected to be obtained from the use of the fixed assets, the expenditure is capitalized as an additional cost of the assets. All other costs are recognized to the profit and loss account as expenses if incurred. All up-gradation/enhancement are generally charged off as revenue expenditure unless they bring similar significant additional benefits.

#### 3.02.4 Software

Software is generally charged off as revenue expenditure. Purchase software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

#### 3.02.5 Disposal of Fixed Assets

On disposal of fixed assets, the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the income statement, which is determined with reference to the net book value of the assets and net sales proceeds.

#### 3.02.6 Depreciation on Fixed Assets

Depreciation is provided to amortize the cost of the assets after commissioning, over the period of their expected useful lives, in accordance with the provisions of BAS 16: Property, Plant and Equipment. Depreciation is provided for the period in use of the assets. Depreciation is calculated on the cost of fixed assets in order to write off such amounts over the estimated useful lives of such assets. Depreciation is provided on all fixed assets except land at the following rates on reducing balance basis over the periods appropriate to the estimated useful lives of the different types of assets:

| Building and Other Construction        | 2% - 10%  |
|--|-----------|
| Plant and Machinery                    | 5% - 15%  |
| Furniture, Fixture & Equipment         | 10% - 20% |
| Transport & Vehicle                    | 20%       |
| Furniture & Equipment of London Branch | 15%       |

#### 3.03 Impairment

#### (a) Financial Assets

Accounts receivable and other receivables are assessed at each reporting date to determine whether there is any objective evidence of impairment. Financial assets are impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy, etc.

#### (b) Non-Financial Assets

An asset is impaired when its carrying amount exceeds its recoverable amount. The company assesses at each reporting date whether

#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

there is any indication that an asset may be impaired. If any such indication exists, the company estimates the recoverable amount of the asset. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Carrying amount of the asset is reduced to its recoverable amount by recognizing an impairment loss if, and only if, the recoverable amount of the asset is less than its carrying amount. Impairment loss is recognized immediately in profit or loss, unless the asset is carried at revalued amount. Any impairment loss of a revalued asset shall be treated as a revaluation decrease.

#### 3.04 Leased Assets

In Compliance with the BAS 17: Leases, cost of assets acquired under finance lease alongwith related obligation have been accounted for as assets and liabilities respectively of the company, and the interest element has been charged as expenses.

#### 3.05 Investment in Shares

- **3.05.1** Investment in shares of Beximco USA Ltd. by Beximco London Branch is carried in this statement of financial position at Net Assets by consolidating assets and liabilities thereof.
- 3.05.2 Investment in other shares being classified as long term assets, are carried in the statement of financial position at Cost.

#### 3.06 Financial Instruments

Non-derivative financial instruments comprise accounts and other receivables, cash and cash equivalents, borrowings and other payables and are shown at transaction cost.

#### 3.06.1 Financial Assets

Financial Assets of the company include cash and cash equivalents, accounts receivable and other receivables.

The company initially recognizes receivable on the date they are originated. All other financial assets are recognized initially on the date at which the company becomes a party to the contractual provisions of the transaction. The company derecognizes a financial asset when the contractual rights or probabilities of receiving the cash flows from the asset expire or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risk and rewards of ownership of the financial asset are transferred.

#### 3.06.1 (a) Accounts Receivables

Accounts receivables are created at original invoice amount less any provisions for doubtful debts. Provisions are made where there is evidence of a risk of non-payment, taking into account ageing, provision experience and general economic conditions. When an accounts receivable is determined to be uncollectible it is written off, firstly against any provision available and then to the statement of comprehensive income. Subsequent recoveries of amounts previously provided for are credited to the statement of comprehensive income.

#### (b) Advances, Deposits and Prepayments

Advances are initially measured at cost. After initial recognition, advances are carried at cost less deductions, adjustments or charges to other account heads.

Deposits are measured at payment value.

Prepayments are initially measured at cost. After initial recognition, prepayments are carried at cost less charges to statement of comprehensive income.

#### (c) Cash and Cash Equivalents

Cash and Cash equivalents are carried in the statement of financial position at cost and include cash in hand and with banks on current and deposit accounts which are held and available for use by the company without any restriction. There is insignificant risk of change in value of the same.

#### 3.06.2 Financial Liability

Financial liabilities are recognized initially on the transaction date at which the company becomes a party to the contractual provisions of the liability. The company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial liabilities include payable for expenses, liability for capital expenditure and other current liabilities.

#### 3.07 Inventories

Inventories are valued at the lower of cost or net realizable value with cost determined by weighted average cost basis. The cost of inventories comprises of expenditure incurred in the normal course of business in bringing the inventories to their present location and condition. Net realizable value is based on estimated selling price less any further costs expected to be incurred to make the sale.



#### NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

#### 3.08 Provision

A provision is recognized in the statement of financial position when the company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision is ordinary measured at the best estimate of the expenditure required to settle the present obligation at the date of statement of financial position. Where the effect of time value of money is material, the amount of provision is measured at the present value of the expenditures expected to be required to settle the obligation.

#### 3.09 Borrowing Costs

This has been dealt with the requirements of BAS 23: Borrowing Costs.

Borrowing costs relating to projects in commercial operation are recognized as expenses in the year in which they are incurred. In respect of projects that have not yet commenced commercial production, borrowing costs are debited to capital work in progress.

#### 3.10 Income Tax Expenses

#### **Current Tax**

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or subsequently enacted after the reporting date, and any adjustment to tax payable in respect of previous years.

#### **Deferred Tax**

Deferred tax asset is not recognized as it is probable that future taxable profit will not be available against which temporary differences can be utilized.

#### 3.11 Employee Benefits

The company maintains defined contribution plan for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the deed.

The company's employee benefits include the following:

#### (a) Defined Contribution Plan (Provident Fund)

The company contributes to a registered provident fund scheme (defined contribution plan) for employees of the company eligible to be members of the fund in accordance with the rules of the provident fund constituted under and irrevocable trust. All permanent employees contribute 10% of their basis salary to the provident fund and the company also makes equal contribution.

#### (b) Short-term employee benefits

Short-term employee benefits include salaries, bonuses, leave encashment etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.

#### (c) Contribution to Workers' Participation/Welfare Funds

This represents 5% of net profit before tax contributed by the Company as per provisions of Bangladesh Labor Law, 2006 and is payable to workers as defined in the said law.

#### 3.12 Proposed Dividend

The amount of proposed dividend has not been accounted for but disclosed in the notes to the accounts along with dividend per share in accordance with the requirements of the Para 125 of Bangladesh Accounting Standard (BAS) 1 (Revised 2009): Presentation of Financial Statements. Also, the proposed dividend has not been considered as "Liability" in accordance with the requirements of the Para 12 & 13 of Bangladesh Accounting Standard (BAS) 10: Events After The Reporting Period, because no obligation exists at the time of approval of accounts and recommendation of dividend by the Board Directors.

#### 3.13 Earnings Per Share

This has been calculated in compliance with the requirements of BAS 33: Earnings Per Share by dividing the basic earnings by the weighted average number of ordinary shares outstanding during the year.

#### **Basic Earnings (Numerator)**

This represents earnings for the year attributable to ordinary shareholders. As there was no preference dividend, minority interest or extra ordinary items, the net profit after tax for the year has been considered as fully attributable to the ordinary shareholders.

#### Weighted Average Number of Shares in Issue (Denumerator)

#### Current Year (2011)

This represents the number of ordinary shares outstanding at the beginning of the year plus the number of ordinary shares issued during the year multiplied by a time-weighting factor. The time-weighting factor is the number of days the specific shares are outstanding as a proportion of the total number of days in the year. However, the Bonus Shares issued during the year 2011 were treated as if they always had been in issue.

#### NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

Hence, in computing the Basic EPS of 2011, the total number of bonus shares has been considered.

#### Earlier Year (2010)

The number of shares outstanding before the bonus shares issue has been adjusted for the proportionate change in the number of shares outstanding as if the bonus issues had occurred at the beginning of the earliest period reported (2010), and accordingly, in calculating the adjusted EPS of 2010, the total number of shares including the subsequent bonus issue in 2011 has been considered as the weighted Average Number of Shares Outstanding during the year 2010.

The basis of computation of number of shares as stated above, is in line with the provisions of BAS 33 Earnings Per Share. The logic behind this basis, as stated in the said BAS is, that the bonus shares are issued to the existing shareholders without any consideration, and therefore, the number of shares outstanding is increased without an increase in resources generating new earnings.

#### **Diluted Earnings Per Share**

No diluted EPS is required to be calculated for the year as there was no scope for dilution during the year under review.

#### 3.14 Foreign Currency Transactions

The Financial records of the company are maintained and the financial statements are stated in Bangladesh Taka. The assets and liabilities denominated in foreign currencies at the financial position date are translated at the applicable rates of exchanges ruling at that date. Exchange difference is charged off as revenue expenditure in compliance with the provisions of BAS 21: the Effects of Changes in Foreign Exchange Rates. Foreign currency transactions are recorded at the applicable rates of exchange ruling at the transaction date.

#### 4.00 Financial risk management

The company management has overall responsibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks from its use of financial instruments.

- Credit risk
- Liquidity risk
- Market risk

#### 4.01 Credit risk

Credit risk is the risk of a financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the company's receivables. Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. Risk exposures from other financial assets, i.e. Cash at bank and other external receivables are nominal.

#### 4.02 Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast, prepared based on time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date.

In extreme stressed conditions, the company may get support from the related company in the form of short term financing.

#### 4.03 Market risk

Market risk is the risk that any change in market prices such as foreign exchange rates and interest will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### (a) Currency risk

As at 31 December 2011 there was no exposure to currency risk as there were no foreign currency transactions made during the year under review.

#### (b) Interest rate risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. There was no foreign currency loan which is subject to floating rates of interest. Local loans are, however, not significantly affected by fluctuations in interest rates. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.



#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### 5. Property, Plant and Equipment: Tk.26,533,072,120

The details are stated below:

| Particulars                            |     | Land and Land<br>Development | Building and other<br>Construction | Plant & Machinery | Furniture, Fixture<br>& Equipment | Vehicle     | Capital Work in Progress | Total          |
|--|-----|------------------------------|------------------------------------|-------------------|-----------------------------------|-------------|--------------------------|----------------|
| Cost/Valuation                         |     |                              |                                    | 74.14             |                                   |             |                          | P4-1           |
| At 31 Dec, 2010                        |     | 4,916,840,985                | 4,313,606,450                      | 15,015,975,951    | 547,731,789                       | 154,953,358 | 2,900,000,000            | 27,849,108,533 |
| Surplus on Revaluation in 201          | 1   | 5,034,134,015                | 1,215,849,791                      | 1,351,411,690     | -                                 | -           | 1 / / 4 -                | 7,601,395,496  |
| Addition in 2011                       |     | - 100                        | 562,400,481                        | 599,498,161       | 60,823,336                        | 6,487,015   | (750,000,000)            | 479,208,993    |
| At 31 December, 2011                   | Tk. | 9,950,975,000                | 6,091,856,722                      | 16,966,885,802    | 608,555,125                       | 161,440,373 | 2,150,000,000            | 35,929,713,022 |
| Depreciation                           |     |                              |                                    | 7/1               |                                   |             |                          | 7/             |
| At 31 Dec, 2010                        |     | -                            | 1,107,165,596                      | 7,069,885,273     | 443,581,576                       | 80,052,113  | -                        | 8,700,684,558  |
| Charged in 2011                        |     | -                            | 113,310,937                        | 540,642,474       | 27,547,317                        | 16,480,617  |                          | 697,981,345    |
| At 31 December, 2011                   | Tk. | -                            | 1,220,476,533                      | 7,610,527,747     | 471,128,893                       | 96,532,730  | -                        | 9,398,665,903  |
| Carrying Value                         |     |                              |                                    |                   |                                   |             |                          |                |
| At 31 December, 2011                   | Tk. | 9,950,975,000                | 4,871,380,189                      | 9,356,358,055     | 137,426,232                       | 64,907,643  | 2,150,000,000            | 26,531,047,119 |
| Lease Hold Land                        |     | 2,025,001                    | - 77                               | -                 | · ·                               | -           | - 110                    | 2,025,001      |
| Carrying Value<br>At 31 December, 2011 | Tk. | 9,953,000,001                | 4,871,380,189                      | 9,356,358,055     | 137,426,232                       | 64,907,643  | 2,150,000,000            | 26,533,072,120 |

#### AMOUNT IN TAKA

as at 31-Dec-11 as at 31-Dec-10

#### 6. Investment in Shares: Tk. 2,416,476,475

This consists of as follows:

| (i)  | In Associated undertakings:   |               |               |  |  |  |  |  |  |
|------|---|---------------|---------------|--|--|--|--|--|--|
|      | (a) In Shares of Bextex Ltd.  |               | 883,411,833   |  |  |  |  |  |  |
|      | (b) In 1,772,968 Shares of Beximco Pharmaceuticals Ltd. [Listed company,    |               |               |  |  |  |  |  |  |
|      | Market value Tk. 93.60 per share on 29/12/2011]                             | 165,949,805   | 92,925,550    |  |  |  |  |  |  |
|      | (c) In 51,950 Shares of Beximco Synthetics Ltd. [Listed company,            |               |               |  |  |  |  |  |  |
|      | Market value Tk. 37.90 per share on 29/12/2011]                             | 1,968,905     | 1,185,680     |  |  |  |  |  |  |
|      | (d) In 11,075 Shares of Tk.100/= each of Beximco Apparels Ltd.              |               | 1,107,500     |  |  |  |  |  |  |
|      | (e) In 10,000 Shares of Tk.100/= each of Beximco Engineering Ltd.           |               | 1,000,000     |  |  |  |  |  |  |
|      | (f) In 49,000 Shares of Tk.100/= each of Gammatech Ltd.                     |               | 4,900,000     |  |  |  |  |  |  |
|      | (g) In 856,819 Shares of Tk.100/= each of International Hotel Holdings Ltd. | -             | 85,681,900    |  |  |  |  |  |  |
|      | (h) In 20,000 Shares of Tk.100/= each of International Cements Ltd.         | 2./4 TX 1     | 2,000,000     |  |  |  |  |  |  |
|      | (i) In 40,000 Shares of Tk.100/= each of Shinepukur Hotels Ltd.             | /             | 4,000,000     |  |  |  |  |  |  |
|      | (j) In 250,000 Shares of Tk.10/= each of Beximco Zenith Ltd.                | -             | 2,500,000     |  |  |  |  |  |  |
| (ii) | Others:   |               |               |  |  |  |  |  |  |
|      | (a) In 61,749,948 Shares of Dhaka Shanghai Ceramics Ltd.                    | 617,499,480   | -             |  |  |  |  |  |  |
|      | (b) In 29,998,000 Shares of Tk.10/= each of GMG Airlines Ltd                | 299,980,000   | 299,980,000   |  |  |  |  |  |  |
|      | (c) In 8,281,090 Shares of Tk.160/= each against face value of              |               |               |  |  |  |  |  |  |
|      | Tk. 10 each of Unique Hotel & Resort Ltd                                    | 1,324,974,400 | 1,600,000,000 |  |  |  |  |  |  |
|      | (d) In 2,793 Shares of Tk.100/= each of Investment Corporation of Banglad   | esh           |               |  |  |  |  |  |  |
|      | [Listed company, Market value Tk. 1,623.50 per share on 29/12/2011]         | 4,534,435     | 38,900        |  |  |  |  |  |  |
|      | (e) In 150 Shares of Power Grid Company of Bangladesh Ltd. (Listed Comp     | any) -        | 40,364        |  |  |  |  |  |  |
|      | (f) In 116,949 Shares of IFIC Bank Ltd. (Listed Company)                    |               | 57,610,262    |  |  |  |  |  |  |
|      | (g) In 456,945 Shares of Central Depository Bangladesh Ltd.                 | 1,569,450     | 4,416,700     |  |  |  |  |  |  |
|      |   | 2,416,476,475 | 3,040,798,689 |  |  |  |  |  |  |

Investment in Dhaka-Shanghai Ceramics Ltd. considered as a subsidiary of the Company until 2010 has now been deemed as an investment held for sale in terms of paragraph 6 of IFRS 5. Non-Current Assets Held for Sale and Discontinued Operations.

#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|                                    | AMOUNT          | IN TAKA         |  |  |
|------------------------------------|-----------------|-----------------|--|--|
|                                    | as at 31-Dec-11 | as at 31-Dec-10 |  |  |
| 7. Inventories - Tk. 5,787,165,141 |                 |                 |  |  |
| This represents as follows:        |                 |                 |  |  |
| Raw Material                       | 707,707,029     | 432,366,479     |  |  |
| Finished Goods                     | 733,158,394     | 207,647,505     |  |  |
| Work-In-Process                    | 571,686,068     | 174,729,359     |  |  |
| Stores and Spares                  | 265,525,656     | 108,735,182     |  |  |
| Packing Material                   | 53,659,399      | 51,632,785      |  |  |
| Land                               | 2,773,788,401   | 2,699,395,577   |  |  |
| Land development and others        | 191,735,891     | 190,582,362     |  |  |
| Work in progress                   | 464,895,891     | 450,704,589     |  |  |
| Fish                               | 10,923,003      | 84,832,980      |  |  |
| Fish Feed                          | 7,165,503       | 2,383,875       |  |  |
| PIN Mailers                        | 155,161         | 155,161         |  |  |
| Jute Yarn (London Branch)          | 6,764,745       | 3,798,967       |  |  |
|                                    | 5,787,165,141   | 4,406,964,821   |  |  |

#### 8. Debtors - Tk. 22,301,349,217

This is unsecured but considered good.

#### 9. Advances, Deposits and Pre-payments: Tk. 16,991,382,503

This consists of as follows:

| (I)   | Advances:                   | 16,310,217,995 | 6,230,427,979 |
|-------|-----------------------------|----------------|---------------|
|       | Advance Income Tax          | 224,906,458    | 50,863,087    |
|       | L/C- Margin                 | 1,541,026,460  | 79,040,643    |
|       | Suppliers                   | 11,946,190     | 12,130,461    |
|       | Trade Fair                  | 5,463,275      | 4,158,156     |
|       | Marketing Expenses          | 8,714,661      | 8,714,661     |
|       | L/C- Insurance & Commission | 1,364,598      | 2,300,146     |
|       | Other Advances              | 14,516,796,353 | 6,073,220,825 |
| (ii)  | Deposits                    | 642,638,273    | 38,730,981    |
| (iii) | London Branch               | 38,526,235     | A 116 -       |
|       |                             | 16,991,382,503 | 6,269,158,960 |

This is unsecured but considered good.

No amount was due by the directors (including Managing Director), Managing Agents, Managers and other officers of the company and any of them severally or jointly with any other person.

No amount was due by the associated undertakings.

#### 10. Cash and Cash Equivalents: Tk. 259,209,444

|   | 259,209,444 | 297,083,741 |
|---|-------------|-------------|
| London Branch                                   | 273,065     | 64,964      |
| In fixed deposit and accrued interest with bank | 1,746,017   | 1,485,208   |
| In STD account with bank                        | 76,016,579  | 89,765,602  |
| In Current Account with banks                   | 156,449,403 | 190,745,115 |
| In Hand   | 24,724,380  | 15,022,852  |
| This consist of as follows:                     |             |             |

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#### BANGLADESH EXPORT IMPORT COMPANY LIMITED AND ITS SUBSIDIARIES

#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

AMOUNT IN TAKA

10 000 000 000

as at 31-Dec-11 as at 31-Dec-10

#### Issued Share Capital: Tk.3,535,208,570 11.

1000 000 000 Ordinary Charge of Tl. 10/ anch

#### (a) Authorised:

|     | 1000,000,000 Ordinary Shares of Tk. 10/-each   | 10,000,000,000 | 5,000,000,000 |
|-----|--|----------------|---------------|
| (b) | Issued, Subscribed and Paid-Up:  |                |               |
|     | 4,000,000 Ordinary Shares of Tk.10/-each   | 40,000,000     | 40,000,000    |
|     | 187,852,044 Ordinary Shares of Tk.10/-each issued as fully paid-up bonus shares                                    | 1,878,520,440  | 1,051,122,540 |
|     | 22,019,999 Ordinary Shares of Tk.10/-each issued in exchange for acquisition of shares of Shinepukur Ceramics Ltd. | 220,199,990    | 220,199,990   |
|     | 12,600,000 Ordinary Shares of Tk. 10/- each issued to the shareholders of Shinepukur Holdings Ltd.                 | 126,000,000    | 126,000,000   |
|     | 650,000 Ordinary Shares of Tk. 10/- each issued to the shareholders of Beximco Fisheries Ltd.                      | 6,500,000      | 6,500,000     |
|     | 11,909,840 Ordinary Shares of Tk. 10/- each issued to the shareholders of Bangladesh Online Ltd.                   | 119,098,400    | 119,098,400   |
|     | 9,187,487 Ordinary Shares of Tk. 10/- each issued to the shareholders of Dhaka-Shanghai Ceramics Ltd.              | 91,874,870     | 91,874,870    |
|     | 107,282,919 Ordinary Shares of Tk. 10/- each issued to the shareholders of Bextex Ltd.                             | 1,072,829,190  | -             |
|     | Adjustment for Shinepukur Ceramics Ltd.'s Investment with Beximco 1,981,432 Ordinary Shares of Tk. 10/- each       | (19,814,320)   | -             |
|     | Total 353,520,857 Shares of Tk. 10/= each  | 3,535,208,570  | 1,654,795,800 |

#### (c)

| Composition of Shareholding:            | 201           | 1      | 201           | 0      |
|---|---------------|--------|---------------|--------|
|   | No. of Shares | %      | No. of Shares | %      |
| Sponsors:                               |               |        |               |        |
| A S F Rahman                            | 22,772,169    | 6.44%  | 8,499,736     | 5.14%  |
| Salman F Rahman                         | 25,482,828    | 7.21%  | 8,250,577     | 4.99%  |
| Associates                              | 16,653,025    | 4.71%  | 5,169,584     | 3.12%  |
| Foreign Investors                       | 28,812,909    | 8.15%  | 17,042,942    | 10.30% |
| General Public & Financial Institutions | 259,799,926   | 73.49% | 126,516,741   | 76.45% |
|   | 353,520,857   | 100.00 | 165,479,580   | 100.00 |

#### (d) Distributions Schedule–Disclosures under the Listing Regulations of Stock Exchanges:

The distribution schedule showing the number of shareholders and their shareholdings in percentage has been disclosed below as a requirement of the "Listing Regulations" of Dhaka and Chittagong Stock Exchanges:

| Share holding Range in number of Shares | Number of holders | % of total holders | Number of Shares | % of Share<br>Capital |
|---|-------------------|--------------------|------------------|-----------------------|
| 1 to 499                                | 138,600           | 73.44%             | 22,185,961       | 6.28%                 |
| 500 to 5,000                            | 45,676            | 24.20%             | 64,373,834       | 18.21%                |
| 5,001 to 10,000                         | 2,493             | 1.32%              | 17,461,972       | 4.94%                 |
| 10,001 to 20,000                        | 1,043             | 0.55%              | 14,693,355       | 4.16%                 |
| 20,001 to 30,000                        | 294               | 0.16%              | 7,184,490        | 2.03%                 |
| 30,001 to 40,000                        | 143               | 0.08%              | 4,999,084        | 1.41%                 |
| 40,001 to 50,000                        | 75                | 0.04%              | 3,391,339        | 0.96%                 |
| 50,001 to 100,000                       | 183               | 0.10%              | 12,716,311       | 3.60%                 |
| 100,001 to 1,000,000                    | 176               | 0.09%              | 48,464,665       | 13.71%                |
| Over 1,000,000                          | 42                | 0.02%              | 158,049,846      | 44.71%                |
| Total:                                  | 188,725           | 100.00             | 353,520,857      | 100.00                |

#### (e) Option on un issued Shares:

There is no option regarding authorized capital not yet issued but can be used to increase the issued, subscribed and paid-up capital through the issuance of new shares.

The shares of the Company are listed in the Dhaka and Chittagong Stock Exchanges and quoted at Tk. 113.00 and Tk. 113.40 per share in the Dhaka and Chittagong Stock Exchanges respectively on 29 December, 2011.

#### (g) Voting Rights:

The rights and privileges of the shareholders are stated in the Bye Laws (Articles of Association) of the company.

#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|     |   | AMOUNT                      | IN TAKA         |
|-----|---|-----------------------------|-----------------|
|     |   | as at 31-Dec-11             | as at 31-Dec-10 |
| 12. | Non-Controlling (Minority) Interest In Subsidiaries - Tk. 1,350,281,988     |                             |                 |
|     | This consists of as follows:  |                             |                 |
|     |   | 1 246 002 506               |                 |
|     | As on 01 January 2011 Add: Minority Interest in Income for the Year         | 1,246,083,596<br>84,384,072 |                 |
|     | Add: Adjustment for Shinepukur Ceramics Ltd.'s Investment with Beximco      | 19,814,320                  |                 |
|     | Add. Adjustifient for Stilliepukur Ceraffics Ltd.s investment with deximico |                             |                 |
|     |   | 1,350,281,988               |                 |
| 13. | Long Term Loan - Tk. 5,220,136,740  |                             |                 |
|     | This represents Loans from:   |                             |                 |
|     | Sonali Bank- Project  | 124,894,280                 | 157,432,561     |
|     | Sonali Bank- PAD Blocked  | 1,326,400,661               | 131,404,703     |
|     | Sonali Bank- CC Blocked   | 7,966,848                   | 15,941,240      |
|     | Sonali Bank-IBP Loan  | 592,776,801                 |                 |
|     | Sonali Bank Interest Free   | 63,858,807                  |                 |
|     | Sonali Bank-Interest Bearing Block  | 544,643,788                 |                 |
|     | Sonali Bank - Term Loan   |                             | 28,849,814      |
|     | Southeast Bank - Term Loan  | 167,518,602                 | 124,364,625     |
|     | Consortium Loan   | 1000 00 -                   | 547,106,854     |
|     | Term Loan (FLIL)  | 77 m - 111 - 111 - 111      | 13,478,340      |
|     | First Lease International Ltd. (Lease Obligation)                           | -1,                         | 59,934,436      |
|     | 10% Debentures  | 522,630,764                 |                 |
|     | Rupali Bank-Term Loan 1   | 271,388,000                 | 76 a            |
|     | Rupali Bank-Term Loan 2   | 180,076,000                 |                 |
|     | Rupali Bank Interest Free Block   | 137,906,902                 |                 |
|     | Rupali Bank - PAD Segregatiom   | 553,594,782                 | -               |
|     | Rupali Bank CCP and CCH Segregation   | 558,220,000                 |                 |
|     | Bangladesh Development Bank-Term Loan                                       | 69,036,856                  |                 |
|     | Bangladesh Development Bank-Interest Block                                  | 41,301,596                  | -               |
|     | The City Bank Ltd   | 54,585,000                  | A 11/2          |
|     | International Leasing and Financial Services Ltd.                           | 3,337,053                   |                 |
|     |   | 5,220,136,740               | 1,078,512,573   |

Consortium loan represents term loan received under the consortium of Sonali Bank Ltd. (Lead Bank), Janata Bank and Rupali Bank Ltd. Term loan (FLIL) represents amount received from First Lease Finance & Investment Ltd.

#### Nature of security:

- (a) Pursuant to supplementary Lenders' Paripassu Security Sharing Agreement dated 24-06-2004 among Marubeni Corporation, Southeast Bank Ltd., Sonali Bank and Shinepukur Ceramics Ltd., Marubeni Corporation, Southeast Bank Ltd., and Sonali Bank are secured by:
  - (I) Equitable mortgage over the immovable property.
  - (ii) Hypothecation by way of a floating charge on all other movable assets both present and future.
  - (iii) First chrage over all the finished stock, work in process and current assets excluding book debts.
- (b) Consortium loan is secured against 1st (legal mortgage) charge on pari passu basis with the participating banks on 84 acrs of land at Gazipur & Gulshan, personal guarantees of Directors, corporate guarantees and mortgage of shares worth Taka 15 crore of associated undertakings.
- (c) Term loan (FLIL) is secured against registered mortgage of project property consisting of 64 Flats with car parking in 2 (two) 9 (nine) storied building constructed on 16 kathas land at Senpara Parbata, Mirpur and personal guarantee of Directors.



#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### **Terms of Repayment:**

#### **Sonali Bank Project Loan:**

In 41 (Forty one) equal quarterly installments commencing from March 31, 2005.

#### Sonali Bank PAD Blocked Loan:

In 120 (One hundred twenty) equal monthly installments commencing from January 31, 2005.

#### Sonali Bank CC Blocked Loan:

In 108 (One hundred eight) equal monthly installments commencing from January 31, 2005.

#### **Consortium loan:**

Sonali and Rupali Bank: In thirty six quarterly equal installments with effect from January, 2004 Janata Bank: In thirty six equal installments with effect from January, 2004

#### Term Loan (FLIL):

In 72 monthly equal installments with effect from January, 2004

#### **Rate of Interest:**

#### **Marubeni Corporation:**

Japanese long term prime rate (LTPR) + 3% p.a.

#### Sonali Bank Project Loan:

12.50% p.a. or the lending rate applicable from time to time based on Bank rate / policy.

#### Sonali Bank PAD Blocked Loan:

14% p.a. or the lending rate applicable from time to time based on Bank rate / policy.

#### Sonali Bank CC Blocked Loan:

Rate of Interest - nil

#### **Consortium loan:**

16% p. a. payable and chargeable at quarterly rest. This however, may vary following changes in the bank's policies.

#### Term Loan (FLIL):

20% p. a.

|     |  | AMOUNT          | IN TAKA         |
|-----|--|-----------------|-----------------|
|     |  | as at 31-Dec-11 | as at 31-Dec-10 |
| 14. | Deferred Tax Liabilities - Tk. 9,965,449                                     |                 |                 |
|     | This is in respect of Shinepukur Ceramics Ltd. and is arrived at as follows. |                 |                 |
|     | Opening Balance  | 13,892,058      | 12,654,931      |
|     | Provided/(Adjustment) during the Year  | (3,926,609)     | 1,237,127       |
|     |  | 9,965,449       | 13,892,058      |
| 15. | Short Term Loan from Banks and Others - Tk. 7,379,102,594                    |                 |                 |
|     | This is secured and consists of as follows:                                  |                 |                 |
|     | Sonali Bank- CC (Hypothecation)  | 1,114,570,759   | 541,401,159     |
|     | Sonali Bank- CCP   | 518,503,948     | 3               |
|     | Sonali Bank- LTR   | 95,526,384      | 97,317,506      |
|     | Rupali Bank-Overdraft  | 1,101,316,702   | -               |
|     | Bank Asia Ltd Over Draft   | 261,010,676     | 257,160,938     |
|     | Southeast Bank - LTR   | 62,495,327      | 59,929,141      |
|     | Janata Bank Cah Subsidy  | 23,626,989      | -               |
|     | Janata Bank- CCH   | 777,875,872     | -               |
|     | AB Bank- SDB Loan  | 820,958,848     | -               |
|     | State Bank of India  | 111,092,284     | -               |
|     | Bank Overdraft   | 98,701,245      | 116,377,407     |
|     | Phoenix Finance and Investment   | 200,000,000     | _               |
|     | Other Short Term Loan  | 2,193,423,560   | 859,403,704     |
|     |  | 7,379,102,594   | 1,931,589,855   |

#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|            |  | AMOUNT I<br>as at 31-Dec-11 | N TAKA<br>as at 31-Dec-10              |
|------------|--|-----------------------------|--|
| 16.        | Long Term Loan - Current Portion Tk. 3,424,619,599 | asars. Sec                  | usuts i sec io                         |
|            | This consists of as follows:                       |                             |  |
|            | Foreign Currency Loan:                             |                             |  |
|            | Marubeni Corporation                               | 7/10/20/20/20/20            | 163,565,395                            |
|            | Local Currency Loan:                               |                             |  |
|            | Sonali Bank- Project                               | 31,580,660                  | 25,913,181                             |
|            | Sonali Bank- PAD Blocked                           | 655,417,852                 | 24,290,734                             |
|            | Sonali Bank- CC Blocked                            | 7,781,725                   | 7,905,658                              |
|            | Sonali Bank-IBP Loan                               | 274,007,812                 | - 1                                    |
|            | Sonali Bank Interest Free                          | 22,655,710                  | - // -                                 |
|            | Sonali Bank-Interest Bearing Block                 | 337,046,814                 | -                                      |
|            | Sonali Bank - Term Loan                            | -                           | 89,386,725                             |
|            | Southeast Bank - Term Loan                         | 17,743,589                  | 20,819,566                             |
|            | Consortium Loan                                    | 751,554,484                 | 389,191,735                            |
|            | Term Loan (FLIL)                                   | 20,704,387                  | 11,527,840                             |
|            | Lease Obligation                                   | 85,272,605                  | 75,783,221                             |
|            | 10% Debentures                                     | 281,899,246                 | 71,135,222                             |
|            | Rupali Bank-Term Loan 1                            | 133,934,333                 | -                                      |
|            | Rupali Bank-Term Loan 2                            | 92,902,086                  | -                                      |
|            | Rupali Bank Interest Free Block                    | 39,508,000                  |  |
|            | Rupali Bank - PAD Block                            | 237,467,556                 | -                                      |
|            | Rupali Bank CCP and CCH Segregation                | 287,394,364                 | - 1-                                   |
|            | Bangladesh Development Bank-Term Loan              | 12,355,965                  | 10 N 4 -                               |
|            | Bangladesh Development Bank-Interest Block         | 17,895,472                  | - C                                    |
|            | City Bank NA-Term Loan                             | 48,151,099                  | at water -                             |
|            | The City Bank Ltd                                  | 31,663,114                  | -                                      |
|            | International Leasing and Financial Services Ltd.  | 7,737,784                   | -                                      |
|            | First Lease Finance and Investment Ltd             | 29,944,942                  | // · · · · · · · · · · · · · · · · · · |
|            |  | 3,424,619,599               | 879,519,277                            |
| <b>17.</b> | Trade and Other Payables: Tk. 12,588,303,879       |                             |  |
|            | This consists of as follows:                       |                             |  |
|            | L/C and Others                                     | 6,183,000                   |  |
|            | Creditors for Goods                                | 8,557,615,555               | 6,705,544,783                          |
|            | Security Deposit                                   | 18,215,000                  | 3,145,000                              |
|            | Outstanding Export Commission                      | 4,521,572                   | 3,847,097                              |
|            | Others   | 4,001,768,752               | 437,084,983                            |
|            |  | 12,588,303,879              | 7,149,621,863                          |
|            |  | 12,388,303,879<br>AMOUNT I  |  |
|            |  | for the year 2011           | for the year 2010                      |
| 18.        | Revenue: Tk. 29,339,932,714                        |                             | - 7                                    |
|            | Sale of Goods (Net)                                | 28,202,428,378              | 16,185,482,907                         |
|            | Dividend Income                                    | 10,382,672                  | 129,578                                |
|            | Exchange Gain/(Loss) (Net)                         | -                           | 1,325,904                              |
|            | Commission and other Income                        | 2,012,549                   | 1,943,070                              |
|            | Capital Gain on Sale of Shares                     | 1,125,109,115               | 2,792,083,160                          |
|            | capital dall on sale of shares                     | 29,339,932,714              | 18,980,964,619                         |
| 19.        | Cost of Revenue - Tk. 16,260,877,280               | 7 7:74                      |  |
|            | Table Ware (Shinepukur Ceramics Ltd.)              | 1,248,024,942               | 1,558,464,008                          |
|            | Internet Services & Software                       | 208,656,327                 | 226,020,114                            |
|            | Shrimp, Fish and Salt (Fisheries Unit)             | 2,241,542,173               | 2,043,318,125                          |
|            | Yarn, Fabrics & Others                             |                             |  |
|            |  | 12,454,703,449              | 6,783,880,705                          |
|            | Jute Yarn and Other Jute Products (London Branch)  | 107,950,389                 | 103,838,938                            |
|            |  | 16,260,877,280              | 10,715,521,890                         |



#### **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|     |  | AMOUNT I          | IN TAKA                                 |
|-----|--|-------------------|---|
|     |  | for the year 2011 | for the year 2010                       |
| 20. | Administrative Expenses: Tk 1,365,536,627        |                   |   |
|     | Salaries and allowances                          | 545,880,250       | 59,710,859                              |
|     | Rent, Rates and Taxes                            | 17,081,550        | 11,715,132                              |
|     | Postage, Telegram, Telex and Telephone           | 16,177,443        | 4,519,091                               |
|     | Publicity and advertisement                      | 201,706,600       | 900,641                                 |
|     | Petrol, Fuel, Electricity, Gas and Water         | 6,702,568         | 10,211,427                              |
|     | Printing and stationery                          | 14,307,008        | 6,913,205                               |
|     | Car repairs and maintenance                      | 71,295,089        | 3,254,682                               |
|     | Travelling and conveyance                        | 157,192,640       | 4,043,656                               |
|     | Repair and Maintenance                           | 37,393,366        | 5,595,719                               |
|     | Fees and charges                                 | 50,204,172        | 8,220,320                               |
|     | Entertainment                                    | 14,772,614        | 2,498,293                               |
|     | Subscription                                     | 4,130,657         | 4,257,902                               |
|     | Audit fee  | 1,463,000         | 918,000                                 |
|     | Tender document                                  | 92 88             | 35,000                                  |
|     | Insurance  | 6,953,392         | 675,444                                 |
|     | AGM expenses                                     | 5,927,299         | 1,151,158                               |
|     | Contribution to Provident Fund                   | 512,366           | 651,877                                 |
|     | General Office Expenses                          | 148,041           | 1,170,517                               |
|     | Miscellaneous overhead                           | 42,587,096        | 924,104                                 |
|     | Depreciation                                     | 22,650,507        | 26,104,322                              |
|     | Welfare Expenses                                 | 3,605,636         | 1,733,163                               |
|     | Utilities Expenses                               | 517,576           | 542,109                                 |
|     | CDBL charges                                     | 1,733,495         | 3,432,430                               |
|     | Loss on sale & lease back of assets              | 29,396,927        | 13,111,188                              |
|     | London Branch Expenses                           | 1,275,504         | 5,330,973                               |
|     | Debtors (Net) Written Off                        | 111,754,837       | -                                       |
|     | Training and Conference                          | 166,994           | -                                       |
|     |  | 1,365,536,627     | 177,621,212                             |
| 21. | Selling and Distribution Expenses Tk. 75,169,915 |                   |   |
|     | Promotional Expenses                             | 16,823,502        | 29,336,933                              |
|     | Distribution Expense                             | 25,622,288        | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
|     | Salaries and allowances                          | 16,380,110        | 21,451,413                              |
|     | Occupancy Expenses                               | 3,533,504         | 3,582,140                               |
|     | Office Expenses                                  | 3,367,602         | 6,950,673                               |
|     | Communication Expenses                           | 789,413           | 1,199,759                               |
|     | Travelling and conveyance                        | 1,517,157         | 2,108,835                               |
|     | Transport Expenses                               | 1,969,531         | 2,530,335                               |
|     | Welfare Expenses                                 | 1,407,648         | 2,229,726                               |
|     | Advertisement and Publicity                      | 1,697,767         | 3,649,929                               |
|     | Utilities Expenses                               | 552,183           | 1,085,543                               |
|     | Showroom Expenses                                | 361,297           | 320,284                                 |
|     | Handling and Carrying Expenses                   | 776,522           | 244,296                                 |
|     | Repair and Maintenance                           | 5,900             | 200,235                                 |
|     | Legal and Professional Fees                      | 187,071           | 500,931                                 |
|     | General Expenses                                 | 20,020            | 17,890                                  |
|     | Product Research                                 | 50,000            | 42,119                                  |
|     | Training and Conference                          | 108,400           |   |
|     |  |                   |   |
|     |  | 75,169,915        | 75,451,041                              |

## **BANGLADESH EXPORT IMPORT COMPANY LIMITED AND ITS SUBSIDIARIES**

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|     |   | AMOUNT            | IN TAKA           |
|-----|---|-------------------|-------------------|
|     |   | for the year 2011 | for the year 2010 |
| 22. | Financial Expenses: Tk. 3,219,854,322   |                   |                   |
|     | Interest on loan from banks and others  | 2,959,557,424     | 348,665,126       |
|     | Bank Charges and Commission   | 10,098,410        | 7,353,480         |
|     | Interest on loan from a related company   | 240,314,856       | 246,300,055       |
|     | Lease Interest  | 10,483,611        | 31,753,896        |
|     | Other Interest Income   | (599,979)         | (672,877)         |
|     | London Branch Expenses  | × 5.55            | 192,394           |
|     |   | 3,219,854,322     | 633,592,074       |
| 23. | Income Tax Expenses – Tk. 674,985,413   |                   |                   |
|     | Current Tax   | 733,381,159       | 422,521,002       |
|     | Tax Rebate  | (69,865,331)      | (36,447,106)      |
|     | Deferred Tax  | (3,926,609)       | 1,237,127         |
|     | Short/(Excess) Provision of tax for earlier years                               | 15,396,194        | (7,982,296)       |
|     | London Branch Expenses  | -10               | - ·               |
|     |   | 674,985,413       | 379,328,727       |
| 24. | Basic Earnings per Share (EPS):   |                   |                   |
|     | The computation of EPS is given below:  |                   |                   |
|     | (a) Net Profit for the year (after tax and Non-controlling (minority) interest) | 7,248,606,102     | 6,857,572,257     |
|     | (b) Weighted average number of shares used for EPS (Note - 3.13)                | 353,520,857       | 353,520,857       |
|     | (c) Basic EPS (a/b)   | 20.50             | 19.40             |
|     |   |                   |                   |

## 25. Related Party Disclosures:

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis. The nature of transactions and their total value is shown below:

| Name of the Related Parties  | Nature of transactions | Value of transactions<br>during the year | Balance at the<br>end of the year |  |
|------------------------------|------------------------|--|-----------------------------------|--|
| Beximco Pharmaceuticals Ltd. | Investment in Shares   | (26,275,962.00)                          | 165,949,805                       |  |
| Beximco Pharmaceuticals Ltd. | Short Term Loan        | 1,334,019,856                            | (2,193,423,560)                   |  |
| Beximco Pharmaceuticals Ltd. | Interest Expenses      | 240,314,856                              |                                   |  |
| Beximco Synthetics Ltd.      | Investment in Shares   | 189/47                                   | 1,968,905                         |  |

## Nature of Relationship:

The Company, and the parties as stated above are subject to common control from same source i.e., Beximco Group.



#### BANGLADESH EXPORT IMPORT COMPANY LIMITED AND ITS SUBSIDIARIES

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

## 26. Segmental Reporting:

|  | Bangladesh<br>Operation | London<br>Operation | USA<br>Operation | TOTAL            |
|--|-------------------------|---------------------|------------------|------------------|
| Revenue:   |                         |                     |                  |                  |
| Sale of Ceramic Tableware of subsidiary - Shinepukur Ceramics Ltd. | 1,901,129,192           |                     |                  | 1,901,129,192    |
| Internet Services & Software sale                                  | 116,148,627             | -                   | - 1              | 116,148,627      |
| Software Export  | 1,076,467,111           | -                   |                  | 1,076,467,111    |
| Fish   | 2,805,789,220           | -                   | -                | 2,805,789,220    |
| Shrimp   | 2,193,258,545           | -                   | /-               | 2,193,258,545    |
| Salt   | 22,306,735              | -                   | -                | 22,306,735       |
| Yarn, Fabric & Others  | 19,978,397,405          | -                   |                  | 19,978,397,405   |
| Sale of Jute Yarn and Other Jute Products                          | -                       | 108,931,543         | -                | 108,931,543      |
| Dividend Income  | 10,382,672              | //-                 | -                | 10,382,672       |
| Exchange Gain / (Loss)   | -                       |                     | -                | -                |
| Commission and other Income  | 2,012,549               | -                   | -                | 2,012,549        |
| Capital gain on sale of shares                                     | 1,125,109,115           | - 1                 | -                | 1,125,109,115    |
| Total Revenue  | 29,231,001,171          | 108,931,543         | 1 -111           | 29,339,932,714   |
| Less: Cost of Revenue  | (16,152,926,891)        | (107,950,389)       |                  | (16,260,877,280) |
| Gross Operating Profit   | 13,078,074,280          | 981,154             | -                | 13,079,055,434   |
| Less: Expenses   | (4,669,405,564)         | (1,275,504)         | // - //          | (4,670,681,068)  |
| Net Profit / (Loss) before WPPF                                    | 8,408,668,716           | (294,350)           | / T-             | 8,408,374,366    |
| Contribution to WPPF/Welfare Fund                                  | (400,398,779)           |                     | -                | (400,398,779)    |
| Net Profit after Tax   | 8,008,269,937           | (294,350)           |                  | 8,007,975,587    |
| Income Tax Expenses  | (674,985,413)           |                     | -                | (674,985,413)    |
| Net profit after tax   | 7,333,284,524           | (294,350)           | -                | 7,332,990,174    |
| Less: Minority Interest in income                                  | (84,384,072)            | -                   |                  | (84,384,072)     |
| Net profit after tax and minority interest                         | k. <b>7,248,900,452</b> | (294,350)           | -                | 7,248,606,102    |

## 27. Contingent Liabilities

There was no sum for which the company is contingently liable as on 31 December 2011.

## 28. Capital Expenditure Commitment

- (a) There was no capital expenditure contracted but not incurred or provided for at 31 December 2011.
- (b) There was no material capital expenditure authorized by the Board but not contracted for at 31 December 2011.

## 29. Claims Not Acknowledged As Debt

There was no claim against the Company not acknowledge as debt as on 31 December 2011.

## 30. Credit Facility Not Availed

There was no credit facility available to the company under any contract, but not availed of as on 31 December 2011 other than trade credit available in the ordinary course of business.

## 31. Benefit to Directors

During the year under review:

- (i) no compensation was allowed by the company to the Managing Director of the company;
- (ii) no amount of money was spent by the company for compensating any member of the Board for special service rendered; and
- (iii) no board meeting attendance fee was paid to the directors of the Company.

#### BANGLADESH EXPORT IMPORT COMPANY LIMITED AND ITS SUBSIDIARIES

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

## 32. Events After The Reporting Period

- (a) On 05-04-2012, the company issued 8,062,820 ordinary shares of tk.10 each for the purpose of acquring approximately 100% shares of International knitwear and Apparels Ltd.,Beximco Fashions Ltd.,Crescent Fashion and Design Ltd.,and Freshtex Bangladesh (Pvt) Ltd.
- (b) Subsequent to the balance sheet date, the board of directors recommended 25% Bonus Shares (25 Bonus Shares for each 100 Shares held). The dividend (Bonus Shares) proposal is subject to shareholders' approval at the forthcoming annual general meeting. Except the fact as stated above, no circumstances has arisen since the balance sheet date which would require adjustments to, or disclosure in, the financial statements or notes thereto.

**A S F Rahman** Chairman

Date: 28 April, 2012 Dhaka.

X. R. P. Lalman

Salman F Rahman Vice Chairman M A Qasem



# AUDITORS' REPORT AND AUDITED FINANCIAL STATEMENTS

of

# **BANGLADESH EXPORT IMPORT COMPANY LIMITED**

as at and for the year ended 31 December 2011

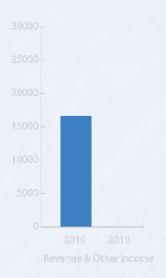
# **COMPARATIVE STATISTICS**

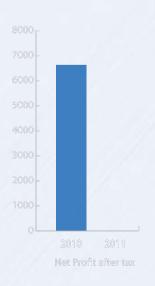
## Taka In '000

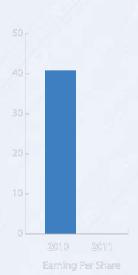
| Particulars                          | 2011       | 2010       | 2009      | 2008           | 2007      |
|--------------------------------------|------------|------------|-----------|----------------|-----------|
| Paid up Capital                      | 3,555,023  | 1,654,796  | 942,373   | 548,849        | 362,043   |
| Revenue                              | 27,438,488 | 16,596,875 | 3,666,996 | 1,312,403      | 335,183   |
| Gross Profit                         | 12,425,636 | 7,439,817  | 3,445,251 | 989,458        | 121,153   |
| Profit Before Income Tax             | 7,793,010  | 6,949,140  | 3,220,810 | 934,489        | 70,811    |
| Net Profit after Income Tax          | 7,164,222  | 6,629,098  | 3,208,628 | 909,947        | 55,405    |
| Tangible Assets (Gross)              | 30,024,132 | 748,361    | 732,773   | 267,799        | 37,308    |
| Cumulative Surplus                   | 16,408,424 | 10,071,600 | 4,063,050 | 1,183,731      | 328,015   |
| Dividend-both Cash and Stock         | 25%(B)     | 50%(B)     | 60%(B)    | 10%(C)& 50%(B) | 15%(B)    |
| Return on Paid up Capital            | 202%       | 401%       | 340%      | 166%           | 15%       |
| Shareholders' Equity                 | 43,426,941 | 15,556,700 | 8,560,103 | 4,777,330      | 1,136,837 |
| Earning per Share (Taka)             | 23.73      | 40.82      | 34.05     | 16.58          | 1.53      |
| Shareholders' Equity Per Share(Taka) | 122        | 94         | 91        | 87             | 31        |
| Number of Shareholders               | 188,726    | 97,540     | 47,825    | 34,083         | 8,962     |
| Number of Employees                  | 7,561      | 204        | 191       | 105            | 21        |

# **HIGHLIGHTS**

|                                       | 2011      | 2010      | Cha       | nge    |  |
|---------------------------------------|-----------|-----------|-----------|--------|--|
| <u> </u>                              | 2011      | 2010      | Amount    | %      |  |
| Revenue & Other income (Million Taka) | 27,438.49 | 16,596.87 | 10,841.62 | 65.32  |  |
| Net Profit after tax (Million Taka)   | 7,164.22  | 6,629.10  | 535.12    | 8.07   |  |
| Earning Per Share (Tk.)               | 23.73     | 40.82     | -17.09    | -41.87 |  |









## **AUDITORS' REPORT**

TO THE SHAREHOLDERS OF

#### **BANGLADESH EXPORT IMPORT COMPANY LIMITED**

#### Introduction

We have audited the accompanying financial statements of Bangladesh Export Import Company Limited, in which are incorporated the financial statements of London Branch, which comprise the statement of financial position as at 31 December 2011 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

## Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Bangladesh Standards on Auditing (BSA). Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessment, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements prepared in accordance with Bangladesh Financial Reporting Standards (BFRSs), give a true and fair view of the state of the company's affairs as at 31 December, 2011 and of the results of its operations and cash flows for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

### We also report that

- (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) In our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of these books;
- (c) the statement of financial position (Balance Sheet) and statement of comprehensive income (profit and loss account) dealt with by the report are in agreement with the books of account; and
- (d) the expenditure incurred was for the purposes of the company's business.

Dated, Dhaka 28 April 2012

# STATEMENT OF FINANCIAL POSITION

as at 31 December 2011

|   |       | AMOUNT II      | ΝΤΑΚΑ          |
|---|-------|----------------|----------------|
|   | Notes | 31-Dec-11      | 31-Dec-10      |
| ASSETS                                    |       |                |                |
| Non - Current Assets                      |       | 27,338,164,715 | 4,209,833,653  |
| Property, Plant and Equipment             | 4.00  | 22,040,016,659 | 300,807,148    |
| Investment in Shares                      | 5.00  | 4,687,063,432  | 3,398,843,629  |
| Deferred Assets                           |       | 12,246,845     | 24,493,691     |
| Long Term Loan                            | 6.00  | 598,837,779    | 485,689,185    |
| Current Assets                            |       | 43,845,806,435 | 20,558,951,963 |
| Inventories                               | 7.00  | 4,895,490,391  | 3,438,885,111  |
| Trade and Other Receivables               | 8.00  | 21,837,347,409 | 11,043,175,494 |
| Advances, Deposits and Pre-Payments       | 9.00  | 16,879,191,971 | 5,836,093,957  |
| Cash and Cash Equivalents                 | 10.00 | 233,776,664    | 240,797,401    |
| Total Assets                              |       | 71,183,971,150 | 24,768,785,616 |
| EQUITY AND LIABILITIES                    |       |                |                |
| Shareholders' Equity                      |       | 43,426,941,360 | 15,556,700,496 |
| Issued Share Capital                      | 11.00 | 3,555,022,890  | 1,654,795,800  |
| Reserves                                  | 12.00 | 23,463,494,402 | 3,830,304,800  |
| Retained Earnings                         |       | 16,408,424,068 | 10,071,599,896 |
| Non - Current Liabilities                 |       | 4,823,557,468  | 620,519,630    |
| Long Term Loans - Net of Current Maturity | 13.00 | 4,823,557,468  | 620,519,630    |
| Current Liabilities                       |       | 22,933,472,322 | 8,591,565,490  |
| Long Term Loans - Current Maturity        | 14.00 | 3,332,800,907  | 546,413,611    |
| Short Term Loan                           | 15.00 | 6,132,727,641  | 859,403,704    |
| Trade and Other Payables                  | 16.00 | 13,467,943,774 | 7,185,748,175  |
| Total Equity and Liabilities              |       | 71,183,971,150 | 24,768,785,616 |
| Net Assets Value Per Share                |       | 122.16         | 93.86          |
|   |       |                |                |

The accompanying notes form an integral part of this financial statement.

Approved and authorised for issue by the board of directors on 28 April 2012 and signed for and on behalf of the board:

**ASFRAHMAN** 

Chairman

X. R. P. Lalind

**SALMAN F RAHMAN** 

Vice Chairman

**MAQASEM** 

Director

Per our report of even date.

Date: 28 April, 2012 Dhaka.



# STATEMENT OF COMPREHENSIVE INCOME

For the year ended 31 December 2011

|  |         | AMOUNT IN                          | N TAKA                        |
|--|---------|------------------------------------|-------------------------------|
|  | Notes   | 2011                               | 2010                          |
| Revenue  | 17.00   | 27,438,488,152                     | 16,596,874,713                |
| Cost of Revenue  | 18.00   | (15,012,852,338)                   | (9,157,057,882)               |
| Gross Profit   |         | 12,425,635,814                     | 7,439,816,831                 |
| Operating Expenses   |         | (4,242,975,262)                    | (490,676,904)                 |
| Administrative Expenses Selling and Distribution Expenses              | 19.00   | (1,304,103,590)<br>(25,622,288)    | (119,617,899)<br>(18,173,148) |
| Finance Cost   | 20.00   | (2,913,249,384)                    | (352,885,857)                 |
| Profit before WPPF and Income Tax Contribution to WPPF                 |         | <b>8,182,660,552</b> (389,650,502) | 6,949,139,927                 |
| Net Profit Before Tax  |         | 7,793,010,050                      | 6,949,139,927                 |
| Income Tax Expenses  | 21.00   | (628,787,978)                      | (320,041,656)                 |
| Net Proft after tax (NPAT) for the year Other Comprehensive Income:    |         | 7,164,222,072                      | 6,629,098,271                 |
| Revaluation Surplus on Property, Plant & Equipments                    | 4.00    | 5,988,990,434                      | -                             |
| Fair Value Gain on Investment in Shares                                | 5.00(d) | 2,047,493,622                      | -                             |
| Total Comprehensive Income for the year                                |         | 15,200,706,128                     | 6,629,098,271                 |
| EPS based on NPAT (Par Value of Share Tk. 10/=) (Adjusted EPS of 2010) | 22.00   | 23.73                              | 26.71                         |

The accompanying notes form an integral part of this financial statement.

Approved and authorised for issue by the board of directors on 28 April 2012 and signed for and on behalf of the board:

A S F RAHMAN Chairman

X. R. P. Lalind

SALMAN F RAHMAN Vice Chairman

Per our report of even date.

M A QASEM

Director

M. J. ABEDIN & CO.
Chartered Accountants

Date: 28 April, 2012

Dhaka.

# STATEMENT OF CHANGES IN EQUITY

For the year ended 31 December 2011

|  | ./               |                         |                      | Amount in Taka  |
|--|------------------|-------------------------|----------------------|-----------------|
|  | Share<br>Capital | Reserves<br>(Note - 12) | Retained<br>Earnings | Total<br>Equity |
| Balance as on December 2010                                  | 1,654,795,800    | 3,830,304,800           | 10,071,599,896       | 15,556,700,496  |
| Net Profit after tax for the year                            |                  | -                       | 7,164,222,072        | 7,164,222,072   |
| Capital Reserve on Acquisition of Bextex Ltd. (Note - 12.01) |                  | 11,596,705,546          | - 1                  | 11,596,705,546  |
| Other Comprehensive Income:                                  |                  |                         |                      |                 |
| Revaluation Surplus on Property Plant & Equipment (Note - 4) | - I              | 5,988,990,434           |                      | 5,988,990,434   |
| Fair Value Gain on Investment in Shares (Note -5)            | -7               | 2,047,493,622           | - // // -            | 2,047,493,622   |
| Transaction with Shareholders:                               |                  |                         |                      |                 |
| Issue of Share Capital on acquisition of Bextex Ltd.         | 1,072,829,190    |                         | 9/6                  | 1,072,829,190   |
| Issue of Bonus Shares for the prior year (2010)              | 827,397,900      | - 1 D                   | (827,397,900)        | * 5/4/5/1       |
| Total as at 31-Dec-2011                                      | 3,555,022,890    | 23,463,494,402          | 16,408,424,068       | 43,426,941,360  |

The accompanying notes form an integral part of this financial statement.

Approved and authorised for issue by the board of directors on 28 April 2012 and signed for and on behalf of the board:

A S F RAHMAN

X. R. P. Lahnd

Chairman

SALMAN F RAHMAN

Vice Chairman

Per our report of even date.

M A QASEM

Director

M. J. ABEDIN & CO.

Chartered Accountants

Date: 28 April, 2012

Dhaka.



# STATEMENT OF CASH FLOWS

For the year ended 31 December 2011

|  | AMOUNT IN TAKA   |                 |  |
|--|------------------|-----------------|--|
|  | 2011             | 2010            |  |
| Cash Flows From Operating Activities:              | 1,133,800,990    | 432,101,786     |  |
| Cash Received against Revenues and Others          | 22,443,810,536   | 7,152,133,621   |  |
| Cash paid to Suppliers and Others                  | (21,310,009,546) | (6,720,031,835) |  |
| Cash Flows From Investing Activities:              | (376,282,906)    | (15,588,314)    |  |
| Purchase of Property, Plant and Equipment          | (376,282,906)    | (15,588,314)    |  |
| Cash Flows From Financing Activities:              | (764,538,821)    | (313,352,178)   |  |
| Long Term Loan                                     | (764,538,821)    | (313,352,178)   |  |
| Increase / (Decrease) in Cash and Cash Equivalents | (7,020,737)      | 103,161,294     |  |
| Cash and Cash Equivalents at Opening               | 240,797,401      | 137,636,107     |  |
| Cash and Cash Equivalents at Closing               | 233,776,664      | 240,797,401     |  |

The accompanying notes form an integral part of this financial statement.

Approved and authorised for issue by the board of directors on 28 April 2012 and signed for and on behalf of the board:

A S F RAHMAN Chairman

**Net Operating Cash Flow Per Share** 

X. R. P. Lahnd

SALMAN F RAHMAN Vice Chairman M A QASEM Director 2.61

Per our report of even date.

3.19

Date: 28 April, 2012 Dhaka.

## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

## 1.00 The background and activities of the Company

## 1.01 Status of the Company

Bangladesh Export Import Company Limited (the company) is a public limited company incorporated in Bangladesh in 1972 under the Companies Act, 1913 and launched its commercial operation in the same year. The company listed its shares with Dhaka Stock Exchange in 1989 and with Chittagong Stock Exchange in 1995 on its debut.

During the year 2011, the company took over, under a Scheme of Amalgamation, erstwhile Bextex Ltd. (Engaged in manufacturing and marketing of high quality Yarn, Woven, Knit and Denim fabric that are consumed by the export oriented garments industries of Bangladesh), a listed company of Beximco Group.

The company has a branch at London which has a subsidiary in USA named Beximco USA Ltd.

The company has its registered office and operational office at Beximco Corporate Head quarters, 17, Dhanmondi Residential Area, Road No.2, Dhaka - 1205. The London Branch is situated at 12 Barkat House, 116-118 Finchley Road, London NW3 5HT, UK and Beximco USA Ltd. is located at 310, Selviddge Street, Delton, Georgia – 30722, USA.

### 1.02 Principal Activities

The business activities include investment operation, agency and trading in other commodities and produces and is engaged in manufacturing and marketing of yarn that are consumed by weaving mills of Bangladesh including its own weaving mills producing and marketing of high quality fabric, that are eventually consumed by the export oriented garments industries of Bangladesh including the garments factories of Beximco Group.

## 2.00 Bases of Financial Statements-Its Preparation and Presentation

#### 2.01 Measurement bases

The financial statements have been prepared on the Historical Cost basis as modified to include the revaluation of certain Property, Plant and Equipments which are stated at revalued amount and investment in shares of listed companies are carried at fair value based on the year end quoted price of Dhaka Stock Exchange Ltd.

## 2.02 Reporting Framework and Compliance thereof

The financial statements have been prepared in compliance with the requirements of the Companies Act 1994, the Securities & Exchange Rules 1987, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws as applicable, and in accordance with the applicable Bangladesh Financial Reporting Standards (BFRSs) including Bangladesh Accounting Standards (BASs) adopted by the Institute of Chartered Accountants of Bangladesh (ICAB) based on International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs).

#### 2.03 Presentation of Financial Statements

The presentation of these financial statements is in accordance with the guidelines provided by BAS: 1 Presentation of Financial Statements.

The Financial Statements Comprises:

- (a) a statement of financial position as at the end of the year 2011;
- (b) a statement of comprehensive income for the year 2011;
- (c) a statement of changes in equity for the year 2011;
- (d) a statement of cash flows for the year 2011; and
- (e) notes, comprising a summary of significant accounting policies and other explanatory information.

## 2.04 Reporting Period

The financial statements cover one calendar year from 01 January 2011 to 31 December 2011.

## 2.05 Authorisation for Issue

The financial statements have been authorized for issue by the Board of Directors on 28 April 2012.

#### 2.06 Functional and Presentation Currency

The financial statements are prepared and presented in Bangladesh Currency (Taka), which is the company's functional currency. All financial information presented has been rounded off to the nearest Taka except where indicated otherwise.

## 2.07 Comparative Information

Comparative information has been disclosed in respect of the year 2010.

The comparative information of 2010 is not comparable with 2011 as the 2011 includes the amount of Bextex Ltd. being acquired by the Company in 2011.



## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

### 2.08 Use of Estimates and Judgments.

The preparation of financial statements in conformity with Bangladesh Accounting Standards requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses, and disclosure requirements for contingent assets and liabilities during and at the date of the financial statements.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected as required by BAS 8: Accounting Policies, Changes in Accounting Estimates and Errors.

In particular, significant areas of estimation uncertainty and critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements include depreciation, inventory valuation, accrued expenses and other payables.

#### 2.09 Statement of Cash Flows

The Statement of Cash Flows has been prepared in accordance with the requirements of BAS 7: Statement of Cash Flows.

The cash generating from operating activities has been reported using the Direct Method as prescribed by the Securities and Exchange Rules, 1987 and as the benchmark treatment of BAS 7 whereby major classes of gross cash receipts and gross cash payments from operating activities are disclosed.

#### 2.10 Segmental Reporting

In accordance with the requirements of BAS 14: Segmental Reporting, Information in respect of industry and geographical segments of the company has been disclosed in a separate note.

#### 2.11 Related Party Disclosures

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis.

The information as required by BAS 24: Related party Disclosures has been disclosed in a separate note to the accounts.

## 2.12 Events after the Reporting Period

In compliance with the requirements of BAS 10: Events After the Reporting Period, post statement of financial position events that provide additional information about the company's position at the statement of financial position date are reflected in the financial statements and events after the statement of financial position date that are not adjusting events are disclosed in the notes when material.

## 3.00 Significant Accounting Policies

## 3.01 Revenue Recognition

In compliance with the requirements of BAS 18: Revenue, revenue from receipts from customers against sales is recognized when products are dispatched to customers, that is, when the significant risk and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

Cash dividend income on investment in shares is recognized on approval of said dividend in the annual general meeting / Board meeting of relevant company. Stock dividend income (Bonus Shares) is not considered as revenue.

## 3.02 Property, Plant and Equipment

## 3.02.1 Recognition and Measurement

Property, plant and equipment are capitalized at cost of acquisition and subsequently stated at cost or valuation less accumulated depreciation in compliance with the requirements of BAS 16: Property, Plant and Equipment. The Cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the assets to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.

#### 3.02.2 Pre-Operating Expenses and Borrowing Costs

In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalized. Expenses capitalized also include applicable borrowing cost considering the requirement of BAS 23: Borrowing Costs.

## 3.02.3 Subsequent Expenditure

The company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred, it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the item can be measured reliably. Expenditure incurred after the assets have been put into operation, such as repairs and maintenance is normally charged off as revenue expenditure in the period in which it is incurred. In situation where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefit expected to be obtained from the use of the fixed assets, the expenditure is capitalized as an additional cost of the assets. All other costs are recognized to the profit and loss

## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

account as expenses if incurred. All up-gradation/enhancement are generally charged off as revenue expenditure unless they bring similar significant additional benefits.

#### 3.02.4 Software

Software is generally charged off as revenue expenditure. Purchase software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

#### 3.02.5 Disposal of Fixed Assets

On disposal of fixed assets, the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the income statement, which is determined with reference to the net book value of the assets and net sales proceeds.

#### 3.02.6 Depreciation on Fixed Assets

Depreciation is provided to amortize the cost of the assets after commissioning, over the period of their expected useful lives, in accordance with the provisions of BAS 16: Property, Plant and Equipment. Depreciation is provided for the period in use of the assets. Depreciation is calculated on the cost of fixed assets in order to write off such amounts over the estimated useful lives of such assets. Depreciation is provided on all fixed assets except land at the following rates on reducing balance basis over the periods appropriate to the estimated useful lives of the different types of assets:

| Building and Other Construction        | 2% - 10%  |
|--|-----------|
| Plant and Machinery                    | 5%-15%    |
| Furniture, Fixture & Equipment         | 10% - 20% |
| Transport & Vehicle                    | 20%       |
| Furniture & Equipment of London Branch | 15%       |

## 3.03 Impairment

#### (a) Financial Assets

Accounts receivable and other receivables are assessed at each reporting date to determine whether there is any objective evidence of impairment. Financial assets are impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy, etc.

## (b) Non-Financial Assets

An asset is impaired when its carrying amount exceeds its recoverable amount. The company assesses at each reporting date whether there is any indication that an asset may be impaired. If any such indication exists, the company estimates the recoverable amount of the asset. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Carrying amount of the asset is reduced to its recoverable amount by recognizing an impairment loss if, and only if, the recoverable amount of the asset is less than its carrying amount. Impairment loss is recognized immediately in profit or loss, unless the asset is carried at revalued amount. Any impairment loss of a revalued asset shall be treated as a revaluation decrease.

### 3.04 Leased Assets

In Compliance with the BAS 17: Leases, cost of assets acquired under finance lease along with related obligation has been accounted for as assets and liabilities respectively of the company, and the interest element has been charged as expenses.

#### 3.05 Financial Instruments

Non-derivative financial instruments comprise investment in shares, accounts and other receivables, cash and cash equivalents, borrowings and other payables and are shown at transaction cost.

## 3.05.1 Financial assets

Financial assets of the company include investment in shares, cash and cash equivalents, accounts receivable and other receivables.

#### (a) Investment in Shares

- (i) Investment in shares of Beximco USA Ltd. by Beximco London Branch is carried in this statement of financial position at Net Assets by consolidating assets and liabilities thereof.
- (ii) Investment in shares of listed companies are carried in the statement of financial position at fair value based on DSE quoted price at the year end and the gain thereon were accounted for through other comprehensive income considering it as "Available for Sale" financial assets.
- (iii) Investment in other shares is carried in the statement of financial position at cost.



## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

#### (b) Accounts Receivables

Accounts receivables are created at original invoice amount less any provisions for doubtful debts. Provisions are made where there is evidence of a risk of non-payment, taking into account ageing, provision experience and general economic conditions. When an accounts receivable is determined to be uncollectible it is written off, firstly against any provision available and then to the statement of comprehensive income. Subsequent recoveries of amounts previously provided for are credited to the statement of comprehensive income.

#### (c) Advances, Deposits and Prepayments

Advances are initially measured at cost. After initial recognition, advances are carried at cost less deductions, adjustments or charges to other account heads.

Deposits are measured at payment value.

Prepayments are initially measured at cost. After initial recognition, prepayments are carried at cost less charges to statement of comprehensive income.

#### (d) Cash and Cash Equivalents

Cash and Cash equivalents are carried in the statement of financial position at cost and include cash in hand and with banks on current and deposit accounts which are held and available for use by the company without any restriction. There is insignificant risk of change in value of the same.

## 3.05.2 Financial Liability

Financial liabilities are recognized initially on the transaction date at which the company becomes a party to the contractual provisions of the liability. The company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial liabilities include payable for expenses, liability for capital expenditure and other current liabilities.

#### 3.06 Inventories

Inventories are valued at the lower of cost or net realizable value with cost determined by weighted average cost basis. The cost of inventories comprises of expenditure incurred in the normal course of business in bringing the inventories to their present location and condition. Net realizable value is based on estimated selling price less any further costs expected to be incurred to make the sale.

## 3.07 Provisions

A provision is recognized in the statement of financial position when the company has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision is ordinarily measured at the best estimate of the expenditure required to settle the present obligation at the date of statement of financial position. Where the effect of time value of money is material, the amount of provision is measured at the present value of the expenditures expected to be required to settle the obligation.

## 3.08 Borrowing Costs

This has been dealt with the requirements of BAS 23: Borrowing Costs.

Borrowing costs relating to projects in commercial operation are recognized as expenses in the year in which they are incurred. In respect of projects that have not yet commercial production, borrowing costs are debited to capital work in progress.

### 3.09 Income Tax Expenses

#### **Current Tax**

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or subsequently enacted after the reporting date, and any adjustment to tax payable in respect of previous years.

#### **Deferred Tax**

Deferred tax asset is not recognized as it is probable that future taxable profit will not be available against which temporary differences can be utilized.

## 3.10 Employee Benefits

The company maintains defined contribution plan for its eligible permanent employees. The eligibility is determined according to the terms and conditions set forth in the deed.

The company's employee benefits include the following:

#### (a) Defined Contribution Plan (Provident Fund)

The company contributes to a registered provident fund scheme (defined contribution plan) for employees of the company eligible to be members of the fund in accordance with the rules of the provident fund constituted under and irrevocable trust. All permanent employees contribute 10% of their basis

## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

salary to the provident fund and the company also makes equal contribution.

#### (b) Short-term employee benefits

Short-term employee benefits include salaries, bonuses, leave encashment, etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.

#### (c) Contribution to Workers' Participation/Welfare Funds

This represents 5% of net profit before tax contributed by the Company as per provisions of Bangladesh Labor Law, 2006 and is payable to workers as defined in the said law.

## 3.11 Proposed Dividend

The amount of proposed dividend has not been accounted for but disclosed in the notes to the accounts along with dividend per share in accordance with the requirements of the Para 125 of Bangladesh Accounting Standard (BAS) 1 (Revised 2009): Presentation of Financial Statements. Also, the proposed dividend has not been considered as "Liability" in accordance with the requirements of the Para 12 & 13 of Bangladesh Accounting Standard (BAS) 10: Events After The Reporting Period, because no obligation exists at the time of approval of accounts and recommendation of dividend by the Board Directors.

#### 3.12 Earnings Per Share

This has been calculated in compliance with the requirements of BAS 33: Earnings Per Share by dividing the basic earnings by the weighted average number of ordinary shares outstanding during the year.

#### **Basic Earnings (Numerator)**

This represents earnings for the year attributable to ordinary shareholders. As there was no preference dividend, minority interest or extra ordinary items, the net profit after tax for the year has been considered as fully attributable to the ordinary shareholders.

#### Weighted Average Number of Shares In Issue (Denumerator)

## Current Year (2011)

This represents the number of ordinary shares outstanding at the beginning of the year plus the number of ordinary shares issued during the year multiplied by a time-weighting factor. The time-weighting factor is the number of days the specific shares are outstanding as a proportion of the total number of days in the year. However, the Bonus Shares issued during the year 2011 were treated as if they always had been in issue. Hence, in computing the Basic EPS of 2011, the total number of bonus shares has been considered. Shares issued in consideration of acquisition of Bextex Ltd. are included in the weighted average number of shares from the acquisition date.

#### Earlier Year (2010)

The number of shares outstanding before the bonus shares issue has been adjusted for the proportionate change in the number of shares outstanding as if the bonus issues had occurred at the beginning of the earliest period reported (2010), and accordingly, in calculating the adjusted EPS of 2010, the total number of shares including the subsequent bonus issue in 2011 has been considered as the weighted Average Number of Shares Outstanding during the year 2010.

The basis of computation of number of shares as stated above, is in line with the provisions of BAS 33 Earnings Per Share. The logic behind this basis, as stated in the said BAS is, that the bonus shares are issued to the existing shareholders without any consideration, and therefore, the number of shares outstanding is increased without an increase in resources generating new earnings.

## **Diluted Earnings Per Share**

No diluted EPS is required to be calculated for the year as there was no scope for dilution during the year under review.

#### 3.13 Foreign Currency Transactions

The Financial records of the company are maintained and the financial statements are stated in Bangladesh Taka. The assets and liabilities denominated in foreign currencies at the financial position date are translated at the applicable rates of exchanges ruling at that date. Exchange difference is charged off as revenue expenditure in compliance with the provisions of BAS 21: the Effects of Changes in Foreign Exchange Rates. Foreign currency transactions are recorded at the applicable rates of exchange ruling at the transaction date.



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

## 4.00 Property, Plant and Equipment: Tk. 22,040,016,659

The details are stated below:

|                                | AMOUNT IN TAKA                  |                                 |                      |                                      |             |                          |                |
|--------------------------------|---------------------------------|---------------------------------|----------------------|--------------------------------------|-------------|--------------------------|----------------|
| Particulars                    | Land and<br>Land<br>Development | Building and other construction | Plant &<br>Machinery | Furniture,<br>Fixture &<br>Equipment | Vehicle     | Capital Work in Progress | Total          |
| Cost/Valuation :               |                                 |                                 |                      | 7                                    |             |                          |                |
| At 31 December 2010            | 4,184,203,485                   | 3,487,235,651                   | 12,487,705,987       | 474,792,183                          | 124,921,814 | 2,900,000,000            | 23,658,859,120 |
| Surplus on Revaluation in 2011 | 4,080,771,515                   | 667,873,930                     | 1,240,344,989        | -                                    |             | -                        | 5,988,990,434  |
| Addition in 2011               | ·-                              | 562,400,481                     | 502,294,390          | 56,291,345                           | 5,296,690   | (750,000,000)            | 376,282,906    |
| At 31 December 2011            | 8,264,975,000                   | 4,717,510,062                   | 14,230,345,366       | 531,083,528                          | 130,218,504 | 2,150,000,000            | 30,024,132,460 |
| Depreciation :                 |                                 |                                 |                      |                                      |             |                          |                |
| At 31 December 2010            | -                               | 911,056,644                     | 6,035,045,389        | 384,227,759                          | 66,570,587  | -                        | 7,396,900,379  |
| Charged in 2011                | -                               | 97,133,087                      | 455,251,027          | 23,923,761                           | 12,932,548  | -                        | 589,240,423    |
| At 31 December 2011            | -                               | 1,008,189,731                   | 6,490,296,416        | 408,151,520                          | 79,503,135  | -                        | 7,986,140,802  |
| Carrying Value                 |                                 |                                 |                      |                                      |             |                          |                |
| At 31 December 2011            | 8,264,975,000                   | 3,709,320,331                   | 7,740,048,950        | 122,932,008                          | 50,715,369  | 2,150,000,000            | 22,037,991,658 |
| Lease Hold Land                | 2,025,001                       | -                               |                      |                                      | -           |                          | 2,025,001      |
| Carrying Value                 |                                 |                                 |                      |                                      |             |                          |                |
| At 31 December 2011            | 8,267,000,001                   | 3,709,320,331                   | 7,740,048,950        | 122,932,008                          | 50,715,369  | 2,150,000,000            | 22,040,016,659 |

#### **Disclosure on Revaluation:**

(a) Details of Revaluation done during the years 1977, 1988 and 2011:

| Particulars                         | Land & Land<br>Development | Building<br>& Other<br>Construction | Plant &<br>Machinery | Furniture,<br>Fixture &<br>Equipment | Total          |
|-------------------------------------|----------------------------|-------------------------------------|----------------------|--------------------------------------|----------------|
| Increase by re-valuation in 1976-77 | 104,400                    | 596,220                             | 1,012,500            | 20,000                               | 1,733,120      |
| Increase by re-valuation in 1987-88 | 3,717,600                  | 900,273                             |                      | -                                    | 4,617,873      |
| Increase by re-valuation in 2011    | 4,080,771,515              | 667,873,930                         | 1,240,344,989        |                                      | 5,988,990,434  |
| Total Increase by re-valuation      | 4,084,593,515              | 669,370,423                         | 1,241,357,489        | 20,000                               | 5,995,341,427  |
| Original Cost                       | 4,180,381,485              | 4,048,139,639                       | 12,988,987,877       | 531,063,528                          | 21,748,572,529 |
| Gross carrying amounts              | 8,264,975,000              | 4,717,510,062                       | 14,230,345,366       | 531,083,528                          | 27,743,913,956 |

b) The revaluation of 2011 was done by an independent valuer Ata Khan & Co., Chartered Accountants, 67 Motijheel C/A, Dhaka -1000, and the valuer have revalued the land, buildings and plant & machinery of the Company as of 31 December 2011, following "current cost method". Such revaluation resulted in a revaluation surplus agreegating Tk. 5,988,990,434.

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

5.00

|              |  | AMOUNT IN       | ITAKA   |
|--------------|--|-----------------|---|
| Inves        | tment in Shares : Tk. 4,687,063,432  | as at 31-Dec-11 | as at 31-Dec-10   |
| This co      | nsists of as follows:  |                 |   |
| (a)          | In Associated undertakings :   |                 |   |
|              | (i) In 55,563,713 Shares of Shinepukur Ceramics Ltd. (Subsidiary Company) (Average cost per share is Tk. 5.59 against face value of Tk. 10.00) {Listed company, Market value Tk. 40.90 per share on 29 December 2011}  | 2,272,555,862   | 310,481,970   |
|              | <ul> <li>(ii) In 1,772,968 Shares of Beximco Pharmaceuticals Ltd. (Average Cost price<br/>per share is Tk.47.96 against face value of Tk. 10.00) {Listed company,<br/>Market value Tk. 93.60 per share on 29 December 2011}</li> </ul>   | 165,949,805     | 92,925,550  |
|              | (iii) In Shares of Bextex Ltd, face value of Tk 10 each  | - NAW -         | 622,311,629   |
|              | (iv) In 11,075 Shares of Tk.100/= each of Beximco Apparels Ltd   |                 | 1,107,500   |
|              | <ul> <li>(v) In 10,000 Shares of Tk.100/= each of Beximco Engineering Ltd</li> <li>(vi) In 49,000 Shares of Tk.100/= each of Gammatech Ltd</li> <li>(vii) In 856,819 Shares of Tk.100/= each of Internation Hotel Holdings Ltd.</li> <li>(viii) In 20,000 Shares of Tk.100/= each of Internation Cements Ltd.</li> <li>(ix) In 40,000 Shares of Tk.100/= each of Shinepukur Hotels Ltd.</li> <li>(x) In 250,000 Shares of Tk.10/= each of Beximco Zenith Ltd.</li> </ul> |                 | 1,000,000<br>4,900,000<br>85,681,900<br>2,000,000<br>4,000,000<br>2,500,000 |
| ( <b>b</b> ) | Others   | 2,438,505,667   | 1,126,908,549   |
| (b)          |  | 200,000,000     | 200 000 000   |
|              | (i) In 29,998,000 Shares of Tk.10/= each of GMG Airlines Ltd.  | 299,980,000     | 299,980,000   |
|              | <ul><li>(ii) In 8,281,090 Shares of Tk.160/= each against face value of Tk. 10 each of<br/>Unique Hotel &amp; Resort Ltd.</li></ul>  | 1,324,974,400   | 1,600,000,000   |
|              | (iii) In 61,749,948 Shares of Dhaka Shanghai Ceramics Ltd.   | 617,499,480     | 367,499,480   |
|              | (iv) In 456,945 Shares of Central Depository Bangladesh Ltd. (Average cost price per share is Tk. 3.43 against face value of Tk. 10.00)  | 1,569,450       | 4,416,700   |
|              | <ul> <li>In 2,793 Shares of Investment Corporation of Bangladesh (Average cost<br/>price per share is Tk. 13.93 against face value of Tk. 100.00) {Listed company,<br/>Market value Tk.1623.50 per share on 29 December 2011}</li> </ul>   | 4,534,435       | 38,900  |
|              | Market value 18.1023.30 per share 01127 December 2011)   | 2,248,557,765   | 2,271,935,080   |
|              | Total (a + b)  | 4,687,063,432   | 3,398,843,629   |
| (c)          | The basis of valution is stated in Note 3.05.1(a).   | -1007/003/-132  | 3/370/043/027   |
| (d)          | Investment in charge of listed companies as stated in (a) (i) 8. (a) (ii) and (b) (v) above is arrived   | -t f-ll         |   |

(d) Investment in shares of listed companies as stated in (a) (i) & (a) (ii) and (b) (v) above is arrived at as follows:

|  | ICB           | Shinepukur<br>Ceramics Ltd. | Beximco Pharma-<br>ceuticals Ltd. | Total         |
|--|---------------|-----------------------------|-----------------------------------|---------------|
| At Cost  | 38,900        | 310,481,970                 | 85,025,610                        | 395,546,480   |
| Adjustment for change In fair value [Note-3.05.1 (a) (ii)] | 4,495,535     | 1,962,073,892               | 80,924,195                        | 2,047,493,622 |
|  | Tk. 4,534,435 | 2,272,555,862               | 165,949,805                       | 2,443,040,102 |

#### Disclosure in Respect of Subsidiary Company Under Section 186 of The Companies Act 1994

- (e) Investment in subsidiary company Shinepukur Ceramics Ltd. of 55,563,713 shares represents 50.00% of the paid-up capital of the said Company (111,127,453 shares of Tk. 10/ each). The accumulated profit of Shinepukur Ceramics Ltd. as on 31 December 2011 of Tk. 435,167,473 including net profit after tax for the year ended 31 December 2011 of Tk. 168,768,102 as per its audited financial statements for the year ended 31 December, 2011 is being carried forward to the next year's accounts of the said subsidiary company and has not been dealt with in or for the purpose of the accounts of Bangladesh Export Import Company Limited.
- (f) Investment in subsidiary company Dhaka-Shanghai Ceramics Ltd. of 61,749,948 shares represents 100% of the paid-up capital of the said Company (61,750,000 shares of Tk. 10/ each).



7.00

8.00

#### BANGLADESH EXPORT IMPORT COMPANY LIMITED

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### 6.00 Long Term Loan: Tk. 598,837,779

The Loan was given to Shinepukur Ceramics Ltd. a related company.

This is unsecured and bears interest @ 14% per annum which is repayable after 31 December 2011 as mutually agreed upon.

| AMOUNT IN TAKA |
|----------------|
|----------------|

|   | as at 31-Dec-11 | as at 31-Dec-10 |
|---|-----------------|-----------------|
| Inventories : Tk. 4,895,490,391                         |                 |                 |
| This consists of as follows:                            |                 |                 |
| Land  | 2,773,788,401   | 2,699,395,577   |
| Land Development and Others                             | 191,735,891     | 190,582,362     |
| Work-in-Progress  | 464,895,891     | 450,704,589     |
| Fish  | 10,923,003      | 84,832,980      |
| Fish Feed   | 7,165,503       | 2,383,875       |
| Stores and Spares                                       | 171,907,718     | 7,031,600       |
| PIN Mailers   | 155,161         | 155,161         |
| Jute Yarn   | 6,764,745       | 3,798,967       |
| Raw Material  | 370,851,375     | -               |
| Work in Process   | 393,964,584     | -               |
| Finished Goods  | 501,511,516     |                 |
| Packing Material  | 1,826,603       |                 |
|   | 4,895,490,391   | 3,438,885,111   |
| Trade and Other Receivables: Tk. 21,837,347,409         |                 |                 |
| This is unsecured but considered good.                  |                 |                 |
| Advances, Deposits and Pre-payments: Tk. 16,879,191,971 |                 |                 |

# 9.00

This consists of as follows:

|  | 16.879.191.971 | 5.836.093.957 |
|--|----------------|---------------|
| London Branch                                | 38,526,235     |               |
| Advances against Purchase of Land and Others | 14,500,640,095 | 5,811,827,886 |
| L/C Margin                                   | 1,524,589,409  | -             |
| Bank Guarantee Margin                        | 37,318,118     | 285,409       |
| Lease Deposit                                | 7,801,220      | 7,801,220     |
| Security Deposit                             | 569,155,281    | 4,113,296     |
| Advance Income Tax                           | 201,161,613    | 12,066,146    |
|  |                |               |

This is unsecured but considered good.

No amount was due by the directors (including Managing Director), Managing Agents, Managers and other officers of the company and any of them severally or jointly with any other person.

No amount was due by the associated undertakings.

#### 10.00 Cash and Cash Equivalents: Tk. 233,776,664

This consist of as follows:

|   | 233,776,664 | 240,797,401 |
|---|-------------|-------------|
| London Branch   | 273,065     | 64,964      |
| In Fixed Deposit and Accrued Interest thereon with a Bank | 1,046,575   | 977,216     |
| In STD Account with banks                                 | 73,437,468  | 81,210,406  |
| In Current Account with banks                             | 143,378,747 | 156,092,780 |
| Cash in Hand  | 15,640,809  | 2,452,035   |
|   |             |             |

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### AMOUNT IN TAKA

as at 31-Dec-11 as at 31-Dec-10

2010

## 11.00 Issued Share Capital : Tk. 3,555,022,890

| (a) | Authorised  |                |               |
|-----|---|----------------|---------------|
|     | 1,000,000,000 Ordinary Shares of Tk. 10/-each   | 10,000,000,000 | 5,000,000,000 |
| (b) | Issued, Subscribed and Paid-up  |                |               |
|     | 4,000,000 Ordinary Shares of Tk.10/-each fully paid-up in cash                        | 40,000,000     | 40,000,000    |
|     | 187,852,044 Ordinary Shares of Tk.10/-each issued as fully paid-up bonus shares       | 1,878,520,440  | 1,051,122,540 |
|     | 22,019,999 Ordinary Shares of Tk.10/-each issued in exchange for acquisition of       |                |               |
|     | shares of Shinepukur Ceramics Ltd.  | 220,199,990    | 220,199,990   |
|     | 12,600,000 Ordinary Shares of Tk.10/-each issued to the shareholders of               |                |               |
|     | Shinepukur Holdings Ltd.  | 126,000,000    | 126,000,000   |
|     | 650,000 Ordinary Shares of Tk.10/-each issued to the shareholders of                  |                |               |
|     | Beximco Fisheries Ltd.  | 6,500,000      | 6,500,000     |
|     | 11,909,840 Ordinary Shares of Tk.10/-each issued to the shareholders of               |                |               |
|     | Bangladesh Online Ltd.  | 119,098,400    | 119,098,400   |
|     | 9,187,487 Ordinary Shares of Tk.10/-each issued to the shareholders of                |                |               |
|     | Dhaka-Shanghai Ceramics Ltd.  | 91,874,870     | 91,874,870    |
|     | 107,282,919 Ordinary Shares of Tk. 10/-each issued to the shareholders of Bextex Ltd. | 1,072,829,190  |               |
|     | Total 355,502,289 Shares of Tk. 10/= each   | 3,555,022,890  | 1,654,795,800 |
|     |   |                |               |

|     |   | No. of Shares | %       | No. of Shares | %       |
|-----|---|---------------|---------|---------------|---------|
| (c) | Composition of Shareholding             |               |         |               |         |
|     | Sponsor:                                |               |         |               |         |
|     | A S F Rahman                            | 22,772,169    | 6.41%   | 8,499,736     | 5.14%   |
|     | Salman F Rahman                         | 25,482,828    | 7.17%   | 8,250,577     | 4.99%   |
|     | Associates                              | 18,634,457    | 5.24%   | 5,169,584     | 3.12%   |
|     | Foreign Investors                       | 28,812,909    | 8.10%   | 17,042,942    | 10.30%  |
|     | General Public & Financial Institutions | 259,799,926   | 73.08%  | 126,516,741   | 76.45%  |
|     |   | 355,502,289   | 100.00% | 165,479,580   | 100.00% |

2011

#### (d) Distributions Schedule–Disclosures under the Listing Regulations of Stock Exchanges:

The distribution schedule showing the number of shareholders and their shareholdings in percentage has been disclosed below as a requirement of the "Listing Regulations" of Dhaka and Chittagong Stock Exchanges:

| Share holding Range  |             | 31-Dec-11     |                    |   | 31-Dec-10 | )                  |
|----------------------|-------------|---------------|--------------------|---|-----------|--------------------|
| in number of Shares  |             | Number of     | <u> </u>           | ** <del>***********************************</del> | Number o  | f                  |
|                      | Shares      | hares holders | % of total holders | Shares  | holders   | % of total holders |
| 1 to 499             | 22,185,961  | 138,600       | 73.44%             | 11,010,424  | 67,684    | 69.39%             |
| 500 to 5,000         | 64,373,834  | 45,676        | 24.20%             | 34,355,921  | 27,784    | 28.48%             |
| 5,001 to 10,000      | 17,461,972  | 2,493         | 1.32%              | 8,555,536   | 1,169     | 1.20%              |
| 10,001 to 20,000     | 14,693,355  | 1,043         | 0.55%              | 6,612,357   | 461       | 0.47%              |
| 20,001 to 30,000     | 7,184,490   | 294           | 0.16%              | 3,254,683   | 131       | 0.13%              |
| 30,001 to 40,000     | 4,999,084   | 143           | 0.08%              | 2,064,307   | 59        | 0.06%              |
| 40,001 to 50,000     | 3,391,339   | 75            | 0.04%              | 2,200,155   | 49        | 0.05%              |
| 50,001 to 100,000    | 12,716,311  | 183           | 0.10%              | 5,802,312   | 78        | 0.08%              |
| 100,001 to 1,000,000 | 48,464,665  | 176           | 0.09%              | 27,859,355  | 105       | 0.11%              |
| Over 1,000,000       | 160,031,278 | 43            | 0.02%              | 63,764,530  | 20        | 0.02%              |
| Total                | 355,502,289 | 188,726       | 100.00%            | 165,479,580                                       | 97,540    | 100.00%            |

## (e) Option on un issued shares

There is no option regarding authorized capital not yet issued but can be used to increase the issued, subscribed and paid-up capital through the issuance of new shares.



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### (f) Market Price

The shares of the Company are listed in the Dhaka and Chittagong Stock Exchanges and quoted at Tk. 113.00 and Tk. 113.40 per share in the Dhaka and Chittagong Stock Exchanges on 29 December 2011.

#### (g) Voting rights

The rights and privileges of the shareholders are stated in the Bye Laws (Articles of Association) of the company.

## 12.00 Reserves: Tk. 23,463,494,402

| This is arrived at as follows: | Fair Value Gain on<br>Investment in Shares | Capital Reserve on Acquisition | Revaluation<br>Reserve on PPE | Total          |
|--------------------------------|--|--------------------------------|-------------------------------|----------------|
| As on 01-01-2011               | <u>-</u>                                   | 3,823,953,807                  | 6,350,993                     | 3,830,304,800  |
| Addition during the year       | 2,047,493,622                              | 11,596,705,546                 | 5,988,990,434                 | 19,633,189,602 |
| As on 31-12-2011               | Tk. 2,047,493,622                          | 15,420,659,353                 | 5,995,341,427                 | 23,463,494,402 |

## 12.01 Addition to Capital Reserve on Acquisition in 2011 in relation to acquisition of Bextex Ltd. is arrived at as follows:

Book Value of Net Assets of Bextex Ltd. as on 31-12-2010 Less: Face Value of Shares of Bangladesh Export Import Co. Ltd. issued on the said acquisition 12,669,534,736 (1,072,829,190)

Tk. 11,596,705,546

AMOUNT IN TAKA

as at 31-Dec-11 as at 31-Dec-10

## 13.00 Long Term Loans - Net of Current Maturity (Secured) : Tk. 4,823,557,468

This is secured and consists of as follows:

| 10% Debenture                                     | 522,630,764   |             |
|---|---------------|-------------|
| Sonali Bank- IBP Loan                             | 592,776,801   | - /         |
| Sonali Bank- PAD Block                            | 1,230,201,119 | · -         |
| Sonali Bank- Interest Free                        | 63,858,807    | -/-         |
| Sonali Bank- Interest Bearing Block               | 544,643,788   | F. 7 -      |
| Rupali Bank-Term Loan 1                           | 271,388,000   | -           |
| Rupali Bank-Term Loan 2                           | 180,076,000   | -           |
| Rupali Bank Interest Free Block                   | 137,906,902   | -           |
| Rupali Bank - PAD Segregation                     | 553,594,782   |             |
| Rupali Bank- CCP and CCH Segregation              | 558,220,000   | -           |
| Bangladesh Development Bank-Term Looan            | 69,036,856    | -           |
| Bangladesh Development Bank- Interest Block       | 41,301,596    | -           |
| The City Bank Ltd                                 | 54,585,000    | -           |
| International Leasing and Financial Services Ltd. | 3,337,053     | -           |
| Consortium Loan Consortium Loan                   | -             | 547,106,854 |
| Term Loan (FLIL)                                  |               | 13,478,340  |
| Lease Obligation                                  |               | 59,934,436  |
|   | 4,823,557,468 | 620,519,630 |

Consortium loan represents term loan received under the consortium of Sonali Bank Ltd. (Lead Bank), Janata Bank and Rupali Bank Ltd. Term loan (FLIL) represents amount received from First Lease International Ltd.

#### **Nature of Security of Loans**

Consortium loan is secured against 1st (legal mortgage) charge on pari passu basis with the participating banks on 84 acrs of land at Gazipur & Gulshan, personal guarantees of Directors, corporate guarantees and mortgage of shares worth Taka 15 crore of associated undertakings.

Term Loan (FLIL) is secured against registered mortgage of project property consisting of 64 Flats with car parking space in 2(two) 9 (nine) storied building constructed on 16 khata land at Senpara Parbata, Mirpur & personal guarantee of Directors.

#### **Terms of Repayment:**

Consortium Loan

Sonali Bank and Rupali Bank: In thirty six quarterly equal installments with effect from January, 2004

Janata Bank: In thirty six equal installments with effect from January, 2004

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

Term Loan (FLIL): In 72 monthly equal installments with effect from January, 2004

## Rate of Interest:

14.00

Consortium Loan: 16% per annum payable and chargeable at quarterly rest. This however, may vary following changes in the bank's policies.

Term Loan (FLIL): 20% per annum.

### Nature of security for other Loans:

Pursuant to supplemental Lender's Paripassu Security Sharing Agreement between the Company and the Lenders, the loans are secured by:

- (i) first paripassu charges of immovable property of present and future; and
- (ii) first paripassu charge by way of hypothecation of all other assets of the company both present and future Terms of repayment

| AMO   | LIN | IT II | NI T | Δk | Δ > |
|-------|-----|-------|------|----|-----|
| AIVIU | UIN |       | IV I | Аr | ۱н  |

as at 31-Dec-10

as at 31-Dec-11

|   | as at 51-Dec-11 | as at 51-Dec-10 |
|---|-----------------|-----------------|
| Long Term Loans - Current Maturity (Secured): Tk. 3,332,800,907 |                 |                 |
| This is secured and consists of as follows:                     |                 |                 |
| Consortium Loan   | 751,554,484     | 389,191,735     |
| Term Loan (FLIL)  | 20,704,387      | 11,527,840      |
| 10% Debentures  | 281,899,246     | 71,135,222      |
| Lease Obligation  | 84,966,324      | 74,558,814      |
| Sonali Bank- IBP Loan   | 274,007,812     |                 |
| Sonali Bank- PAD Block  | 621,011,415     | 11 //           |
| Sonali Bank- Interest Free                                      | 22,655,710      |                 |
| Sonali Bank- Interest Bearing Block                             | 337,046,814     | -               |
| Rupali Bank-Term Loan 1   | 133,934,333     |                 |
| Rupali Bank-Term Loan 2   | 92,902,086      | A 1,470 - 1     |
| Rupali Bank Interest Free Block                                 | 39,508,000      |                 |
| Rupali Bank - PAD Block   | 237,467,556     | 7-              |
| Rupali Bank- CCP and CCH Segregation                            | 287,394,364     |                 |
| Bangladesh Development Bank-Term Loan                           | 12,355,965      | - 100           |
| Bangladesh Development Bank- Interest Block                     | 17,895,472      | 1 - 1 -         |
| City Bank NA-Term Loan  | 48,151,099      | -               |
| The City Bank Ltd   | 31,663,114      |                 |
| International Leasing and Financial Services Ltd.               | 7,737,784       | -               |
| First Lease Finance and Investment Ltd.                         | 29,944,942      | -               |
|   | 3,332,800,907   | 546,413,611     |
|   |                 |                 |

This represents that portion of term loan which has been due for repayment up to the date of statement of financial position and the amount repayable within 12 (twelve) months from the date of statement of financial position.

## 15.00 Short Term Loan: Tk. 6,132,727,641

This consists of as follows:

|                              | 6,132,727,641 | 859,403,704 |
|------------------------------|---------------|-------------|
| Beximco Pharmaceuticals Ltd. | 2,193,423,560 | 859,403,704 |
| Unsecured:                   |               |             |
| AB Bank- SDB Loan            | 820,958,848   |             |
| Janata Bank - CCH            | 777,875,872   | -           |
| Janata Bank - Cash Subsidy   | 23,626,989    | -           |
| Statebank of India - CCH     | 111,092,284   | -           |
| Sonali Bank - CCP            | 518,503,948   | -           |
| Sonali Bank - CCH            | 585,929,438   | -           |
| Rupali Bank - Overdraft      | 1,101,316,702 | -           |
| Secured:                     |               |             |
| This consists of as follows. |               |             |

Loan from Beximco Pharmaceuticals Ltd. represents temporary loan, carrying interest @ 14% per annum, computed on day's product basis. This loan is repayable as and when required by the lender.



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|       |   | AMOUNT IN TAKA                       |   |
|-------|---|--------------------------------------|---|
|       |   | as at 31-Dec-11                      | as at 31-Dec-1  |
| 16.00 | Trade and Other Payables: Tk. 13,467,943,774                    |                                      |   |
| 10100 | This is made-up as follows:                                     |                                      |   |
|       |   | 00 701 245                           | 116 277 46  |
|       | Bank Overdraft Creditors for Goods                              | 98,701,245<br>8,549,044,100          | 116,377,40<br>6,689,999,96  |
|       | Provision for Income Tax  | 948,829,634                          | 320,041,6   |
|       | Other Current Liabilities                                       | 3,822,460,147                        | 6,309,0   |
|       | Security Deposit from Distributor                               | 15,000,000                           | 0,505,00  |
|       | London Branch   | 33,908,648                           | 53,020,00   |
|       |   | 13,467,943,774                       | 7,185,748,17  |
|       |   | A 7/100                              | V-X   |
|       |   | AMOUNT                               | IN TAKA   |
|       |   | for the year 2011                    | for the year 201  |
| 17.00 | Revenue: Tk. 27,438,488,152                                     |                                      |   |
|       | This is made-up as follows:                                     |                                      |   |
|       | Sale of Goods (Note - 17.01)                                    | 26,301,299,186                       | 13,801,393,00   |
|       | Dividend Income   | 10,382,672                           | 129,57  |
|       | Capital Gain on Sale of Shares                                  | 1,124,793,745                        | 2,792,083,16  |
|       | Commission and Other Income                                     | 2,012,549                            | 1,943,07  |
|       | Exchange Gain / (Loss) (Net)                                    | 70 V - 0 - 1                         | 1,325,90  |
|       |   | 27,438,488,152                       | 16,596,874,71   |
| 17.01 | Sale of Goods : Tk. 26,301,299,186                              |                                      |   |
|       | This represents sales of:                                       |                                      |   |
|       | (a) Internet Service and Software                               | 116,148,627                          | 160,246,57  |
|       | (b) Software Export   | 1,076,467,111                        | 1,075,841,30  |
|       | (c) Fish  | 2,805,789,220                        | 1,832,178,69  |
|       | (d) Shrimp  | 2,193,258,545                        | 2,378,393,73  |
|       | (e) Salt  | 22,306,735                           | 62,502,91   |
|       | (f) Yarn, Fabrics & Others                                      | 19,978,397,405                       | 8,183,880,70  |
|       | (a) Lista Vaya and Othay Lista madriate (Landan Dranch)         | 26,192,367,643                       | <b>13,693,043,92</b><br>108,349,07                                |
|       | (g) Jute Yarn and Other Jute products (London Branch)           | 108,931,543<br><b>26,301,299,186</b> | 13,801,393,00   |
| 18.00 | Cost of Revenue : Tk. 15,012,852,338                            | 20,301,233,100                       | 13,001,333,00   |
|       | This represents cost of goods sold against sale of:             |                                      |   |
|       | (a) Internet Service and Software                               | 129,777,327                          | 124,789,57  |
|       |   | 78,879,000                           | 101,230,53  |
|       | (b) Other Expenses of Software Export                           |                                      |   |
|       | (b) Other Expenses of Software Export (c) Shrimp, Fish and Salt | 2,241,542,173                        | 2,043,318,12  |
|       |   | 2,241,542,173<br>12,454,703,449      |   |
|       | (c) Shrimp, Fish and Salt                                       |                                      | 6,783,880,70  |
|       | (c) Shrimp, Fish and Salt                                       | 12,454,703,449                       | 2,043,318,12<br>6,783,880,70<br><b>9,053,218,94</b><br>103,838,93 |

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|       |  | AMOUNT                                | IN TAKA               |
|-------|--|---------------------------------------|-----------------------|
|       |  | for the year 2011                     | for the year 201      |
| 19.00 | Administrative Expenses: Tk 1,304,103,590          |                                       |                       |
|       | This consists of:                                  |                                       |                       |
|       | Salaries and Allowances                            | 527,043,725                           | 37,682,42             |
|       | Staff Welfare                                      | 1,371,115                             | 1,482,06              |
|       | Postage, Telegram, Telex & Telephone               | 15,203,864                            | 2,869,29              |
|       | Publicity and Advertisement                        | 201,706,600                           | 900,64                |
|       | Petrol, Fuel, Electricity, Gas and Water           | 4,245,381                             | 3,495,62              |
|       | Printing and Stationery                            | 14,307,008                            | 5,822,86              |
|       | Car Repairs and Maintenance                        | 71,295,089                            | 3,254,68              |
|       | Local Travel                                       | 55,000                                | 11,06                 |
|       | Travelling and Conveyance                          | 155,176,462                           | 1,590,03              |
|       | Debtors (Net) Written Off                          | 95,726,752                            | 1,550,05              |
|       | Repair and Maintenance                             | 37,347,576                            | 4,803,29              |
|       | Fees and Charges                                   | 48,545,283                            | 6,277,1               |
|       | Entertainment                                      | 14,772,614                            | 1,149,79              |
|       | Rent Rates and Taxes                               | 12,785,866                            | 9,358,96              |
|       | Subscription                                       | 4,130,657                             | 3,901,59              |
|       | Audit Fee  | 1,045,000                             | 418,00                |
|       | Insurance  | 6,953,392                             | 675,44                |
|       | AGM Expenses                                       | 4,514,026                             | 244,84                |
|       | Contribution to Provident Fund                     |                                       |                       |
|       | Training   | 512,366                               | 219,76                |
|       | Miscellaneous Overhead                             | 129,480                               | 864,78                |
|       |  | 42,587,096                            |                       |
|       | Depreciation CDBL Charges                          | 12,243,312<br>1,733,495               | 14,055,16<br>2,927,63 |
|       | Loss on Sale & Lease back of Assets                |                                       |                       |
|       |  | 29,396,927                            | 12,246,84             |
|       | London Branch Expenses Tender Document             | 1,275,504                             | 5,330,97              |
|       | render Document                                    | 1 204 102 500                         | 35,00                 |
|       |  | 1,304,103,590                         | 119,617,89            |
| 20.00 | Finance Cost : Tk. 2,913,249,384                   |                                       |                       |
|       | This consists of as follows:                       |                                       |                       |
|       | Interest on Loan from / to Related Companies (Net) | 163,836,292                           | 200,204,36            |
|       | Interest on Loan from Banks and Others             | 2,739,177,620                         | 120,937,49            |
|       | Lease Interest                                     | 10,483,611                            | 31,753,89             |
|       | Bank Interest                                      | (248,139)                             | (202,29               |
|       | London Branch Expenses                             | · · · · · · · · · · · · · · · · · · · | 192,39                |
|       |  | 2,913,249,384                         | 352,885,85            |
| 21.00 | Income Tax Expense : Tk. 628,787,978               |                                       |                       |
|       | This represents:                                   |                                       |                       |
|       | Current Tax Provision for the year                 | 698,653,309                           | 364,471,05            |
|       | Tax Rebate   | (69,865,331)                          | (36,447,10            |
|       | Current Year's Tax                                 | 628,787,978                           | 328,023,95            |
|       | Short/(Excess) provision for the year 2009/2008    | 11 / // /-                            | (7,982,29             |
|       |  | 628,787,978                           | 320,041,65            |



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|       |   |                   | fo           | AMOUNT I      | N TAKA<br>for the year 2010 |
|-------|---|-------------------|--------------|---------------|-----------------------------|
| 22.00 | Basic Earnings per Share (EPS)  |                   |              | ,             | ,                           |
|       | The computation of EPS is given below:                                |                   |              |               |                             |
|       | (a) Net Profit after Tax for the year                                 |                   |              | 7,164,222,072 | 6,629,098,271               |
|       | (b) Weighted average Number of Shares in issue(Note-3.12)             |                   |              | 301,860,830   | 248,219,370                 |
|       | (c) Basic EPS (a/b) (Par Value of Share Tk. 10/=) (Adjusted EPS of 20 | 10)               |              | 23.73         | 26.71                       |
|       | The weighted average number of shares of 2011:                        |                   | =            |               |                             |
|       | This is arrived at as follows:  | Total no.         | of shares    | No. of months | Weighted avg.               |
|       |   |                   |              | outstanding   | No. of shares               |
|       | As on 31-12-2010  | 165.47            | 79,580       | 12            | 165,479,580                 |
|       | Bonus shares issued   |                   | 9,790        | 12            | 82,739,790                  |
|       |   |                   | 19,370       |               | 248,219,370                 |
|       | Shares issued against acquisition of Bextex Ltd.                      | 107.28            | 32,919       | 6             | 53,641,460                  |
|       | Silands issued against adquisition of Seriest Etail                   |                   | 02,289       |               | 301,860,830                 |
| 23.00 | Segmental Reporting   |                   |              |               | 301/000/030                 |
| 23.00 | Segmental Reporting   | Bangladesh        | Londor       | USA           |                             |
|       |   | Operation         | Operation    | Operation     | TOTAL                       |
|       | Revenue:  |                   | 3            |               |                             |
|       | Internet Services and Software Sale                                   | 116,148,627       |              | •             | 116,148,627                 |
|       | Software Export   | 1,076,467,111     |              | •             | 1,076,467,111               |
|       | Fish  | 2,805,789,220     |              |               | 2,805,789,220               |
|       | Shrimp  | 2,193,258,545     |              | • 1977        | 2,193,258,545               |
|       | Salt  | 22,306,735        |              | •             | 22,306,735                  |
|       | Sale of Yarn, Fabrics & Others  | 19,978,397,405    | 100 021 542  | -             | 19,978,397,405              |
|       | Sale of Jute Yarn and Other Jute Products Dividend Income             | 10,382,672        | 108,931,543  | -             | 108,931,543<br>10,382,672   |
|       | Exchange Gain/(Loss)  | 10,362,072        |              |               | 10,362,072                  |
|       | Commission and Other Income   | 2,012,549         |              |               | 2,012,549                   |
|       | Capital Gain on Sale of Shares  | 1,124,793,745     |              |               | 1,124,793,745               |
|       | Total Revenue   | 27,329,556,609    | 108,931,543  |               | 27,438,488,152              |
|       | Less: Cost of Revenue   | (14,904,901,949)  | (107,950,389 |               | (15,012,852,338)            |
|       | Gross Operating Profit  | 12,424,654,660    | 981,154      |               | 12,425,635,814              |
|       | Less: Administrative Expenses   | (1,304,103,590)   | 901,13-      | . /           | (1,304,103,590)             |
|       | Selling and Distribution Expenses                                     | (25,622,288)      |              | 200           | (25,622,288)                |
|       | Finance Cost  | (2,913,249,384)   |              |               | (2,913,249,384)             |
|       | Net Profit/(Loss) before WPPF   | 8,181,679,398     | 981,154      |               | 8,182,660,552               |
|       | Contribution to WPPF  | (389,650,502)     | 201,13-      |               | (389,650,502)               |
|       | Net Profit/(Loss) before Tax  | 7,792,028,896     |              |               | 7,793,010,050               |
|       | Income Tax Expenses   | (628,787,978)     |              | _             | (628,787,978)               |
|       | Net Profit after Tax  |                   | 981,154      | 1             | 7,164,222,072               |
|       | NEL FIUIL AILEI IAX   | Tk. 7,163,240,917 | 301,134      |               | 7,104,222,072               |

## **24.00 Related Party Transactions**

The company carried out a number of transactions with related parties in the normal course of business and on arms' length basis. The nature of transactions and their total value is shown below:

|                              |                        |  | AMOUNT IN TAKA                              |
|------------------------------|------------------------|--|---|
| Name of the Related Parties  | Nature of transactions | Value of transactions<br>during the year | Receivable/(Payable) at the end of the year |
| Beximco Pharmaceuticals Ltd. | Investment in Shares   | (26,275,962)                             | 165,949,805                                 |
| Beximco Pharmaceuticals Ltd. | Short Term Loan        | 1,334,019,856                            | (2,193,423,560)                             |
| Beximco Pharmaceuticals Ltd. | Interest Expenses      | 240,314,856                              |   |
| Shinepukur Ceramics Ltd      | Investment in Shares   |  | 2,272,555,862                               |
| Shinepukur Ceramics Ltd      | Long Term Loan         | 113,148,594                              | 598,837,779                                 |
| Shinepukur Ceramics Ltd      | Interest Income        | 76,478,564                               |   |
| Nature of Relationship       |                        |  |   |

The Company, and the parties as stated above are subject to common control from same source i.e., Beximco Group.

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#### BANGLADESH EXPORT IMPORT COMPANY LIMITED

## **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

## 25.00 Contingent Liabilities

There was no sum for which the Company is contingently liable as on 31 December 2011.

### **26.00 Capital Expenditure Commitment**

- (a) There was no capital expenditure contracted but not incurred or provided for at 31 December 2011.
- (b) There was no material capital expenditure authorized by the Board but not contracted for at 31 December 2011.

#### 27.00 Claims Not Acknowledged As Debt

There was no claim against the Company not acknowledge as debt as on 31 December 2011.

## 28.00 Credit Facility Not Availed

There was no credit facility available to the company under any contract, but not availed of as on 31 December 2011 other than trade credit available in the ordinary course of business.

## 29.00 Payments in Foreign Currency

- (a) As the company has no loan in foreign currency, no loan and interest was remitted during the year.
- (b) No dividend was remitted in foreign currency, during the year.
- (c) No other expenses including royalty, technical expert and professional advisory fee, etc. was incurred or paid by the company in foreign currency during the year.
- (d) Payment against Imported Raw Material & Spares: USD 33,504,569 (Equivalent BDT 2,401,300,321).

## 30.00 Commission, Brokerage or Discount Against Sales

No commission, brokerage or discount was incurred or paid by the company against sales during the year.

## 31.00 Payments/Perquisites to Directors/Officers

(a) The aggregate amounts paid / provided during the year in respect of officers of the company as defined on the Securities and Exchange Rules, 1987 are disclosed below:

|                               | AMOUNT IN TAKA    |                   |  |
|-------------------------------|-------------------|-------------------|--|
|                               | for the year 2011 | for the year 2010 |  |
| Basic Salary                  | 80,375,061        | 14,096,089        |  |
| House rent allowance          | 40,972,293        | 5,946,604         |  |
| Other allowances and benefits | 16,532,248        | 1,160,083         |  |
|                               | 137,879,602       | 21,202,776        |  |

- (b) During the year under review:
  - (i) No compensation was allowed by the company to the Managing Director of the company;
  - (ii) No amount of money was spent by the company for compensating any member of the Board for special service rendered; and
  - (iii) No board meeting attendance fee was paid to the directors of the Company.



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

## 32.00 Financial Risk Management

The company management has overall responsibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks from its use of financial instruments.

- (a) Credit risk
- (b) Liquidity risk
- (c) Market risk

#### 32.01 Credit Risk

Credit risk is the risk of a financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the company's receivables. Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. Risk exposures from other financial assets, i.e. Cash at bank and other external receivables are nominal.

## 32.02 Liquidity Risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast, prepared based on time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date.

In extreme stressed conditions, the company may get support from the related company in the form of short term financing.

#### 32.03 Market Risk

Market risk is the risk that any change in market prices such as foreign exchange rates and interest will affect the company's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

#### (a) Currency Risk

As at 31 December 2011 there was no exposure to currency risk as there were no foreign currency transactions made during the year under review

## (b) Interest Rate Risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. There was no foreign currency loan which is subject to floating rates of interest. Local loans are, however, not significantly affected by fluctuations in interest rates. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.

## 33.00 Events after the Reporting Period

V. S. D. Lashurgh

- (a) On 05-04-2012, the company issued 8,062,820 ordinary shares of Tk. 10 each for the purpose of acquring approximately 100% shares of International Knitwear and Apparels Ltd., Beximco Fashions Ltd., Crescent Fashion & Design Ltd. and Freshtex Bangladesh (Pvt) Ltd.
- (b) The board of directors recommended 25% stock dividend of Tk. 10/= each (25% Bonus Shares for each 100 shares held) which is subject to shareholders' approval at the forthcoming annual general meeting.

A S F Rahman

Chairman

Dated, Dhaka 28 April 2012 Salman F Rahman

Vice Chairman

M A Qasem

# **AUDITORS' REPORT AND AUDITED FINANCIAL STATEMENTS**

of

# **SHINEPUKUR CERAMICS LIMITED**

as at and for the year ended 31 December 2011



# **AUDITORS' REPORT**

TO THE SHAREHOLDERS OF SHINEPUKUR CERAMICS LIMITED

#### Introduction

We have audited the accompanying financial statements of Shinepukur Ceramics Limited which comprise the statement of financial position as at 31 December 2011, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Bangladesh Financial Reporting Standards (BFRSs), the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatements, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

## **Auditor's responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing (ISA) and Bangladesh Standards on Auditing (BSA). Those standards require that we comply with relevant ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessment, we consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements prepared in accordance with Bangladesh Financial Reporting Standards (BFRSs), give a true and fair view of the state of the company's affairs as at 31 December 2011, and of the results of its operations and cash flows for the year then ended and comply with the Companies Act 1994, the Securities and Exchange Rules 1987 and other applicable laws and regulations.

## We also report that:

- (a) We have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit and made due verification thereof;
- (b) In our opinion, proper books of account as required by law have been kept by the company so far as it appeared from our examination of these books;
- (c) the statement of financial position (balance sheet) and statement of comprehensive income (profit and loss account) dealt with by the report are in agreement with the books of account; and
- (d) the expenditure incurred was for the purposes of the company's business.

# STATEMENT OF FINANCIAL POSITION

as at 31 December 2011

|  | Amount in Taka |               |               |
|--|----------------|---------------|---------------|
|  | Notes          | 31-Dec-11     | 31-Dec-10     |
| ASSETS   |                |               |               |
| Non-Current Assets                                   |                | 5,536,817,925 | 3,489,126,921 |
| Property, Plant and Equipment - Carrying Value       | 4              | 4,493,055,461 | 2,886,465,234 |
| Investment in Shares                                 | 5              | 225,870,721   | 262,285,884   |
| Capital Work in Progress                             |                | 817,891,743   | 340,375,803   |
| Current Assets                                       |                | 1,617,231,951 | 1,636,600,076 |
| Inventories  | 6              | 891,674,750   | 845,195,056   |
| Accounts & Other Receivables                         | 7              | 587,933,889   | 477,473,540   |
| Advances, Deposits & Prepayments                     | 8              | 112,190,532   | 278,773,841   |
| Cash and Cash Equivalents                            | 9              | 25,432,780    | 35,157,639    |
| Total Assets   |                | 7,154,049,876 | 5,125,726,997 |
| EQUITY AND LIABILITIES                               |                |               |               |
| Shareholders' Equity                                 |                | 4,499,760,423 | 2,731,958,854 |
| Issued Share Capital                                 | 10             | 1,111,274,530 | 966,325,680   |
| Revaluation Surplus                                  | 11             | 2,953,318,420 | 1,354,284,953 |
| Retained Earnings                                    |                | 435,167,473   | 411,348,221   |
| Non-Current Liabilities                              |                | 1,005,382,500 | 928,724,372   |
| Long Term Loan (Secured) (Net-off Current Matuirity) | 12             | 396,579,272   | 429,143,129   |
| Long Term Loan (Unsecured)                           | 13             | 598,837,779   | 485,689,185   |
| Deferred Tax Liability                               | 14             | 9,965,449     | 13,892,058    |
| Current Liabilities                                  |                | 1,648,906,953 | 1,465,043,771 |
| Short Term Loan from Banks (Secured)                 | 15             | 1,147,673,708 | 955,808,744   |
| Long Term Loan-Current Matuirity (Secured)           | 16             | 91,818,692    | 243,718,941   |
| Creditors, Accruals and other Payables               | 17             | 291,823,065   | 166,416,040   |
| Income Tax Payable                                   | 18             | 117,591,488   | 99,100,046    |
| Total Equity and Liabilities                         |                | 7,154,049,876 | 5,125,726,997 |
| Net Asset Value Per Share                            |                | 40.49         | 28.27         |

The accompanying notes form an integral part of this financial statement.

Approved and authorized for issue by the board of directors on 28 April 2012 and signed for and on behalf of the Board:

A S F Rahman Chairman

x. R. P. Lahna

Salman F. Rahman Vice-Chairman Nazmul Hassan Managing Director

As per our separate report of even date annexed.

Dated, Dhaka 28 April 2012



# STATEMENT OF COMPREHENSIVE INCOME

for the year ended 31 December 2011

|   | Amount in Taka |                 |                 |
|---|----------------|-----------------|-----------------|
|   | Notes          | 2011            | 2010            |
| Revenue   | 19             | 1,901,444,562   | 1,926,745,719   |
| Cost of Goods Sold  | 20             | (1,248,024,942) | (1,267,648,737) |
| Gross Profit  |                | 653,419,620     | 659,096,982     |
| Operating Expenses  |                | (121,100,868)   | (88,993,320)    |
| Administrative Expenses                                       | 21             | (61,433,037)    | (38,611,923)    |
| Selling Expenses  | 22             | (49,547,627)    | (50,381,397)    |
| Exchange Loss   |                | (10,120,204)    | -               |
| Profit from Operations  |                | 532,318,752     | 570,103,662     |
| Finance Cost  | 23             | (306,604,938)   | (249,775,873)   |
| Profit before contribution to WPPF                            |                | 225,713,814     | 320,327,789     |
| Contribution to Workers' Profit Participation / Welfare Funds |                | (10,748,277)    | (15,253,704)    |
| Net Profit before Tax   |                | 214,965,537     | 305,074,085     |
| Income Tax Expense  | 24             | (46,197,435)    | (51,826,714)    |
| Net Profit After Tax (NPAT) for the year                      |                | 168,768,102     | 253,247,371     |
| Other Comprehensive Income:                                   |                |                 |                 |
| Revaluation Surplus on Property, Plant and Equipments         |                | 1,612,405,062   | A The           |
| Fair Value Loss on Investment in Shares                       |                | (13,371,595)    |                 |
| Total Comprehensive Income for the year                       |                | 1,767,801,569   | 253,247,371     |
| Earning per share based on NPAT (Adjusted EPS of 2010) Tk.    | 25             | 1.52            | 2.28            |

The accompanying notes form an integral part of this financial statement.

Approved and authorized for issue by the board of directors on 28 April 2012 and signed for and on behalf of the Board:

A S F Rahman Chairman

X. R. P. Lahnd

Salman F. Rahman Vice-Chairman Nazmul Hassan Managing Director

As per our separate report of even date annexed.

Dated, Dhaka 28 April 2012

# STATEMENT OF CHANGES IN EQUITY

for the year ended 31 December 2011

Amount in Taka

|  | Share Capital | Revaluation<br>Surplus | Retained<br>Earnings | Total<br>Equity |
|--|---------------|------------------------|----------------------|-----------------|
| Balance as on 31 December 2010                     | 966,325,680   | 1,354,284,953          | 411,348,221          | 2,731,958,854   |
| Net Profit after tax for the year                  | -             | -                      | 168,768,102          | 168,768,102     |
| Other Comprehensive Income:                        |               |                        |                      |                 |
| Revaluation Surplus on Property, Plant & Equipment | -             | 1,612,405,062          | -                    | 1,612,405,062   |
| Fair Value Loss on Investment in Shares            | -             | (13,371,595)           | -                    | (13,371,595)    |
| Transaction with Share Holders:                    |               |                        |                      |                 |
| Issue of Bonus Shares for the prior year (2010)    | 144,948,850   | -                      | (144,948,850)        | -               |
| Total Balance as on 31 December 2011               | 1,111,274,530 | 2,953,318,420          | 435,167,473          | 4,499,760,423   |

The accompanying notes form an integral part of this financial statement.

Approved and authorized for issue by the board of directors on 28 April 2012 and signed for and on behalf of the Board:

A S F Rahman Chairman

X. R. P. Lalind

Salman F. Rahman Vice-Chairman Nazmul Hassan Managing Director

As per our separate report of even date annexed.

Dated, Dhaka 28 April 2012



# STATEMENT OF CASH FLOWS

for the year ended 31 December 2011

|  | Amount in Taka  |   |
|--|---|---|
|  | 2011  | 2010  |
| Cash Flows From Operating Activities:  |   | 1.977   |
| Collections from turnover and other income Payments for costs, expenses & others Interest Paid Income-Tax paid and / or deducted at sources              | 1,774,197,732<br>(1,089,611,868)<br>(221,035,344)<br>(26,306,168) | 1,810,813,275<br>(1,417,186,680)<br>(197,793,786)<br>(66,573,115) |
| Net cash Generated from operating activities   | 437,244,352   | 129,259,694   |
| Cash Flows From Investing Activities:  | 7. Maria - <del>1. 7 1</del> .                                    |   |
| Property, Plant and Equipment acquired Disposal of Asset Sales of Shares Capital Work in Progress  | (102,926,087)<br>-<br>23,043,568<br>(477,515,940)                 | (62,727,624)<br>500,000<br>-<br>(167,555,177)                     |
| Net cash used in investing activities  | (557,398,459)   | (229,782,801)   |
| Cash Flows From Financing Activities:  | 1. 30 X 1 X 1 39 X  |   |
| Long Term Loan increase/(decreased) Short Term Loan increased  | (81,435,716)<br>191,864,964                                       | 79,064,386<br>38,204,890  |
| Net cash Generated from financing activities   | 110,429,248   | 117,269,276   |
| Increase/(Decrease) in Cash and Cash Equivalents Cash and Cash Equivalents at the beginning of the year Cash and Cash Equivalents at the end of the year | (9,724,859)<br>35,157,639<br>25,432,780                           | 16,746,169<br>18,411,470<br>35,157,639                            |
| Net Operating Cash Flow Per Share  | 3.93  | 1.33  |
|  |   |   |

The accompanying notes form an integral part of this financial statement.

Approved and authorized for issue by the board of directors on 28 April 2012 and signed for and on behalf of the Board:

A S F Rahman Chairman

X. R. P. Lahnd

Salman F. Rahman Vice-Chairman Nazmul Hassan Managing Director

As per our separate report of even date annexed.

Dated, Dhaka 28 April 2012

## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

## 1. The background and activities of the Company

## 1.1 Status of the Company

Shinepukur Ceramics Limited (SCL / the company) was incorporated in Bangladesh on 26 January 1997 under the Companies Act, 1994 as a Private Limited Company and launched its manufacturing operation in 1999. The Company was converted into a Public Limited Company on 7 May 2008. The Shares of the Company have been listed in the Dhaka Stock Exchange (DSE) and Chittagong Stock Exchange (CSE) on 18 November 2008 under the DSE and CSE Direct Listing Regulations 2006.

The registered office of the company is located at House No.17, Road No.2, Dhanmondi R/A, Dhaka. The industrial units are located at Sarabo of Gazipur.

### 1.2 Principal Activities

The company operates in a single industry segment. It is engaged in manufacturing and marketing of high quality Porcelain and high value added Bone China Tableware, which it sells in the local as well as international markets.

## 2. Bases of Financial Statement – Its Preparation and Presentation

#### 2.1 Measurement Bases

The financial statements have been prepared on the Historical Cost basis, except lands, buildings and plant & machinery re-stated at current cost and investment in shares of listed companies are carried at fair value based on the year end quoted price of Dhaka Stock Exchange Ltd.

## 2.2 Reporting Framework and Compliance thereof

The financial statements have been prepared in compliance with the requirements of the Companies Act 1994, the Securities and Exchange Rules 1987, the Listing Regulations of Dhaka and Chittagong Stock Exchanges and other relevant local laws and regulations as applicable and in accordance with the applicable Bangladesh Financial Reporting Standards (BFRSs) including Bangladesh Accounting Standards (BASs) adopted by the Institute of Chartered Accountants of Bangladesh (ICAB) based on International Accounting Standards (IASs) and International Financial Reporting Standards (IFRSs).

## 2.3 Presentation of Financial Statements

The presentation of these financial statements is in accordance with the guidelines provided by BAS 1: Presentation of Financial Statements.

The Financial Statements Comprises:

- (a) a statement of financial position as at the end of the year 2011;
- (b) a Statement of comprehensive income for the year 2011;
- (c) a statement of changes in equity for the year 2011;
- (d) a statement of cash flows for the year 2011; and
- (e) notes, comprising a summary of significant accounting policies and other explanatory information.

## 2.4 Reporting Period

The financial statements cover one calendar year from 1st January 2011 to 31st December 2011.

## 2.5 Authorization for Issue



## NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

The financial statements have been authorized for issue by the Board of Directors on 28 April, 2012.

### 2.6 Functional and Presentation Currency

The financial statements are prepared and presented in Bangladesh Currency (Taka), which is the company's functional currency. All financial information presented have been rounded off to the nearest Taka except where indicated otherwise.

## 2.7 Comparative Information

Comparative information has been disclosed in respect of the year 2010 for all numerical information in the financial statements and also the narrative and descriptive information where it is relevant for understanding of the current year's financial statements.

Figures for the year 2010 have been re-arranged wherever considered necessary to ensure better comparability with the current year.

## 2.8 Use of Estimates and Judgments

The preparation of financial statement in conformity with BFRSs / BASs requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses, and disclosure requirements for contingent assets and liabilities during and at the date of the financial statements.

Actual results may differ from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions of accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected as required by BAS 8: Accounting Policies, Changes in Accounting Estimates and Errors

## 3. Significant Accounting Policies

## 3.1 Revenue Recognition

In compliance with the requirements of BAS 18: Revenue, revenue from receipts from customers against sales is recognized when products are dispatched to customers, that is, when the significant risk and rewards of ownership have been transferred to the buyer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, and there is no continuing management involvement with the goods.

Receipts from customers comprise sales price against domestic sales including value added tax paid to the Government of Bangladesh and export sales. However, VAT included in sales is not considered as revenue as it is collected on behalf of customers.

### 3.2.0 Property, Plant and Equipment

## 3.2.1 Recognition and Measurement

Property, plant and equipment (including assets acquired under finance lease) are capitalized at cost of acquisition and subsequently stated at cost revalued amount less accumulated depreciation in compliance with the requirements of BAS 16: Property, Plant and Equipment. The Cost of acquisition of an asset comprises its purchase price and any directly attributable cost of bringing the assets to its working condition for its intended use inclusive of inward freight, duties and non-refundable taxes.

## 3.2.2 Pre-Operating Expenses and Borrowing Costs

In respect of major projects involving construction, related pre-operational expenses form part of the value of assets capitalized. Expenses capitalized also include applicable borrowing cost considering the requirement of BAS 23: Borrowing Costs.

## 3.2.3 Subsequent Expenditure

## **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

The company recognizes in the carrying amount of an item of property, plant and equipment the cost of replacing part of such an item when that cost is incurred, it is probable that the future economic benefits embodied with the item will flow to the company and the cost of the item can be measured reliably. Expenditure incurred after the assets have been put into operation, such as repairs and maintenance is normally charged off as revenue expenditure in the period in which it is incurred. In situation where it can be clearly demonstrated that the expenditure has resulted in an increase in the future economic benefit expected to be obtained from the use of the fixed assets, the expenditure is capitalized as an additional cost of the assets. All other costs are recognized to the profit and loss account as expenses if incurred. All up-gradation/enhancement are generally charged off as revenue expenditure unless they bring similar significant additional benefits.

#### 3.2.4 Software

Software is generally charged off as revenue expenditure. Purchase software that is integral to the functionality of the related equipment is capitalized as part of that equipment.

### 3.2.5 Disposal of Fixed Assets

On disposal of fixed assets, the cost and accumulated depreciation are eliminated and gain or loss on such disposal is reflected in the income statement, which is determined with reference to the net book value of the assets and net sales proceeds.

### 3.2.6 Depreciation on Fixed Assets

Depreciation is provided on all fixed assets except Land & Land Development at the following rates on reducing balance basis over the periods appropriate to the estimated useful lives of the different types of assets:

| Building and Other Construction | 2.5% to 5% |
|---------------------------------|------------|
| Plant and Machinery             | 5% to 7.5% |
| Furniture & Fixture             | 20%        |
| Transport & Vehicle             | 20%        |
| Office Equipment                | 20%        |

## 3.3 Leased Assets

In compliance with the BAS: 17 Leases, costs of assets acquired under finance lease along with obligation there against have accounted for as assets and liabilities respectively of the company, and the interest element has been charged as expenses.

#### 3.4 Financial Instruments

Non-derivative financial instruments comprise investment in shares, accounts and other receivables, cash and cash equivalents, borrowings and other payables and are shown at transaction cost.

### 3.4.1 Financial Assets

#### (a) Investment in Shares

Investment in Shares of listed companies are carried in the statement of financial position at fair value based on DSE quoted price at the year end and the gain / loss thereon were accounted for through other comprehensive income considering it as "Available – for - Sale" financial assets.

### (b) Accounts Receivable

Accounts receivable are created at original invoice amount less any provisions for doubtful debts. Provisions are made where there is evidence of a risk of non-payment, taking into account ageing, provision experience and general economic conditions. When an accounts receivable is determined to be uncollectible it is written off, firstly against any provision available and then



## **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

to the statement of comprehensive income. Subsequent recoveries of amounts previously provided for are credited to the statement of comprehensive income.

## (c) Advances and Deposits

Advances are initially measured at cost. After initial recognition, advances are carried at cost less deductions, adjustments or charges to other account heads.

Deposits are measured at payment value.

## (d) Cash and Cash Equivalents

Cash and Cash equivalents are carried in the financial position at cost and include cash in hand and with banks on current and deposit accounts, which are held and available for use by the company without any restriction. There is insignificant risk of change in value of the same.

## 3.4.2 Financial Liability

Financial liabilities are recognized initially on the transaction date at which the company becomes a party to the contractual provisions of the liability. The company derecognizes a financial liability when its contractual obligations are discharged or cancelled or expire.

Financial liabilities include payable for expenses, liability for capital expenditure and other current liabilities.

## 3.5 Impairment

## (a) Financial Assets

Accounts receivable and other receivables are assessed at each reporting date to determine whether there is any objective evidence of impairment. Financial assets are impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and the loss event had a negative effect on the estimated future cash flows of that asset that can be estimated reliably. Objective evidence that financial assets are impaired can include default or delinquency by a debtor, indications that a debtor or issuer will enter bankruptcy, etc.

## (b) Non-Financial Assets

An asset is impaired when its carrying amount exceeds its recoverable amount. The company assesses at each reporting date whether there is any indication that an asset may be impaired. If any such indication exists, the company estimates the recoverable amount of the asset. The recoverable amount of an asset is the higher of its fair value less costs to sell and its value in use. Carrying amount of the asset is reduced to its recoverable amount by recognizing an impairment loss if, and only if, the recoverable amount of the asset is less than its carrying amount. Impairment loss is recognized immediately in profit or loss, unless the asset is carried at revalued amount. Any impairment loss of a revalued asset shall be treated as a revaluation decrease.

#### 3.6 Inventories

Inventories are carried at the lower of cost and net realizable value as prescribed by BAS 2: Inventories. Cost is determined on weighted average cost basis. The cost of inventories comprises of expenditure incurred in the normal course of business in bringing the inventories to their present location and condition. Net realizable value is based on estimated selling price less any further costs expected to be incurred to make the sale.

#### 3.7 Provisions

A provision is recognized in the statement of financial position when the company has legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Provision is ordinarily measured at the best estimate of the expenditure required to settle the present obligation at the date of statement of financial position. Where the effect of time value of money is material, the amount of provision is measured at the present value of the expenditure expected to be required to settle the obligation.

# NOTES TO THE FINANCIAL STATEMENTS

as at and for the year ended 31 December 2011

#### 3.8 Income Tax Expenses

#### Current Tax

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or subsequently enacted after the reporting date, and any adjustment to tax payable in respect of prior years.

Provision for taxation for the year ended 31 December 2011 has been made on the basis of the provisions of the Income Tax ordinance 1984 and the Finance Act 2011. Currently the tax rate applicable for listed companies is 27.50 % and there is a 50% exemption of income tax on profit relating to export sales.

#### Deferred Tax

The company has recognized deferred tax using balance sheet method in compliance with the provisions of BAS 12: Income Taxes. The company's policy of recognition of deferred tax assets/ liabilities is based on temporary differences (taxable or deductible) between the carrying amount (Book value) of assets and liabilities for financial reporting purpose and its tax base, and accordingly, deferred tax income/expenses has been considered to determine net profit after tax and earnings per shares (EPS).

The tax base of assets is the amount that will be deductible for tax purposes against any taxable economic benefits that will flow to an entity (the company / SCL) when it recovers the carrying amount of the assets. The tax base of liabilities is their carrying amount, less any amount that will be deductible for tax purposes in respect of the liabilities in future periods. In 2011, deferred tax liability is arrived at by applying the corporate tax rate applicable for listed companies (27.50%) on the temporary taxable differences. Exemption of 50 % income tax on profit relating to export is considered for deferred tax purposes.

A deferred tax asset is recognized only to the extent that it is probable that future taxable profits will be available against which the asset can be utilized. Deferred tax assets are reviewed at each reporting date and / are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The deferred tax asset / income or liability / expense do not create a legal obligation to, or recoverability from, the income tax authority.

### 3.9 Interest Income

Interest Income is recognized on accrual basis

### 3.10 Borrowing Costs

This has been dealt with the requirements of BAS 23: Borrowing Costs.

Borrowing costs relating to projects in commercial operation are recognized as expenses in the year in which they are incurred. In respect of projects that have not yet commercial production, borrowing costs are debited to capital work in progress.

### 3.11 Employee Benefits

The company maintains both contribution plan and defined benefit plan for its eligible permanent employees.

The company's employee benefits include the following:

(a) Defined Contribution Plan (Provident Fund)

The company contributes to a registered provident fund scheme (defined contribution plan) for employees of the company eligible to be members of the fund in accordance with the rules of the provident fund constituted under an irrecoverable trust. All permanent employees contribute 10% of their basic salary to the provident fund and the company also makes equal contribution.

The company recognizes contribution to defined contribution plan as an expense when an employee has rendered services in exchange for such contribution. The legal and constructive obligation is limited to the amount it agrees to contribute to the fund.

(b) Defined Benefits Plan (Gratuity)

Employees are entitled to gratuity benefit after completion of minimum five years of services in the company. The gratuity



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

is calculated on the latest applicable basic pay and is payable at the rate of one month basic pay for every completed year of service.

- (c) Short-term Employee Benefits
  - Short-term employee benefits include salary, bonuses, leave encashment etc. Obligations for such benefits are measured on an undiscounted basis and are expensed as the related service is provided.
- (d) Contribution to Workers' Participation/Welfare Funds
  - This represents 5% of net profit before tax contributed by the Company as per provisions of Bangladesh Labor Law, 2006 and is payable to workers as defined in the said law.
- (e) Group Insurance Scheme

  Employees of the company are covered under group life insurance scheme.

### 3.12 Proposed Dividend

The amount of proposed dividend has not been accounted for but disclosed in the notes to the accounts along with dividend per share in accordance with the requirements of the Para 125 of Bangladesh Accounting Standard (BAS) 1 (Revised 2008): Presentation of Financial Statements. Also, the proposed dividend has not been considered as "Liability" in accordance with the requirements of the Para 12 & 13 of Bangladesh Accounting Standard (BAS) 10: Events After the Reporting Period, because no obligation exists at the time of approval of accounts and recommendation of dividend by the Board of Directors.

### 3.13 Earnings per Share

This has been calculated in compliance with the requirements of BAS 33: Earnings Per Share by dividing the basic earnings by the weighted average number of ordinary shares outstanding during the year.

### **Basic Earnings (Numerator)**

This represents earnings for the period attributable to ordinary shareholders. As there was no preference dividend, minority interest or extra ordinary items, the net profit after tax for the year has been considered as fully attributable to the ordinary shareholders.

Weighted Average Number of Ordinary Shares Outstanding during the year (Denominator)

### **Current Year (2011)**

The Bonus Shares issued during the year 2011 were treated as if they always had been in issue. Hence, in computing the basic EPS of 2011, the total number of shares including the said bonus shares has been considered as the Weighted Average number of Shares outstanding during the year 2011.

### Earlier Year (2010)

The number of shares outstanding before the bonus issue has been adjusted for the proportionate change in the number of shares outstanding as if the bonus issue had occurred at the beginning of the earliest period reported (2010), and accordingly, in calculating the adjusted EPS of 2010, the total number of shares including the subsequent bonus issue in 2011 has been considered as the Weighted Average Number of Shares outstanding during the year 2010.

The basis of computation of number of shares as stated above is in line with the provisions of BAS 33: "Earnings Per Share". The logic behind this basis, as stated in the said BAS is, that the bonus shares are issued to the existing shareholders without any consideration, and therefore, the number of shares outstanding is increased without an increase in resource generating new earnings.

### **Diluted Earnings per Share**

No diluted EPS is required to be calculated for the year, as there was no scope for dilution during the year under review.

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

#### 3.14 Foreign Currency Transactions

The Financial records of the company are maintained and the financial statements are stated in Bangladesh Taka. Foreign currency transactions are recorded at the applicable rates of exchange ruling at the transaction date.

The monetary assets and liabilities, if any, denominated in foreign currencies at the balance sheet date are translated at the applicable rates of exchanges ruling at that date. Exchange differences are charged off as revenue expenditure in compliance with the provisions of BAS 21: The Effects of Changes in Foreign Exchange Rates. However, as a requirement of the companies Act 1994, exchange loss relating to foreign currency loan has been capitalized to relevant fixed assets being procured under the said obligation.

### 3.15 Segmental Reporting

No segmental reporting is applicable for the company as required by BAS 14: Segmental Reporting, as the company operates in a single industry segment and within a single geographical segment.

#### 3.16 Statement of Cash Flows

The Statement of Cash Flows has been prepared in accordance with the requirements of BAS 7: Statement of Cash Flows. The cash generated from operating activities has been reported using the Direct Method as prescribed by the Securities and Exchange Rules, 1987 and as encouraged by BAS 7 whereby major classes of gross cash receipts and gross cash payments from operating activities are disclosed.

### 3.17 Events after the Reporting Period

In compliance with the requirements of BAS 10: Events after the Reporting Period, post balance sheet events that provide additional information about the company's position at the balance sheet date are reflected in the financial statements and events after the balance sheet date that are not adjusting events are disclosed in the notes when material.



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

# 4.00 Property, Plant And Equipment: Tk. 4,493,055,461

|   | Land & Land<br>Development | Building &<br>Other<br>Construction | Plant &<br>Machinery | Office<br>Equipment | Furniture<br>& Fixture | Transport<br>& Vehicle | Total<br>Taka |
|---|----------------------------|-------------------------------------|----------------------|---------------------|------------------------|------------------------|---------------|
| Cost or Valuation                                   |                            |                                     |                      |                     |                        |                        |               |
| At 31 December 2010                                 | 732,637,500                | 826,370,799                         | 2,528,269,964        | 50,358,666          | 22,580,940             | 30,031,544             | 4,190,249,413 |
| Revaluation Surplus on Property, Plant & Equipments | 953,362,500                | 547,975,861                         | 111,066,701          |                     |                        |                        | 1,612,405,062 |
| Addition during the Year                            | -                          |                                     | 97,203,771           | 2,500,183           | 2,031,808              | 1,190,325              | 102,926,087   |
| As at 31 December 2011                              | 1,686,000,000              | 1,374,346,660                       | 2,736,540,436        | 52,858,849          | 24,612,748             | 31,221,869             | 5,905,580,562 |
| Depreciation  |                            |                                     |                      |                     |                        |                        |               |
| At 31 December 2010                                 | -                          | 196,108,952                         | 1,034,839,884        | 40,134,185          | 19,219,632             | 13,481,526             | 1,303,784,179 |
| Depreciation for the year                           | -                          | 16,177,850                          | 85,391,447           | 2,544,933           | 1,078,623              | 3,548,069              | 108,740,922   |
| As at 31 December 2011                              | -                          | 212,286,802                         | 1,120,231,331        | 42,679,118          | 20,298,255             | 17,029,595             | 1,412,525,101 |
| Carrying Amount As at31 December 2011               | 1,686,000,000              | 1,162,059,858                       | 1,616,309,105        | 10,179,731          | 4,314,493              | 14,192,274             | 4,493,055,461 |
| Carrying Amount As at 31 December 2010              | 732,637,500                | 630,261,847                         | 1,493,430,080        | 10,224,481          | 3,361,308              | 16,550,018             | 2,886,465,234 |

Assets include Leased Assets of Tk. 7,750,000 at cost and Tk. 1,837,630 at written down value.

Disclosure on Revaluation:

(a) The break-up of total revaluation surplus as included in the carrying amount is stated below:

|                                | Land & land<br>Develop-<br>ment | Building<br>& other<br>Construction | Plant &<br>Machinery | Total Taka    |
|--------------------------------|---------------------------------|-------------------------------------|----------------------|---------------|
| Surplus on Revaluation in 2004 | 192,466,272                     | -                                   | -                    | 192,466,272   |
| Surplus on Revaluation in 2008 | 376,892,108                     | 351,072,849                         | 433,853,724          | 1,161,818,681 |
| Surplus on Revaluation in 2011 | 953,362,500                     | 547,975,861                         | 111,066,701          | 1,612,405,062 |
| Total Surplus on Revaluation   | 1,522,720,880                   | 899,048,710                         | 544,920,425          | 2,966,690,015 |

- (b) M/S G.K.Adjusters Ltd.(Insurance Surveyors, Loss Adjusters, Controllers, Consultants and Valuers) of Chand Mansion (5th floor), 66, Dilkusha Commercial Area, was involved to carry out the revaluation of 2004.
- (c) SF Ahmed & Co, Chartered Accountants, House 25, Road 13A, Block D, Banani, Dhaka 1213 and valuers have revalued the lands, buildings and plant & machinery of the Company as of 31 December 2008, following "current cost method". Such revaluation resulted in a revaluation surplus aggregating Tk. 1,161,818,681.
- (d) Ata Khan & Co, Chartered Accountants, 67 Motijheel Commercial Area, Dhaka 1000 and valuers have revalued the lands, buildings and plant & machinery of the Company as of 31 December 2011, following "current cost method". Such revaluation resulted in a revaluation surplus aggregating Tk. 1,612,405,062.

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|      |  |                           | Amount  | in Taka   |
|------|--|---------------------------|---|---|
| 77_  |  |                           | as at 31-Dec-11   | as at 31-Dec-10   |
| .00  | Investment In Shares : Tk. 225,870,721   |                           |   |   |
|      | The basis of valuation is stated in Note 3.4.1 (a).  |                           |   |   |
| (    | This consists of Investment in Shares of listed C (a) In 51,950 (2010: 4,518) Shares of Tk. 10 eac (b) In 1,981,432 (2010: 9,448,840) Shares of Tk. 10 e | h Beximco Synthetics Ltd. | 1,968,905<br>223,901,816  | 1,185,680   |
| (    | (c) In 9,448,840 Shares of Bextex Ltd.   |                           | - // //   | 261,100,204   |
|      |  |                           | 225,870,721   | 262,285,884   |
| -    | This is arrived at as follows:   |                           |   |   |
| J    |  | Beximco Synthetics Ltd.   | Beximco Ltd.  | Total   |
|      | At Cost  | 1,185,680                 | 238,056,636   | 239,242,316   |
|      | Adjustment for change in fair value [Note - 3.4.1 (a)]   | 783,225                   | (14,154,820)  | (13,371,595)  |
|      | Tk.  | 1,968,905                 | 223,901,816   | 225,870,72  |
| 00   | Inventories : Tk. 891,674,750  |                           |   |   |
| <br> | This represents as follows:<br>Raw Material & Chemical<br>Finished Goods<br>Work-In- Process<br>Stores & Spares<br>Packing Material                      |                           | 336,855,654<br>231,646,878<br>177,721,484<br>93,617,938<br>51,832,796 | 324,497,027<br>200,152,708<br>174,729,359<br>96,431,802<br>49,384,160 |

# 7.00 Accounts & Other Receivables : Tk. 587,933,889

This is considered good and is falling due within one year.

No amount was due by the directors (including Managing Director), managing agent, managers and other officers of the company and any of them severally or jointly with any other person.

No amount was due by any associated undertaking.



# **NOTES TO THE FINANCIAL STATEMENTS**

|     |   | Amount in Taka       |                 |
|-----|---|----------------------|-----------------|
|     |   | as at 31-Dec-11      | as at 31-Dec-10 |
| .00 | Advances, Deposits and Prepayments: Tk. 112,190,532   |                      |                 |
|     | This is considered good and consists of as follows:   |                      |                 |
|     | Advances  | 83,826,878           | 260,598,180     |
|     | Deposits  | 28,363,654           | 18,175,66       |
|     |   | 112,190,532          | 278,773,84      |
|     | The break -up of advances and prepayments are as follows:   | <del> </del>         |                 |
|     | L/C-Margin  | 16,437,051           | 53,226,80       |
|     | Suppliers   | 11,946,190           | 12,130,46       |
|     | Income Tax (Note -8.1)  | 23,744,845           | 29,071,27       |
|     | Trade Fair  | 5,463,275            | 4,158,15        |
|     | Employees (other than officers)   | 331,798              | 448,79          |
|     | Advance against Construction  | 14,546,240           | 145,313,38      |
|     | Marketing Expenses  | 8,714,661            | 8,714,66        |
|     | L/C-Insurance   | 643,240              | 2,300,14        |
|     | L/C- Commission   | 721,358              | 3,506,76        |
|     | Advance Travel  | 828,220              | 827,72          |
|     | Show Room   | 450,000              | 900,00          |
|     |   | 83,826,878           | 260,598,180     |
|     | No amount was due by the Directors (including Managing Director), Managir and any of them severally or jointly with any other person.  No amount was due by any associated undertaking. |                      |                 |
|     | Advances to employees (other than officers) are realisable from monthly sala  | ary in installments. |                 |
|     | The break -up of deposits is as follows:  |                      |                 |
|     | Bank Guarantee Margin   | 2,755,718            | 2,755,71        |
|     | Security Deposit  | 12,455,760           | 10,519,40       |
|     | Lease Deposit   | 3,518,794            | 3,518,79        |
|     | VAT Deposit   | 9,633,382            | 1,381,74        |
|     |   | 28,363,654           | 18,175,66       |
| .01 | Advance Income Tax Paid : Tk. 23,744,845  |                      |                 |
|     | This has been arrived at:   |                      |                 |
|     | Opening Balance   | 29,071,279           | 11,335,96       |
|     | Paid/Deducted during the year under review  | 23,806,168           | 17,735,31       |
|     |   | 52,877,447           | 29,071,27       |
|     | Less: Adjustment made during the year under review for 2009   | 11,459,513           |                 |
|     | Less: Adjustment made during the year under review for 2010   | 17,673,089           |                 |
|     |   | 23,744,845           | 29,071,279      |
|     |   |                      |                 |

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|          |  | Amount in Taka  |                 |
|----------|--|-----------------|-----------------|
|          |  | as at 31-Dec-11 | as at 31-Dec-10 |
| 0.00 Cas | sh And Cash Equivalents : Tk. 25,432,780                             |                 |                 |
| TI       | nis consists of :  |                 |                 |
| (a)      | In Hand  | 9,083,571       | 9,177,954       |
| (b)      | At Banks in :  | 16,349,209      | 25,979,685      |
|          | (i) Current Deposit  | 13,070,656      | 20,418,739      |
|          | (ii) STD   | 2,579,111       | 5,052,954       |
|          | (iii) FDR  | 699,442         | 507,992         |
|          |  | 25,432,780      | 35,157,639      |
| 0.00 Sha | are Capital : Tk.1,111,274,530                                       |                 |                 |
| This     | represents:  |                 |                 |
| (a)      | Authorised:  |                 |                 |
|          | 500,000,000 Ordinary Shares of Tk.10/-each                           | 5,000,000,000   | 5,000,000,000   |
| (b)      | Issued, subscribed and paid -up:                                     |                 | * =             |
|          | 66,060,000 Ordinary Shares of Tk.10/-each fully paid-up in cash      | 660,600,000     | 660,600,000     |
|          | 45,067,453 Ordinary Shares of Tk.10/-each fully paid-up bonus shares | 450,674,530     | 305,725,680     |
|          | Total 111,127, 453 shares of Tk. 10/- each fully paid-up             | 1,111,274,530   | 966,325,680     |
|          | Statement of Share Position  |                 |                 |

### (c) Statement of Share Position

| Name of the Shareholders            | 31-Dec-11     |           | 31-Dec-10     |           |
|-------------------------------------|---------------|-----------|---------------|-----------|
| Name of the Shareholders            | No. of Shares | Holding % | No. of Shares | Holding % |
| Bangladesh Export Import Co.Ltd     | 55,563,713    | 50.00     | 48,316,273    | 50.00     |
| Directors & Associates              | 7             | -         | 7             | -         |
| ICB including ICB investors Account | 4,268,314     | 3.84      | 2,514,270     | 2.60      |
| General Public and Institutions     | 51,295,419    | 46.16     | 45,802,018    | 47.40     |
|                                     | 111,127,453   | 100.00    | 96,632,568    | 100.00    |

| (d) | Distribution Schedule:      |                     |              |           |
|-----|-----------------------------|---------------------|--------------|-----------|
|     | Share holdings              | No. of Shareholders | No.of Shares | Holding % |
|     | Less than 500 shares        | 17,299              | 2,378,575    | 2.14      |
|     | 500 to 5,000 shares         | 10,111              | 14,369,069   | 12.93     |
|     | 5001 to 10,000 shares       | 704                 | 5,065,644    | 4.56      |
|     | 10,001 to 20,000 shares     | 341                 | 4,703,681    | 4.23      |
|     | 20,001 to 30,000 shares     | 110                 | 2,714,505    | 2.44      |
|     | 30,001 to 40,000 shares     | 43                  | 1,492,985    | 1.34      |
|     | 40,001 to 50,000 shares     | 22                  | 1,006,012    | 0.91      |
|     | 50,001 to 100,000 shares    | 46                  | 3,198,589    | 2.88      |
|     | 100,001 to 1,000,000 shares | 48                  | 12,952,786   | 11.66     |
|     | Over 1,000,000 shares       | 6                   | 63,245,607   | 56.91     |
|     |                             | 28,730              | 111,127,453  | 100.00    |
|     |                             |                     |              |           |



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

|   | Amount in Taka                |                    |
|---|-------------------------------|--------------------|
|   | as at 31-Dec-11               | as at 31-Dec-10    |
| 1.00 Revaluation Surplus : Tk. 2,953,318,420  |                               |                    |
| Revaluation Surplus on Property, Plant & Equipment (Note -4) Fair Value Loss on Investment in Shares (Note-5) | 2,966,690,015<br>(13,371,595) | 1,354,284,953<br>- |
|   | 2,953,318,420                 | 1,354,284,953      |
| 2.00 Long Term Loan - Secured (Net Off Current Maturity): Tk. 396,579,272  This represents loans from:        | -//-                          |                    |
| Sonali Bank Ltd PAD Blocked Loan  | 96,199,542                    | 131,404,703        |
| Sonali Bank Ltd Project Loan  | 124,894,280                   | 157,432,561        |
| Sonali Bank Ltd CC Blocked Loan   | 7,966,848                     | 15,941,240         |
| Southeast Bank Ltd Term Loan  | 167,518,602                   | 124,364,625        |
|   | 204 570 272                   |                    |
|   | 396,579,272                   | 429,143,129        |

### Nature of Security:

- (i) Equitable mortgage over the immovable property.
- (ii) Hypothecation by way of a floating charge on all other movable assets both present and future.
- (iii) First Charge over all the finished stock, Work-In-Process and current assets excluding book debts.

### Terms of Repayment:

#### IPDC:

In 12 (Twelve) equal half-yearly installments commencing from October,1999.

### Sonali Bank Project Loan:

In 41 (Forty-one) equal quarterly installments commencing from 31 March 2005.

### Sonali Bank PAD Blocked Loan:

In 64 (Sixty-four) equal monthly installments commencing from 31 March 2010, as per revised sanction.

### Sonali Bank CC Blocked Loan:

In 108 (One hundred eight) equal monthly installments commencing from 31 January 2005.

### Rate of interest:

### Sonali Bank Project Loan:

12.50% p.a. or the lending rate applicable from time to time based on Bank rate / policy.

### Sonali Bank PAD Block Loan:

14% p.a. or the lending rate applicable from time to time based on Bank rate / policy.

### Sonali Bank CC Blocked Loan:

Interest Free

### 13.00 Long Term Loan (Un Secured) : Tk. 598,837,779

This is due to Bangladesh Export Import Company Limited, an associated undertaking.

This Loan is Unsecured and bears interest @ 14% p.a. which is repayable as mutually agreed upon.

# **NOTES TO THE FINANCIAL STATEMENTS**

|   | Amount in Taka                  |   |
|---|---------------------------------|---|
|   | as at 31-Dec-11                 | as at 31-Dec-10                         |
| 14.00 Deferred Tax Liability : Tk. 9,965,449                              |                                 |   |
| This is arrived at as follows:  |                                 |   |
| Opening Balance   | 13,892,058                      | 12,654,93                               |
| Provided during the year (Note - 24)                                      | (3,926,609)                     | 1,237,12                                |
|   | 9,965,449                       | 13,892,05                               |
| 5.00 Short Term Loan From Banks : Tk. 1,147,673,708                       |                                 |   |
| This is secured and consists of as follows:                               |                                 |   |
| Sonali Bank Ltd CC (H)  | 528,641,321                     | 541,401,15                              |
| Bank Asia Ltd. Over Draft   | 261,010,676                     | 257,160,93                              |
| Sonali Bank Ltd LTR   | 95,526,384                      | 97,317,50                               |
| Southeast Bank Ltd LTR  | 62,495,327                      | 59,929,14                               |
| Phoenix Finance & Investment  | 200,000,000                     | 33/323/11                               |
|   | 1,147,673,708                   | 955,808,74                              |
| 6.00 Long Term Loan - Current Maturity Portion : Tk. 91,818,692           |                                 |   |
| This consists of as follows:  |                                 |   |
|   |                                 |   |
| Foreign Currency Loans:  Marubeni Corporation (in 2010 J.Yen 185,764,219) | 377.77                          | 162 565 20                              |
|   | -                               | 163,565,39                              |
| <b>Local Currency Loans :</b><br>Sonali Bank Ltd PAD Blocked              | 91,818,692                      | 80,153,54                               |
|   | 34,406,437                      | 24,290,73                               |
| Sonali Bank Ltd Project   | 31,580,660                      | 25,913,18                               |
| Sonali Bank Ltd CC Blocked  | 7,781,725                       | 7,905,65                                |
| First Lease International Ltd.  | 306,281                         | 1,224,40                                |
| Southeast Bank Ltd Term Loan  | 17,743,589<br><b>91,818,692</b> | 20,819,56<br><b>243,718,94</b>          |
| 17.00 Creditors, Accruals and Other Payables: TK. 291,823,065             | <u> </u>                        | ======================================= |
| This consists of as follows:  |                                 |   |
| L/C & Others  | 6,183,000                       |   |
| Creditors for Goods   | 8,571,455                       | 8,239,00                                |
| Security Deposit  | 3,215,000                       | 3,145,00                                |
| Outstanding Export Commission   | 4,521,572                       | 3,847,09                                |
| Employees' Provident Fund   | 5,172,483                       | 4,001,86                                |
| Other Payables  | 53,282,372                      | 38,232,89                               |
| Tax deducted at source  | 1,519,523                       | 450,80                                  |
| Bank Interest due   | 128,776,375                     | 53,305,19                               |
| Salary & Wages  | 25,761,057                      | 21,565,67                               |
| Gas & Electricity   | 54,393,228                      | 33,319,50                               |
| Audit Fees  | 418,000                         | 300,00                                  |
| Provision of Legal Fees   | 9,000                           | 9,00                                    |
|   | 291,823,065                     | 166,416,04                              |
|   | <u></u>                         | ======================================= |
|   |                                 |   |



# **NOTES TO THE FINANCIAL STATEMENTS**

|   | Amount in Taka  |  |  |
|---|---|--|--|
|   | as at 31-Dec-11   | as at 31-Dec-10  |  |
| 8.00 Income Tax Payable : Tk. 117,591,488   |   |  |  |
| This is arrived at as follows :   |   |  |  |
| Opening Balance   | 99,100,046  | 97,348,263   |  |
| Add: Tax provided in the period (Note - 24)   | 50,124,044  | 50,589,58  |  |
|   | 149,224,090   | 147,937,85   |  |
| Less: Adjustments of Advance Tax (Note-8.1)   | (29,132,602)  |  |  |
| Less: Tax paid  | (2,500,000)   | (48,837,804  |  |
|   | 117,591,488   | 99,100,04  |  |
|   | Amoun   | t in Taka  |  |
|   | for the year 2011   | for the year 2010  |  |
| 9.00 Revenue: Tk. 1,901,444,562  This is made up as follows:  |   |  |  |
| A. Local Gross Sales  | 344,456,914   | 423,347,98   |  |
| Value added tax   | (44,929,163)  | (55,219,299  |  |
| Commission  | (23,226,061)  | (28,594,649  |  |
| Net Local Sales   | 276,301,690   | 339,534,03   |  |
| B. Export Sales Less: Freight, C&F and Others Charges   | 1,604,853,532   | 1,567,749,63   |  |
| C. Duty Drawback  | 19,973,970  | 19,462,04  |  |
| D. Capital Gain on Sale of Shares   | 315,370   |  |  |
|   | 1,901,444,562   | 1,926,745,71   |  |
| 0.00 Cost of Goods Sold : Tk. 1,248,024,942   |   |  |  |
|   |   |  |  |
| This is arrived at as follows:  |   |  |  |
| Opening WIP   | 174,729,359   |  |  |
| Opening WIP Raw Material Issued (Note- 20.1)  | 681,727,067   | 714,454,16   |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption  | 681,727,067<br><b>856,456,426</b>   | 714,454,16.<br><b>890,527,39</b>   |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP  | 681,727,067<br><b>856,456,426</b><br>(177,721,484)  | 714,454,163<br><b>890,527,39</b><br>(174,729,359   |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP Consumption  | 681,727,067<br><b>856,456,426</b><br>(177,721,484)<br><b>678,734,942</b>  | 714,454,163<br><b>890,527,39</b><br>(174,729,359<br><b>715,798,03</b>  |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP  Consumption  Manufacturing overhead (Note- 20.2)  | 681,727,067 <b>856,456,426</b> (177,721,484) <b>678,734,942</b> 602,983,014   | 714,454,163<br><b>890,527,39</b><br>(174,729,359<br><b>715,798,03</b><br>538,072,719   |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP Consumption Manufacturing overhead (Note- 20.2) Cost of production   | 681,727,067 <b>856,456,426</b> (177,721,484) <b>678,734,942</b> 602,983,014 <b>1,281,717,956</b>                                  | 176,073,233<br>714,454,163<br><b>890,527,39</b><br>(174,729,359<br><b>715,798,03</b><br>538,072,719<br><b>1,253,870,75</b>                     |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP Consumption Manufacturing overhead (Note- 20.2) Cost of production Opening Finished Goods                                  | 681,727,067 <b>856,456,426</b> (177,721,484) <b>678,734,942</b> 602,983,014 <b>1,281,717,956</b> 200,152,708                      | 714,454,16. <b>890,527,39</b> : (174,729,359 <b>715,798,03</b> : 538,072,719 <b>1,253,870,75</b> : 215,961,576                                 |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP Consumption Manufacturing overhead (Note- 20.2) Cost of production Opening Finished Goods Cost of Goods Available for Sale | 681,727,067 <b>856,456,426</b> (177,721,484) <b>678,734,942</b> 602,983,014 <b>1,281,717,956</b> 200,152,708 <b>1,481,870,664</b> | 714,454,16<br><b>890,527,39</b><br>(174,729,359<br><b>715,798,03</b><br>538,072,71<br><b>1,253,870,75</b><br>215,961,57<br><b>1,469,832,33</b> |  |
| Opening WIP Raw Material Issued (Note- 20.1)  Material available for consumption Closing WIP Consumption Manufacturing overhead (Note- 20.2) Cost of production Opening Finished Goods                                  | 681,727,067 <b>856,456,426</b> (177,721,484) <b>678,734,942</b> 602,983,014 <b>1,281,717,956</b> 200,152,708                      | 714,454,16<br><b>890,527,39</b><br>(174,729,359<br><b>715,798,03</b><br>538,072,71<br><b>1,253,870,75</b><br>215,961,57                        |  |

# **NOTES TO THE FINANCIAL STATEMENTS**

|   | Amoun                               | t in Taka                         |
|---|-------------------------------------|-----------------------------------|
|   | for the year 2011                   | for the year 201                  |
| 0.01 Raw Material Issued :Tk. 681,727,067                 |                                     |                                   |
| This is arrived at as follows:                            |                                     |                                   |
|   | 224 407 027                         | 227.076.60                        |
| Opening Stock of Raw Material<br>Purchase of Raw Material | 324,497,027<br>694,085,694          | 327,976,60<br>710,974,58          |
| i dicitase of haw Material                                | 1,018,582,721                       | 1,038,951,18                      |
| Clasing Stack of Day Material                             |                                     |                                   |
| Closing Stock of Raw Material                             | (336,855,654)<br><b>681,727,067</b> | (324,497,02<br><b>714,454,1</b> 6 |
| 0.02 Manufacturing Overhead : TK. 602,983,014             |                                     |                                   |
|   |                                     |                                   |
| This consists of as follows:                              |                                     |                                   |
| Depreciation  | 98,333,727                          | 95,825,03                         |
| Salaries ,Wages,etc                                       | 221,495,608                         | 208,314,0                         |
| Power & Fuel  | 92,979,648                          | 78,801,83                         |
| Packing Materials   | 86,925,505                          | 61,808,03                         |
| Consumable Store & Spares                                 | 49,162,241                          | 58,246,9                          |
| Transport Expenses  | 22,759,499                          | 12,835,4                          |
| Office Expenses   | 7,672,393                           | 5,331,8                           |
| Welfare Expenses  | 11,401,168                          | 6,267,2                           |
| Insurance Expenses  | 3,319,802                           | 3,283,0                           |
| Communication Expenses                                    | 901,007                             | 511,1                             |
| Occupancy Expenses  | 213,515                             | 236,1                             |
| Travelling & Conveyance                                   | 961,393                             | 1,403,0                           |
| Handling & Carrying Expenses                              | 1,030,016                           | 826,3                             |
| Repairs & Maintenance                                     | 5,811,492                           | 3,948,3                           |
| Legal & Prof. Expenses                                    | -                                   | 434,14                            |
| Training & Conference                                     | 16,000                              | 737,11                            |
|   | 602,983,014                         | 538,072,71                        |
| 1.00 Administrative Expenses: TK. 61,433,037              |                                     |                                   |
| This consists of as follows :                             |                                     |                                   |
| Depreciation  | 10,407,195                          | 10,857,49                         |
| Salaries & Allowances                                     | 18,836,525                          | 11,991,80                         |
| Welfare Expenses  | 2,234,521                           | 2,165,28                          |
| Office Expenses   | 3,001,444                           | 3,031,36                          |
| Transport Expenses  | 2,457,187                           | 2,420,10                          |
| Debtors (Net) written off                                 | 16,028,085                          |                                   |
| Legal Fees, Prof. & Others Fees                           | 1,658,889                           | 771,4                             |
| AGM Expenses  | 1,413,273                           | 1,202,5                           |
| Communication Expenses                                    | 973,579                             | 591,86                            |
| Occupancy Expenses  | 1,294,240                           | 1,280,10                          |
| Travelling & Conveyance Expenses                          | 1,961,178                           | 2,442,55                          |
| Utilities Expenses  | 517,576                             | 542,10                            |
| Repairs & Maintenance                                     | 45,790                              | 91,60                             |
| Audit Fees  | 418,000                             | 300,00                            |
| General Expenses  | 148,041                             |                                   |
| Loss on Disposal of Fixed Assets                          | 140,041                             | 59,3°                             |
| Training & Conference                                     | -<br>37,514                         | 864,34                            |
| Halling & Collectice                                      |                                     |                                   |
|   | 61,433,037                          | 38,611,92                         |



# **NOTES TO THE FINANCIAL STATEMENTS**

|   | Amount in Taka                         |                                     |  |
|---|--|-------------------------------------|--|
|   | for the year 2011                      | for the year 2010                   |  |
| 2.00 Selling & Distribution Expenses : TK. 49,547,627   |  |                                     |  |
| This consists of as follows:  |  |                                     |  |
| Promotional Expenses  | 16,823,502                             | 19,382,52                           |  |
| Salaries & Allowances   | 16,380,110                             | 14,148,67                           |  |
| Advertising & Publicity   | 1,697,767                              | 1,278,95                            |  |
| Occupancy Expenses  | 3,533,504                              | 3,582,14                            |  |
| Office Expenses   | 3,367,602                              | 5,307,04                            |  |
| Transport Expenses  | 1,969,531                              | 1,413,93                            |  |
| Travelling & Conveyance Expenses  | 1,517,157                              | 1,463,50                            |  |
| Welfare Expenses  | 1,407,648                              | 1,309,55                            |  |
| Communication Expenses  | 789,413                                | 799,96                              |  |
| Utilities Expenses  | 552,183                                | 628,59                              |  |
| Show Room Expenses  | 361,297                                | 320,28                              |  |
| Handling & Carrying Expenses  | 776,522                                | 244,29                              |  |
| Repairs & Maintenance   | 5,900                                  | 61,75                               |  |
| Legal & Professional Fees   | 187,071                                | 380,16                              |  |
| General Expenses  | 20,020                                 | 17,89                               |  |
| Product Research  | 50,000                                 | 42,11                               |  |
| Training & Conference   | 108,400                                |                                     |  |
|   | 49,547,627                             | 50,381,39                           |  |
| This consists of as follows: Interest on Loan from Banks & Others Interest on Long Term Loan from a Related Party Bank Interest Receipt | 220,379,804<br>76,478,564<br>(351,840) | 196,743,03<br>46,095,68<br>(235,147 |  |
| Bank Commission & Charges   | 10,098,410                             | 7,172,30                            |  |
|   | 306,604,938                            | 249,775,87                          |  |
| 4.00 Income Tax Expenses : Tk. 46,197,435   |  |                                     |  |
| This represents:  |  |                                     |  |
| (a) Current Tax Tax for the year under review Short Provision for the Year 2009   | 34,727,850<br>15,396,194               | 50,589,58                           |  |
| Current Tax   | 50,124,044                             | 50,589,58                           |  |
| (b) Deferred Tax  | (3,926,609)                            | 1,237,12                            |  |
|   | 46,197,435                             | 51,826,71                           |  |
| 5.00 Earning Per Share (EPS):   |  | 4                                   |  |
| (a) Earning Attributable to the Ordinary Shareholders   | 168,768,102                            | 253,247,37                          |  |
| (Net Profit After Tax) (b) Weighted Average number of Ordinary Shares   | 111,127,453                            | 111,127,45                          |  |
| outstanding during the year (Note 3.13) (c) EPS (Adjusted EPS of 2010) (a/b)  | 4.53                                   |                                     |  |
| (C) FPN (AGUISTAG FPN OT /0101 (2/N)  | 1.52                                   | 2.2                                 |  |

# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

| Amount in Taka |                   |  |
|----------------|-------------------|--|
| the year 2011  | for the year 2010 |  |

for t

# 26.00 Payments/Perquisites to Directors and Officers

(a) Directors

No amount of money was expended by the company for compensating any member of the board for special services rendered. No board meeting attendance fee was paid to the directors of the company.

|                         | 62,842,082 | 56,088,835 |
|-------------------------|------------|------------|
| Transport               | 1,586,439  | 757,338    |
| Medical                 |            | 2,271,334  |
| Housing                 | 16,423,160 | 14,219,187 |
| Perquisites             |            |            |
| Bonus                   | 6,120,938  | 5,309,198  |
| Managerial Remuneration | 38,711,545 | 33,531,778 |
| (b) Officers            |            |            |
| ·                       | ·          |            |

# 27.00 Capital Expenditure Commitment

There was no capital expenditure contracted but not incurred or provided for as on 31 December 2011. There was no material capital expenditure authorised by the board but not contracted for as on 31 December 2011.

# 28.00 Contingent Liabilities

There was no sums for which the company is contingently liable as on 31 December 2011.

# 29.00 Claims not Acknowledged

There was no claim against the company not acknowledged as debt as on 31 December 2011.

### 30.00 Credit Facilities not Availed

There was no credit facilities available to the company but not availed of as on 31 December 2011. under any contract, other than trade credit available in the ordinary course of business.

# 31.00 Commission, Brokerage Or Discount Against Sales

Selling commission of Tk. 23,226,061 was incurred and paid during the year 2011.

No other commission, brokerage or discount was incurred or paid by the company against sales during the year 2011.

# 32.00 Related Party Disclosure

| Name of Related Party             | Nature of Transactions | Value of Transactions  During the year | galance at the<br>year end |
|-----------------------------------|------------------------|--|----------------------------|
| Bangladesh Export Import Co. Ltd. | Investment in Shares   | (23,043,568)                           | 223,901,816                |
| Beximco Synthetics Ltd.           | Investment in Shares   | - 1                                    | 1,968,905                  |
| Bangladesh Export Import Co. Ltd. | Long Term Loan         | 113,148,594                            | 598,837,779                |
| Bangladesh Export Import Co. Ltd. | Interest Expenses      | 76,478,564                             | 123,932,081                |



# **NOTES TO THE FINANCIAL STATEMENTS**

as at and for the year ended 31 December 2011

# 33.00 Financial Risk Management

The company management has overall responsibility for the establishment and oversight of the company's risk management framework. Risk management policies, procedures and systems are reviewed regularly to reflect changes in market conditions and the company's activities. The company has exposure to the following risks from its use of financial instruments.

Credit risk Liquidity risk Market risk

#### **Credit risk**

Credit risk is the risk of a financial loss to the company if a customer or counterparty to a financial instrument fails to meet its contractual obligations and arises principally from the company's receivables. Management has a credit policy in place and exposure to credit risk is monitored on an ongoing basis. Risk exposures from other financial assets, i.e. Cash at bank and other external receivables are nominal.

### Liquidity risk

Liquidity risk is the risk that the company will not be able to meet its financial obligations as they fall due. The company's approach to managing liquidity (cash and cash equivalents) is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the company's reputation. Typically, the company ensures that it has sufficient cash and cash equivalents to meet expected operational expenses, including financial obligations through preparation of the cash flow forecast, prepared based on time line of payment of the financial obligation and accordingly arrange for sufficient liquidity/fund to make the expected payment within due date.

In extreme stressed conditions, the company may get support from the related company in the form of short term financing.

#### **Market Risk**

Market risk is the risk that any change in market prices such as foreign exchange rates and interest will affect the company's income or the value of its holdings financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters.

### (a) Currency Risk

The company is exposed to currency risk on certain revenues and purchases such as revenue from foreign customers and import of raw material, machineries and equipment. Majority of the company's foreign currency transactions are denominated in USD and EURO and relate to procurement of raw materials, machineries and equipment from abroad.

### (b) Interest Rate Risk

Interest rate risk is the risk that arises due to changes in interest rates on borrowing. There is foreign currency loan which is subject to floating rates of interest. Local loans are, however, not significantly affected by fluctuations in interest rates. The company has not entered into any type of derivative instrument in order to hedge interest rate risk as at the reporting date.

# 34 Events After The Reporting Period

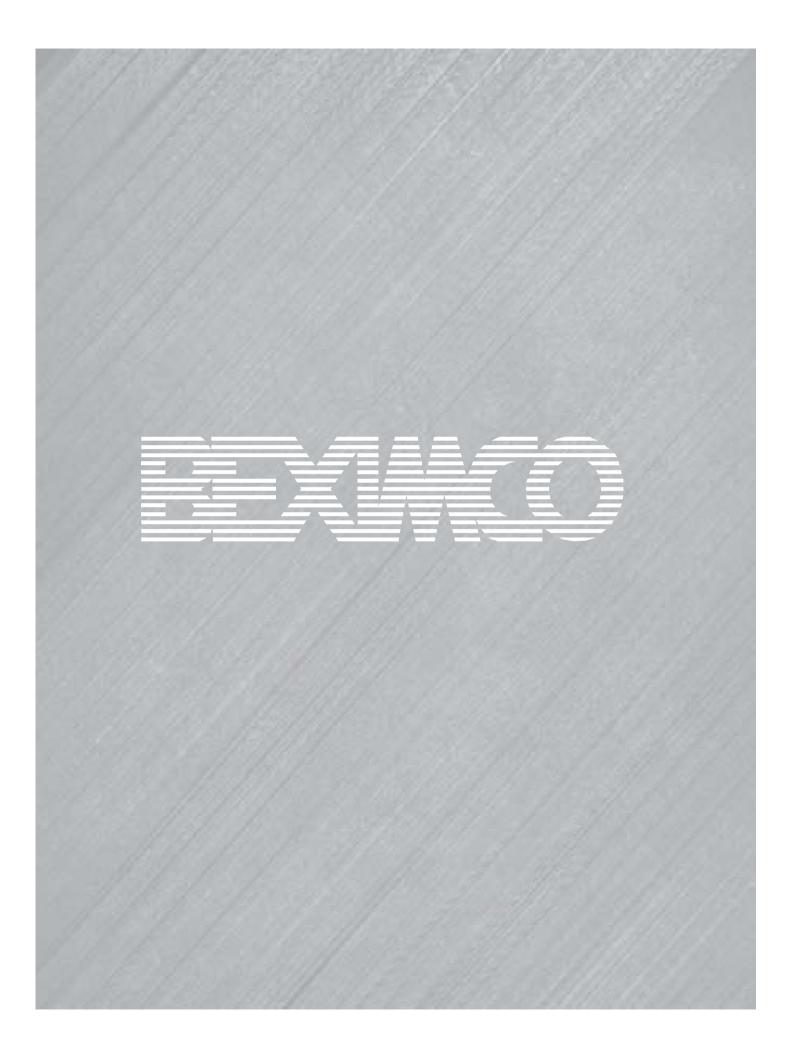
On 28 April 2012 the board of directors recommended 15 % stock dividend (15 Bonus shares for each 100 shares held) which is subject to the shareholder's approval at the forth-coming annual general meeting.

A S F Rahman Chairman

x. R. D. Lalunde

Salman F. Rahman Vice-Chairman Nazmul Hassan Managing Director

Dated, Dhaka 28 April 2012



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